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CHAIRMAN'S MESSAGE



Dear Friends,

As the new year set in, we took the first available opportunity in the first week to meet with senior officials in the Ministry of

Textiles and Commerce including the Hon'ble Minister of Textiles to not only greet them on the advent of a New Year but also to remind them about the pending issues and the new initiatives which are awaiting favourable consideration by the Government.

Indo - EU FTA

The most important item on the Agenda, according to us is the need to push the process for concluding the Free Trade Agreement with the European Union (EU) at the earliest. A lot of hopes have arisen with news reports stating that the stalled Indo-EU talks will take place on 18 January, 2016 where both sides are expected to

take stock of the current state of affairs on the progress made so far on the FTA

In fact, we attended a meeting convened by CII with India's negotiator Ms Anita Praveen, Joint Secretary, Ministry of Commerce at New Delhi on 7 January, 2016. We impressed upon her the need to conclude the Indo- EU FTA at an early date and that a "Zero for Zero" deal for the textile/ clothing sector was a low hanging fruit which could be plucked without delay as it would result in a "win - win" situation for both sides.

While the Officials, agreed to go along with the recommendations of the Ministry of Textiles and the EPC's in the matter, we could see that other sectors like the Automobiles, Wines & to some extent Services (with their demands for free movement of people across borders, liberal visa regimes & data security) were sceptical regarding gains for them from the FTA.

Meeting with Hon'ble Minister of Textiles

In our meeting with the Hon'ble Minister of Textiles on 7 January, we brought to his notice the fact that the Ministry of Commerce was concerned more with issues relating to the Pharma, Automobiles and Buffalo Meat sectors in their negotiations on FTA's with other trading partners/countries including the European Union (EU) and Textiles did not appear to be a priority.

We requested him to impress upon the Ministry of Commerce to aggressively take up the issues concerning tariff barriers being faced by Indian Textile & Clothing exporters especially in comparison with our competitors in major markets like the EU, China, Vietnam so that our exports to these countries can be increased at a rapid rate.

Meeting with Secretary, Ministry of Commerce

We also met the Secretary, Ministry of Commerce on 7 January and gave her

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

an over- view of the areas where India should move quickly in its negotiations with the EU for an FTA, with China under the auspices of the APTA and ASEAN countries under the Indo- ASEAN Agreement and the Indo- Korea CEPA.

The Commerce Secretary appreciated the Council's efforts and stated that the Government was doing it's utmost to engage with the other countries to negotiate favourable terms of trade for Indian exporters.

Meeting with new Secretary, Ministry of Textiles

We also met the new Secretary, Ministry of Textiles, Ms Rashmi Verma and apprised her of the various issues concerning exports of cotton textiles.

Heimtextil Fair, Frankfurt

On the export promotion side, the Council participated at the Heimtextil Fair held in Frankfurt from 12-16, January this year. Over 325 exhibitors participated from India out of which around 170 exporters were members of Texprocil.

The response at the Fair was reasonably good and exporters of Made- ups came back with a positive feeling about the future growth in business. All the exhibitors were unanimous in their assertions that the tariff concessions given to Bangladesh and Pakistan were directly affecting their business prospects.

All of them lamented that if only India had succeeded in negotiating similar concessions in the EU market, by now, exports would have increased manifold, more employment could have been generated in the textile/clothing sector and Government's program of "Make in India" would have achieved greater success.

We do hope that the process of getting a level playing field for Indian Textile & Clothing exports will now get accelerated and India & the EU would successfully carry forward their preliminary dialogue on 18 January, 2016 and positively conclude that the these negotiations

surely hold a bright future for the Textile/ Clothing sector, if not for everybody else!

Amended Technology Upgradation Scheme (ATUFS)

The Ministry of Textiles also issued a Government Resolution on the "Amended Technology Upgradation Scheme (ATUFS)" on 13 January, 2016 which will provide one time capital subsidy for investments in the employment and technology intensive segments of the textile value chain, keeping in view promotion of exports and import substitution. The new scheme is valid for a period of seven years from the date of issue of the resolution i.e. upto 31.03.2022.

An important provision which has come as a relief to many of our investors is that "all cases pending for issue of Unique Identification Number (UID) since September 2014 as per records maintained by the Office of the Textile Commissioner shall be covered under the existing RRTUF Scheme."

If implemented, properly most of the grievances relating to the TUF Scheme should get resolved. However there are other grey issues relating to the "black-out period" and" left - out cases", which unfortunately have been glossed over and regrettably not found favour with the policy- makers. If these had also been considered the industry would have benefitted, as it would have given the investors the much needed confidence regarding the continuity in Government policy making.

Proposal to levy 2% Mandatory Excise Duty on Cotton Yarn

Another proposal which has been mooted is to impose a 2% mandatory excise duty on Cotton Yarn as a measure to partially off- set the revenue loss on account of reducing the mandatory duty on Man Made Fibre (MMF) from 12% at present to 6%.

This proposal has come as surprise to all of us, as we had recommended that

the optional duty on cotton textiles should continue and any change in duty structure should be brought about only as part of the implementation of GST.

At a time when the spinning industry is facing severe stress and demand both domestic and exports is very sluggish, Government should not impose additional tax burden on the cotton textile industry. Any change should be brought about as part of the overall architecture of the proposed GST regime. We hope the Government appreciates the concerns of the industry and does not precipitate a crisis at a time when the markets are experiencing demand recession.

New Year - Renewed Hopes!

Friends, the New Year has brought renewed hopes and we are looking forward to a better Jan - March quarter. The signals from the just concluded Heimtextil Fair have been very positive. We are also looking forward to receiving good responses at the ColombiaTex Fair being held in Medellin, Colombia from 25 -27 January, Istanbul Yarn Fair being held from 4 -6 February and the TEXWorld, Paris being held from 15-18 February.

Combined with these efforts, if the Government successfully negotiates favourable tariff concessions in the next three months by reviewing existing agreements, concludes new ones with countries like Australia, Canada and economic blocks like the European Union (EU) and vigorously engages with China for reducing the trade deficit by seeking tariff concessions on select fabric products, (as proposed by the Council), the year 2016 can go down as a "landmark year" for the export growth of the entire textile value chain.

We all hope for the very best!

R K Dalmia Chairman

:: TEXPROCIL ::

COVER STORY

TEXPROCIL @ HEIMTEXTIL 2016 FRANKFURT, GERMANY (12-15 January, 2016)



Heimtextil in Frankfurt is the world's leading platform for both the manufacturers and sourcing visitors. Home textiles are valued not only as a visible component of everyday life but also for the contribution made by the segment to the global textile market as a whole.

India is the 4th largest supplier of T&C to European Union after China, Turkey, and Bangladesh with exports

of all textiles and clothing to the European Union (EU) from India amounting to approximately US \$

9.2 billion. Germany's imports of Home Textiles (including Madeups) from India amount to US \$ 496.10 million out of which cotton made-ups consists of US \$ 252.42 million making India the fourth largest supplier to the country after China, Turkey and Pakistan.

Realizing the tremendous potential in T&C trade offered by Germany which is also a leading market for Indian Home Textiles in the EU, the Council had organized the 'Brand India' Pavilion at the Heimtextil Fair 2016 held in Frankfurt, Germany from January 12 - 15, 2016 in Hall no. 10.2, Booth no. B31 of the Messe Frankfurt Exhibition Grounds.

TEXPROCIL E-NEWSLETTER

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About Heimtextil

Heimtextil is the biggest international trade fair for home and contract textiles. Held early in the year, in January, Heimtextil is the annual starting point for manufacturers and trade visitors from all over the world – and the foremost global-orientation event.

Trade visitors from all continents attend Heimtextil to find new suppliers for all qualities and product groups. Pioneering innovations and the latest trends form the basis for new collections and changes in demand behaviour.

Heimtextil 2016

As the sector's first trade fair of the year, Heimtextil sets benchmarks for the entire sector. Heimtextil is the biggest international trade fair for home and contract textiles and the global benchmark for quality textiles of design and innovative functionality.

With a strong increase in the number of exhibitors and all indications suggesting that the new furnishing season will be a good one, the globally-leading trade fair for home and contract textiles presented the world's largest range of textile products, trends and new products. Top players in the international industry presented their wares in the newly extended exhibition space comprising 20 different hall levels.

Exhibitors & Visitors at Heimtextil 2016 – Official Statistics

Heimtextil in Frankfurt am Main, the leading international trade fair for home and contract textiles, was held during 12–15 January 2016 with a

COVER STORY (CONTD FROM PAGE 3)

TEXPROCIL @ HEIMTEXTIL 2016 FRANKFURT, GERMANY (12-15 January, 2016)

clear increase in the number of exhibitors and visitors. Over 69,000 trade visitors (2015: 67,861) and 2,866 exhibitors (2015: 2,723) from across the world travelled to Frankfurt to start the economically promising 2016 business and trade fair year together. The organisers of the fair Messe Frankfurt, Germany reported visible satisfaction with the world of textile interior design arriving to Frankfurt leading to the increase in exhibitors and visitors alike. The positive economic indicators also boosted discussions between suppliers and purchasers. Heimtextil has thus impressively consolidated its position as the top global meeting place for the industry.

This statement was confirmed by many of the large format retailers for whom, Heimtextil has been the most important trade fair when it comes to the purchase of home and house textiles for a number of years. They believe that no other trade fair offers such an international range of exhibitors. Also the quality and price of suppliers at Heimtextil appeals to buying visitors.

International exhibitors

Heimtextil in Frankfurt is by far the most international event of its kind. From northern Europe to South Africa, from America to Asia: visitors to Heimtextil come from across the world and all of them want to see the latest trends in the textile market. As was the case last year, 68 per cent of trade visitors came from abroad. There was an increased number of visitors from Italy, Spain, Sweden, Russia, Japan and South Korea in particular at Heimtextil 2016.

However, it is not just the visitors, but also the exhibitors that form a miniature representation of a global industry. 89 per cent of exhibitors (2015: 88 per cent) come from abroad. This year's Heimtextil saw a growth in exhibitors from Europe, in particular Turkey, Italy, the Netherlands and Belgium, as well as global exhibitors from many countries including Brazil and the USA.

TEXPROCIL - Brand India Pavilion

The Council's booth ad measuring 48 SQM was strategically located at the entrance of Hall 10.2, exclusively meant for the Asian participants.

The information booth set-up by the Council also showcased an impressive presentation of Made-in-India products sourced from the members based on a 'Natural and Green Concept' exclusively designed by an Italian Designer.

The fair saw 325 Indian participants both through Messe Frankfurt India and directly through Messe Frankfurt Germany. These included more than over 170 TEXPROCIL member participants.

The Council's booth saw a steady stream of trade visitors.

Visit of ITMF Leaders

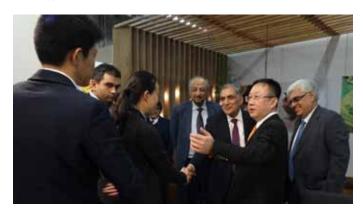
The Office bearers of International Textile Manufacturers

Federation (ITMF) including Dr. Christian P. Schindler, Director General; Mr. Peter Gnägi, (Switzerland) Treasurer; and Mr. Bashir H. Ali Mohammad, (Pakistan) Past President ITMF visited the TEXPROCIL pavilion. Shri R K Dalmia, Chairman, TEXPROCIL along with Dr. K.V. Srinivasan, Vice Chairman, TEXPROCIL and Shri Siddhartha Rajagopal held discussions with the group at the Council's Pavilion on the latest developments in the industry's value chain and considered opinions on future trends and international developments.

Visit of Chinese Delegation

A delegation comprising of members of China Home Textile Association under the leadership of Mr. Zhaohua Yang visited the TEXPROCIL Pavilion.

The Council facilitated the visit of the delegation to stalls of other Indian participants in Hall 10.2 comprising industry leaders like Alok Industries Ltd., Indo Count Inds. Ltd., Premier Fine Linens, Trident Ltd., Textrade Intl., K G Denim, etc.



Feedback

Feedback forms from all the member exporters were collected on the final day of the show.

Some important suggestions from the Member participants to the Council included sensitizing the government on the prevailing benefits extended to Pakistan and Bangladesh which has led to loss of market share for India in the European Union. Expediting FTA with EU, especially for the textile segment is the need of the day, they felt.

An analysis of the feedback forms showed that most of the exporters were generally satisfied with the services provided by the Organizers (Messe Frankfurt). In addition the Indian participants expressed their desire to remain as one contiguous pavilion and also wished that the Fair delivered a better Cost-Return ratio in its future editions.

The next Heimtextil, international trade fair for home and contract textiles, will take place from 10-13 January 2017 in Frankfurt am Main.

:: TEXPROCIL ::

TRADE DATA

EU(28) Imports of Textiles & Clothing in 2014-15 Top Ten Suppliers and India

China is the bulk supplier of T&C into EU(28) market with a share of 37.46%, 33.69% in Textiles, 38.81% in Clothing and 30.64% in cotton textiles. India is the 4th top supplier of T&C with a share of 7.08%, 3rd in Textiles with 9.20%, 4th in Clothing with 6.32% and 4th in Cotton Textiles with 12.23% share. An Analysis of productwise imports shows that Cotton Madeups dominate the Cotton Textiles import market with a share of 60.20% followed by Cotton Fabrics and Yarn.

The following Trade Data indicates that potential for growth exists in Cotton Madeups this market followed by Cotton Fabrics and Yarn India is the top supplier of Cotton Yarn in this market.

TEXTILES & CLOTHING							
ъ .	Suppliers	Mn US \$	% share				
Rank	World	1,30,222.74	100.00				
1	China	48,780.77	37.46				
2	Turkey	17,342.82	13.32				
3	Bangladesh	15,239.79	11.70				
4	India	9,222.39	7.08				
5	Pakistan	5,148.11	3.95				
6	Vietnam	3,421.41	2.63				
7	Morocco	3,210.87	2.47				
8	Cambodia	3,012.12	2.31				
9	Tunisia	2,949.09	2.26				
10	Indonesia	2,098.67	1.61				

CLOTHING						
Rank	Suppliers	Mn US \$	% share			
Kank	World	95,868.63	100.00			
1	China	37,207.09	38.81			
2	Bangladesh	14,782.34	15.42			
3	Turkey	11,636.46	12.14			
4	India	6,061.96	6.32			
5	Vietnam	3,031.70	3.16			
6	Cambodia	2,998.91	3.13			
7	Morocco	2,963.10	3.09			
8	Tunisia	2,623.89	2.74			
9	Pakistan	2,447.70	2.55			
10	Sri Lanka	1,919.97	2.00			

TEXTILES						
Rank	Suppliers	Mn US \$	% share			
Kank	World	34,354.11	100.00			
1	China	11,573.68	33.69			
2	Turkey	5,706.36	16.61			
3	India	3,160.44	9.20			
4	Pakistan	2,700.41	7.86			
5	USA	1,394.89	4.06			
6	Korea South	1,352.26	3.94			
7	Switzerland	1,024.93	2.98			
8	Japan	705.36	2.05			
9	Egypt	609.44	1.77			
10	Taiwan	583.66	1.70			

COTTON TEXTILE ITEMS (Yarn/Fabrics/Madeups)					
Rank	Suppliers	Mn US \$	% share		
Kank	World	13,489.79	100.00		
1	China	4,133.08	30.64		
2	Turkey	2,472.66	18.33		
3	Pakistan	1,976.99	14.66		
4	India	1,649.23	12.23		
5	Switzerland	472.12	3.50		
6	USA	337.20	2.50		
7	Bangladesh	328.07	2.43		
8	Egypt	320.83	2.38		
9	Korea South	236.12	1.75		
10	Vietnam	234.41	1.74		

For more information on Global Textile Markets, Kindly avail of our services email: info@texprocil.org



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TRADE DATA

EU(28) Imports of Textiles & Clothing in 2014-15 Top Ten Suppliers and India

COTTON YARN							
Rank	Suppliers	Mn US \$	% share				
Kank	World	1,241.88	100.00				
1	India	365.28	29.41				
2	Turkey	355.96	28.66				
3	Egypt	127.17	10.24				
4	Pakistan	105.92	8.53				
5	China	89.30	7.19				
6	Indonesia	23.47	1.89				
7	В&Н	21.78	1.75				
8	Switzerland	21.58	1.74				
9	Uzbekistan	19.55	1.57				
10	Peru	16.04	1.29				

	COTTON FABRIC							
Rank	Suppliers	Mn US \$	% share					
Kank	World	4,127.59	100.00					
1	China	1,155.37	27.99					
2	Turkey	1,048.01	25.39					
3	Pakistan	599.90	14.53					
4	Switzerland	219.41	5.32					
5	India	203.27	4.92					
6	Korea South	193.33	4.68					
7	USA	157.77	3.82					
8	Japan	76.64	1.86					
9	Thailand	59.27	1.44					
10	Indonesia	50.21	1.22					

	COTTON MADEUP							
Dank	Suppliers	Mn US \$	% share					
Rank	World	8,120.32	100.00					
1	China	2,888.41	35.57					
2	Pakistan	1,271.17	15.65					
3	India	1,080.67	13.31					
4	Turkey	1,068.69	13.16					
5	Bangladesh	324.54	4.00					
6	Switzerland	231.14	2.85					
7	Vietnam	178.05	2.19					
8	USA	176.49	2.17					
9	Egypt	154.95	1.91					
10	Tunisia	133.19	1.64					

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TRADE HIGHLIGHT

Ammended Technology Upgradation Fund Scheme(ATUFS)

EServe No. 145 of 2015 Dated: December 30, 2015 To: The Members of TEXPROCIL Circular No. EPS/47/2015-16

Dear Member,

We are glad to inform you that the Government today has approved the much awaited Amended Technology Upgradation Fund Scheme (A-TUFS) in place of the existing Revised Restructured TUFS for technology upgradation of the textiles industry. The decision was taken at a meeting of the Cabinet Committee on Economic Affairs (CCEA) chaired by the Hon'ble Prime Minister.

All cases pending with the Office of Textile Commissioner which are complete in all respects shall be provided assistance under the ongoing scheme and the new scheme will be given prospective effect. A budget provision of Rs 17,822 crore has been approved, of which Rs 12,671 crore is for committed liabilities under the ongoing scheme, and Rs 5,151 crore is for new cases under A-TUFS.

Under the new scheme, there will be two broad categories — apparel, garment and technical textiles — where 15 per cent subsidy would be provided on capital investment, subject to a ceiling of Rs 30 crore for entrepreneurs over a period of five years. The remaining sub-sectors would be eligible for subsidy at a rate of 10 per cent, subject to a ceiling of Rs 20 crore on similar lines.

The implementation of the scheme would be executed and monitored online under I- TUFS, launched in April 2015.

The amended scheme would give a boost to Make in India initiatives in the sector and is expected to attract investment to the tune of Rs 1 lakh crore and create over 30 lakh jobs.

The new scheme specifically targets employment generation and export by encouraging apparel and garment industry, which will provide employment to women in particular and increase India's share in global exports.

It will also facilitate promotion of Technical Textiles, a sunrise sector, for export and employment in the sector and promote conversion of existing looms to better technology looms for improvement in quality and productivity.

The A-TUFS will encourage better quality in processing industry and check the need for import of fabrics by the garment sector.

The regime was modified earlier for the period during the 12th Five Year Plan. A sum of Rs 11,952 billion rupees has been provided to attract investment of Rs 1,51,000 crore during the period 2012-2017. Out of this, Rs 9,290 billion rupees was intended for the liabilities incurred and Rs 2,662 billion rupees for new investment. The amount foreseen for the new investments have been exhausted, and this is why the Ministry of Finance has been approached to improve the allocation.

This is for your information.

Regards,

Siddhartha Rajagopal

Executive Director

:: TEXPROCIL ::

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TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dea	Dear Member,									
Sati:	The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning 'Customer Satisfaction' we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (\checkmark) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.									
COMPANY INFORMATION										
Nan	ne of the C	Compan	у	:						
Con	tact Perso	n & Des	ignation	:						
TEX	PROCIL M	embersl	hip (RCMC) No.	:						
Ema	ail Address	& Web	site	:						
1)	=		=	_	=	_	5 to 1. in order to serve yo = Not Availed (N.A.)	ou still b	etter.*	
Mer	mbership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
for I	cedure New nbership		Publication: E-Newsletter		Intl. Fairs & Events		Certificate of Origin		Interactive Website	
	mbership ewal		E-serve		Seminars & Workshops		Grievance Redressal Services		E-News Clippings	
RCM Ame	/IC endment		Circulation Trade Enquiries Award		MDA/MAI Schemes		Information on Exim policy/Amendment DBK		Information Disseminated	
2)	-	_	ally satisfied with the			iled	YES		NO	
	b. If you Counc	have re	plied 'no' above, plea prove the services I sheet if required)				Suggestions:			
3)	-	-	pany benefitting from by the Council? Tick (nibitions / BSN	Лs	Accessing new Markets		Generating additional business	
	Others (Pls. Specify): Making new Contacts (Trade Enquiries) Any Others									
4) How is your company benefitting from the Export Facilitation services being provided by the Council?					Information on Export Policy / Procedures		Responses to various EXIM queries			
Others (Pls. Specify):					Redressal of Trade related grievances		Any Others			
5)	5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓) NO									
6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)					Suggestions:					

Join Us... Now! Avail info. on Membership Benefits on email: info@texprocil.org

^{*}Kindly ignore this feedback form, if you have already responded.

TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The annual renewal subscription amount for the financial year 2015-2016 (due from 1st April, 2015) is as follows: -

1) MEMBER EXPORTER

- RS. 11,400/- (MEM FEES 10,000 + S. TAX 1,400)

2) REGISTERED TEXTILE EXPORTERS (RTE)

- RS. 5,700/- (MEM FEES 5,000 + S. TAX 700)

Special Discount: Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

Period	Membership Fees		Discount	Discounted Fees		Benefit to Exporters	
renou	RTE	Member	Slab	RTE	Member	RTE	Member
For 3 years	15,000	30,000	10%	13,500	27,000	1,500	3,000
For 5 years	25,000	50,000	15%	21,250	42,500	3,750	7,500

[RTEs and Members have to pay service tax on the discounted amount at the rate of 14%.]

Note for Members:

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2013-2014 & 2014-2015 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. ______ (Name and full address of the Member) having IE code No. _____ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2013-2014 & 2014-2015 as follows:

Sr. No.	Description	2014-2015 (Rs. FOB Value)	2013-2014 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant) (Membership No. of Chartered Accountant) (Firm Registration No. of Chartered Accountant)

PLACE: DATE:

Note to Members & RTEs whose RCMC is expiring on 31.03.2015:

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email: smita@texprocil.org)