THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA

(Incorporated under S.25 of the Companies Act, 1956)
Premier Association of Vegetable Oil Industry & Trade
ISO 9001:2008 ORGANISATION

PHONE : (91-22)22021475-22822979

22028911 (EXE. DIRECTOR)

FAX : (91-22) 22021692 E-MAIL : solvent@mtnl.net.in WEB-SITE : www.seaofindia.com



142, JOLLY MAKER CHAMBERS No. 2, 14th FLOOR, 225, NARIMAN POINT,

MUMBAI-400 021. INDIA

EC 002/2014-15 7th April, 2014

To All Members

Dear Sirs.

Export of Oilmeals during 2013-14 (April-March)

43.3 Lakh Tons Valued at Rs. 11,450 Crores (US\$ 1.87 bn.)

The Solvent Extractors' Association of India has just compiled the export data for export of oilmeals for the month of March, 2014 as well as for the financial year 2013-14 (April-March). In March '14 India exported **397,786** tons of oilmeals compared to 430,407 tons in March, 2013 i.e. **down by 8%.** The overall export of oilmeals during April 2013 to March 2014 in term of quantity is reported at 4,331,450 tons compared to 4,846,013 tons during the same period of last year, **down by 11%.** In term of value the total earning is Rs.11,450 crores compared to 11,800 crores in 2012-13, marginally down by 3%.

Export of Oilmeals - Apr.'13 To Mar.'14

(Qty. in M.T.)

		Export	•	(Qty. III Wi. I.)					
Month	Soybean Meal	Rapeseed Meal	Ground Nut Meal®	Ricebran Ext. ®	Castor Seed Meal	Total	Last Year (2012-13)	Chan %	•
Apr.' 13	99,451	54,077	131	11,255	32,640	197,554	403,090	(-)	51%
May '13	96,492	88,284		7,573	105,961	298,310	359,855	(-)	17%
June'13	213,564	84,198	294	11,582	51,184	360,822	311,089	(+)	16%
July '13	107,038	40,902	162	8,860	25,171	182,133	282,703	(-)	36%
Aug.'13	183,555	90,735	139	11,789	30,943	317,161	125,780	(+) 1	52%
Sept.'13	173,381	59,472	98	9,989	58,777	301,717	144,787	(+) 10	08%
Oct.'13	182,724	143,848	484	8,554	39,925	375,535	122,108	(+) 20	08%
Nov.'13	503,269	27,993	162	7,839	27,586	566,849	641,607	(-)	12%
Dec.'13	451,314	93,144	302	5,618	39,979	590,357	567,199	(+)	4%
Jan.'14	364,443	55,938	295	12,121	3,169	435,966	798,287	(-)	45%
Feb.'14	183,550	82,294	100	1,500	39,816	307,260	659,101	(-)	53%
Mar.'14	223,204	95,165		900	78,517	397,786	430,407	(-)	8%
(Apr.'13-Mar.'14) Value (Rs.Cr.)	2,781,985 9629.00	916,050 1410.00	2,167 5.75	97,580 107.00	533,668 305.00	4,331,450 11456.75	4,846,013	(-)	11%
(Apr.'12-Mar.'13)	3,439,848	786,690	2,883	233,200	383,392	4,846,013			
Value (Rs. Cr.)	10050.00	1330.00	5.25	212.35	208.85	11806.45			
Apr.'11-Mar.'12	3,829,521	1,248,681	2.863	176,725	341,308	5,599,098			
Value (Rs.Cr.)	7009.75	1097.15	4.19	140.45	178.20	8429.64			

Average International Prices of Oilmeals & Exchange:

(Price in US\$ FAS/FOB/Tons/Indian Port)

Meal	Mar. 2014	Feb. 2014	Jan. 2014	Dec. 2013	Nov. 2013	Oct. 2013	Sept. 2013	Aug. 2013	July 2013	June 2013	May 2013	Mar. 2013
Soybean Meal	606	569	548	559	557	541	510	520	571	619	618	567
Rapeseed Meal	251	233	230	242	242	240	227	232	254	268	272	268
Groundnut Ext.	NQ	NQ	NQ	NQ	NQ	NQ						
Rice Bran Ext.	NQ	NQ	209	206	203	199						
Castorseed Meal	98	97	107	108	97	93	95	96	95	95	90	99
E: 1US\$ = Rs.	60.95	62.16	62.11	61.81	62.52	61.61	63.65	62.81	59.76	58.38	54.98	54.42

Over the year, rupee depreciate nearly 12% has helped the Indian Exporters to face the global competition.

South Korea and Iran Big Markets for India:-

Oilmeal import by **South Korea** from India during April.'13 to Mar.'14 is reported at 1,165,107 tons compared to 907,082 tons last year consisting of 516,230 tons of rapeseed meal, 496,138 tons of castor meal and 152,739 tons of soybean meal. **Iran** imported 1,243,114 tons compared to 886,776 tons, consisting 1,234,452 tons of soybean meal, and 8,662 tons of rapeseed meal. **Thailand** imported of 313,271 tons compared to 450,360 tons, consisting 152,951 tons of soybean meal, and 160,320 tons of rapeseed meal. **Vietnam** imported 205,724 tons compared to 699,791 tons last year consisting of 29,796 tons of rapeseed meal, 797 tons of castor meal, 1,344 tons of groundnut meal, 82,777 tons of soybean meal and 91,010 tons of rice bran extraction.

Cont...2

Japan imported 245,991 tons compared to 638,201 tons of last year consisting of 7,525 tons of rapeseed meal, 1,062 tons of castor meal and 237,404 tons of soybean meal. **Indonesia** imported 136,573 tons compared to 201,999 tons of last year consisting 46,855 tons of rapeseed meal, 89,608 tons of soybean meal and 110 tons of castor meal. Indonesian end users prefer high pro with low fiber 4% against 6% supplied by India. **Europe** has turned out to be bigger market for Indian Non GMO Soybean Meal. Europe have imported 632,601 tons compared to 493,966 tons of last year.

Major Importers of Oilmeals

(Qty. in MT)

Country	Apr.'13-Mar.'14	Apr.'12-Mar.'13	% Change
South Korea	1,165,107	907,082	(+) 28.45%
Iran	1,234,114	886,776	(+) 39.17%
Thailand	313,271	450,360	(-) 30.44%
Japan	245,991	638,201	(-) 61.46%
Vietnam	205,724	699,791	(-) 70.60%
Indonesia	136,573	201,999	(-) 32.39%
Europe	632,601	493,966	(+) 28.07%

Port-wise Export : Apr.'13-Mar.'14

The export from Kandla is reported at 3,328,652 tons (77%), followed by Mumbai including JNPT handled 414,455 tons (10%), Hazira handled 219,318 tons (5%), Mundra handled 184,778 tons (4%), Bedi handled 84,600 tons (2%) and Kolkata handled 97,580 tons (2%).

Export from Major Ports

(Qty. in M.T.)

Port	Apr.'13-Mar.'14	Apr.'12-Mar.'13	% Change
Kandla	3,328,652	2,892,136	(+) 15.09%
Mumbai/JNPT	414,455	677,117	(-) 38.79%
Mundra	184,778	412,821	(-) 55.24%
Bedi	84,600	417,781	(-) 79.75%
Kolkata	97,580	233,200	(-) 58.16%
Hazira	219,318	162,571	(+) 34.91%

Major development during the year :-

- 1. The overall export in term of quantity reduced by 5.1 lakh tons (11%) to 43.3 lakh tons from 48.5 lakh tons. In term of value, the total earning is Rs. 11,450 crores compared to 11,800 crores in 2012-13, marginally down by 3% in rupee terms. In dollar terms the total earning in US\$ 1.87 billion in 2013-14 compared to US\$ 2.18 billion in 2012-13, down by 14%.
- 2. The export to Japan, Vietnam and Indonesia drastically reduced due to disparity in exports in these regions against severe competition from other origins including China and Argetina.
- 3. In spite of absence of buying by China due to ban since January 2012, the overall export of Rapeseed Meal has increased, thanks to big buying from South Korea and Thailand.
- 4. India is losing Vietnam market due to stiff compitation from other origins and increased availability from domestic crushing.
- 5. Export of Castor Meal substantially increased, mainly from South Korea being used as Organic Fertiliser.
- 6. The exports in Middle East and African countries increased to 14.2 lakh tons from 12.2 lakh tons, thanks to continuous buying from Iran.
- 7. France turn out to be big importers of soybean meal, due to lesser supply from other origins and preference for Non GMO Soybean Meal.
- 8. Following SEA Delegation to visit in April, 2012, Bangladesh is now buying substantial quantity of soybean and rapeseed meals by road or rail from India. The total quantity of oilmeals exported to SAARC countries including Bangladesh, Pakistan and Nepal by road/rail estimated at 5.5 to 6.0 tons during 2013-14. This quantity is not included in the above data.

We are enclosing herewith a Month-wise/Port-wise as well as Country-wise statements of export of oilmeals during Apr.'13 to Mar.'14 with comparative period of previous year for your kind information.

Thanking you,

Yours faithfully,

(Dr. B.V. MEHTA) Executive Director

Encl : Statement File : C-76(stat)

THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA EXPORT OF OILMEALS (EXTRACTIONS)

EXPORT OF OILMEALS - COMMODITY & PORTWISE FOR APRIL 2013 TO MARCH 2014 WITH COMPARATIVE PERIOD FOR PREVIOUS YEAR 2012-13 (12 MONTHS)

COMMODITYWISE

(Qty.in M.T.)

MONTH	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL
April 2013	99,451	54,077	131	11,255		32,640	197,554
	313,832	45,734	162	23,400		19,962	403,090
May 2013	96,492	88,284		7,573		105,961	298,310
	142,588	91,298	844	27,300		97,825	359,855
June 2013	213,564	84,198	294	11.582		51,184	360,822
	180,987	91,464	409	20.800		17,429	311,089
July 2013	107,038	40,902	162	8,860		25,171	182,133
ou., 20.0	168,341	46,152	247	21,600		46,363	282,703
Aug.,2013	183,555	90,735	139	11,789		30,943	317,161
Aug.,2010	10,005	73,786	304	19,500		22,185	125,780
Sept.,2013	173,381	59,472	98	9.989		58,777	301,717
3ept.,2013	6,525	104,504		23,400		10,358	144,787
0-4 2042				8,554		39,925	375,535
Oct.,2013	182,724	143,848	484	0,554		18,021	122,108
11 0040	49,840	39,058	189	15,000			566,849
Nov.,2013	503,269	27,993	162	7,839		27,586	641,607
	517,103	66,966	322	12,000		45,216	
Dec.,2013	451,314	93,144	302	5,618		39,979	590,357
	516,456	26,590	253	13,000		10,900	567,199
Jan.,2014	364,443	55,938	295	12,121		3,169	435,966
	650,434	69,990		23,400		54,463	798,287
Feb.,2014	183,550	82,294	100	1,500		39,816	307,260
. 00.,20.	581,606	47,656	153	18,200		11,486	659,101
Mar.,2014	223,204	95,165		900		78,517	397,786
Wai.,2014	302,131	83,492		15,600		29,184	430,407
2013-14 (F.Y.)	2,781,985	916,050	2,167	97,580		533.668	4.331.450
2012-13 (F.Y.)	3,439,848	786,690	2,883	233,200		383,392	4,846,013
2011-12 (F.Y.)	3,829,521	1,248,681	2,863	176.725		341,308	5,599,098
				66.650		209,036	5,071,779
2010-11 (F.Y.)	3,838,375	936,238	21,480		1,492	240,466	3,224,787
2009-10 (F.Y.)	2,114,391	752,005	5,500	110,933	1,492	240,400	3,224,101

PORT-WISE

MONTH	BEDI	MUMBAI/JNPT	KOLKATA	KANDLA	VIZAG	HAZIRA	B' NAGAR	PIPAVAV	MUNDRA	OTHERS	TOTAL
April 2013	18,000	12,920	11,255	131,808		10,141		131	13,299		197,554
	31,800	60,495	23,400	241,873				1,649	41,372	2,501	403,090
May 2013	15,000	22,588	7,573	240,240					12,909		298,310
	37,820	34,794	27,300	228,677				537	23,507	7,220	359,855
June 2013		18,316	11,582	322,492				294	8,138		360,822
\$100.00 ACC 100.00 N 600		0 4 0 77 0	20,800	233,289	10,243			409	6,820	5,155	311,089
July 2013		45 000	8,860	150,260				162	7,468		182,133
•		00 504	21,600	221.035			·		9,476	8,068	282,703
August 2013		00 040	11,789	276.076				139	8,514		317,161
		1.00=	19.500	80,190				304	16,176	5,385	125,780
Sept.,2013		00.004	9,989	238,535		21,477		98	11,234		301,717
		1 100	23,400	107,932					11,191	797	144,787
Oct.,2013	10,000		8,554	273,014		11,000		484	32,978		375,535
	9,670		15,000	60,083		,		441	4,954		122,108
Nov.,2013	19,600		7.839	430,397		28,500		162	25,495		566,849
	118,921		12,000	314,426				322	87,912		641,607
Dec.,2013	22,000		5,618	441,245	e-marks	38,500		302	26,579		590,357
	33,670		13,000	261,286	4,950	22,000		253	95,665		567,199
Jan.,2014		FO FOO	12,121	331,168		28,050		295	10,794		435,966
0,	64,300		23,400	488,168		30,641			77,397	4	798,287
Feb.,2014	01,000	44 040	1,500	194.845		57,150			11.922		307,260
1 00.,2014	110,600		18,200	365,635		57,640		153	19,444	2,000	659,101
Mar.,2014		FO 000	900	298.572		24,500			15,448		397,786
,	11,000		15,600	289,542		52,290			18,907		430,407
2013-14 (F.Y.)	84,600	414,455	97,580	3,328,652		219,318		2,067	184,778		4,331,450
2012-13 (F.Y.)	417,781		233,200	2,892,136	15,193	162,571		4,068	412,821	31,126	4,846,013
2011-12 (F.Y.)	443,220	1,202,020	176,725	2,763,952	128,714			34,461	773,220	76,786	5,599,098
2010-11(F.Y.)	378,502		66,650	2,280,010	132,714		7,434	9,226	860,077		5,071,779
2009-10 (F.Y.)	195,113		66,393	1,784,720	52,396	42,930*			347,272		3,224,787

^{* 2009-10} Export from Kakinada Port

COMMODITY & PORTWISE EXPORT OF OILMEALS FOR APRIL 2013 TO MARCH 2014 WITH COMPARATIVE PERIOD FOR PREVIOUS YEAR 2012-13 (12 MONTHS)

PORT	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL
Bedi	84,600						84.600
	417,781						417,781
Mumbai/JNPT	309,952	104,503					414,455
	652,257	24,860					677,117
Kandla	2,111,618	722,464	*			494,570	3,328,652
	1,883,412	671,085	- ·			337,639	2,892,136
/izag							
	15,193						15,193
lazira	219,318						219,318
	162,571						162,57
Bhavnagar			***				
Pipavav			2,067				2,067
		1,739	2,329		111		4,068
Colkata			-,	97,580			97,580
				233,200			233,200
Mundra	56,497	89,083	100			39,098	184,778
	308,634	57,880	554			45,753	412,82
Others							
		31,126					31,126
otal	2,781,985	916,050	2,167	97,580		533,668	4,331,450
3.6	3,439,848	786,690	2,883	233,200		383,392	4,846,013

COUNTRY-WISE - MARCH 2014

Country	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL	Mar.,201
South East Asia & Others								
South Korea	142	58,672				77,090	135,904	52,067
Thailand	748	1,226			* * *	,000	1,974	43,278
Philippines	522	503					1,025	45,270
Vietnam	1,906	846		900			3,652	41,170
Japan	4,393	490		500		229	5,112	41,031
Singapore	1,000			- 11			3,112	41,031
Indonesia	27,694	5.126				110	32,930	4,329
Malaysia	636	5,120					636	1.430
Sri Lanka	4.432	2.703					7,135	4,813
Taiwan	7,452	4,522				893	5,415	9,843
Cambodia	1,177	4,522				- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		Charles and Charles
Myanmar	6,909	68					1,177	0.45
Bangladesh	0,909				113,55		6,977	6,154
Dangiadesii								
Sub-Total - I	48,559	74,156		900		78,322	201,937	204,11
Middle East Countries								
U.A.E.		474					474	15,688
Kuwait	3.925	89						
Oman	2,431						4,014	7,87
Iran		3,946					6,377	3,585
	93,673	40 700					93,673	142,043
Turkey	8,033	16,500					24,533	29,455
Egypt.	2,045		•••				2,045	899
Sub-Total - II	110,107	21,009					131,116	199,547
Europe & Others	1							
Europe*	14,000						14,000	782
France	50,538						50,538	
Italy	30,336					195		25,963
						195	195	
Sub-Total - III	64,538	•••				195	64,733	26,745
Grand-Total (Mar., 2014)	223,204	95,165		900		78,517	397,786	
(Mar.,2013)	302,131	83,492		15,600		29,184	331,100	120 107
(Mai.,2013)	302,131	05,452		15,000		23,104	1.0	430,407

COUNTRY-WISE - APRIL 2013 TO MARCH 2014

Country	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL	2012-13	2011-12
South East Asia & Others								1	
China *								40	354,40
South Korea	152,739	516,230				496,138	1,165,107	907.082	836,22
Thailand	152,951	160,320				430,130	313,271		530,22
Phillipines	10,252	889						450,360	523,28
Vietnam	10,232		4.044	04.040			11,141	6,331	22,17
	82,777	29,796	1,344	91,010		797	205,724	699,791	920,70
Indonesia	89,608	46,855				110	136,573	201,999	312,75
Malaysia	3,382	14,954					18,336	10,475	11,77
Sri Lanka	18,905	3,452				100	22,457	24,507	28,48
Japan	237,404	7,525				1,062	245,991	638,201	1,292,96
Singapore		129				1,002		1,752	
Taiwan	15,393	66.533	723				129		18,60
Cambodia				4.400		31,372	114,021	90,749	147,79
	3,707	712		4,122		·	8,541	6,608	28,43
Myanmar	25,210	6,950				798	32,958	61,484	25.04
Bangladesh			***		/			32,204	76,78
Sub-Total - I	792,328	854,345	2,067	95,132		530,377	2,274,249	3,131,583	4,599,42
ME & African Countries									
U.A.E.	32,012	6.883	100		J. 12		20.00=	70.051	75.00
Oman	18,713			0 440			38,995	76,354	75,09
		8,699		2,448			29,860	27,223	38,86
Yemen	15,358						15,358	940	1,74
Kuwait	57,292	5,904					63,196	75,653	57,77
ran	1.234.452	8,662					1,243,114	886,776	230,76
Egypt	6,298	2,221			Back Addition		8,519	9,345	123,57
Turkey	8,033	16,736							
Bahrain	0,000						24,769	140,122	82,30
	1 104077000			***				2,094	-
Sudan								661	
Kenya								331	
Vlauritious	789						789	965	7
Sudan							700		54
Mozzaabique									2,82
Sub-Total - II	1,372,947	49,105	100	2,448			1,424,600	1,220,464	613.56
							1,424,000	1,220,404	0,13,30
Europe & Others									
Greece	14,617						14,617	3,404	5,50
J.K.							14,017	3,404	
rance	328,129	12.600		5 v 3			242 005	007 407	20
New Zeland	489	,				3,096	343,825	267,407	91,82
taly	409						489	490	93
Lary	4 704					195	195		7,70
J.S.A.	1,564						1,564		14
urope *	271,911						271,911	222,665	279,80
ub-Total - III	616,710	12,600				3,291	632,601	493,966	386,10
013-14 (F.Y.)	2,781,985	916,050	2,167	97,580		533,668	4.331.450		
012-13 (F.Y.)	3,439,848	786,690		233,200		383,392	4,551,450	4,846,013	5,599,09
011-12 (F.Y.)	3,829,521 1	249 694		***************************************					
010-11 (F.Y.)	2,029,021	,248,681	2,863 1	76,725		341,308	5,599,098		
010-11 (F.Y.) 009-10 (F.Y.)	3,838,375 2,114,391	936,238		66,650		209,036	5,071,779		
111111 111 (L V)	7 114 201	752,005	5,500 1	10,933	1,492	240,466	3,224,787		I .

^{*} Final Destination in Europe not available

Note: Data does not include export of oilmeals to SAARC Countries viz. Bangladesh, Pakistan and Nepal by Road/Rail

S.B.- Soybean, R.S.- Rapeseed, G.N.- Groundnut, R.B.- Rice Bran, S.F.- Sunflower, CST - Castorseed Source : SEA Data Bank Date : 7th Apr., 2014