## THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA

(Incorporated under S.25 of the Companies Act, 1956)

Premier Association of Vegetable Oil Industry & Trade - ISO 9001:2008 Organisation CIN: U91110MH1971NPL015233

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INDIA

EC 006/2015-16

6<sup>th</sup> April, 2016

PAN No.: AAATT0156E

To All Members

Dear Sirs,

### **Export of Oilmeals during 2015-16 (April – March)** Dropped to 11.8 Lakh Tons Valued at Rs. 1,510 Crores

The Solvent Extractors' Association of India has compiled the export data for export of oilmeals for the month of March., 2016 as well as for the financial year 2015-16 (April - March) The export of oilmeals during March, 2016 India exported 51,698 tons of oilmeals compared to 209,227 tons in March 2015 i.e. down by 75%. The total export of oilmeals during Apr.,2015 to Mar.,2016 is terms of quantity is reported at 1,184,441 ton compared to 2,465,663 tons during the same period of last year i.e. down by 52%. In term of value the total earning is Rs. 1510 crores compared to 4298 crores in 2014-15, down by 65%.

### **Export of Oilmeals** Apr., 2015 To Mar., 2016

(Qtv. in M.T.)

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Month	Soybean	Rapeseed	Ground	Ricebran	Castor	Total	Last Year	Change
	Meal	Meal	Nut Meal	Ext. #	Seed Meal			%
Apr. '15	18,017	69,398	250	24,332	70,641	182,638	248,445	(-) 26%
May '15	14,046	35,188		40,618	31,487	121,339	169,607	(-) 28%
June '15	2,098	56,139		34,328	77,134	169,699	207,753	(-) 18%
July '15	928	8,645	150	33,628	887	44,238	132,102	(-) 67%
Aug.'15	768	49,788		8,500	32,778	91,834	156,942	(-) 42%
Sept.,15	6,886	60,211	206	33,236	39,110	139,649	109,521	(+) 28%
Oct.,2015	4,237	3,079		26,852		34,168	238,703	(-) 86%
Nov.,2015	8,909	12,845		12,528	85,777	120,059	189,032	(-) 37%
Dec.,2015	5,667	16,855		28,988	32,708	84,218	410,178	(-) 79%
Jan.,2016	7,707	1,990		38,151	3,349	51,197	185,654	(-) 72%
Feb.,2016	1,127	9,803	496	41,838®	40,440	93,704	208,499	(-) 55%
Mar.,2016	430	7,260		2,000(P)	42,008	51,698	209,227	(-) 75%
(Apr.'15-Mar '16)	70,820	331,201	1,102	324,999	456,319	1,184,441	2,465,663	(-) 52%
Value (Rs. Cr.)	240.00	593.00	3.08	340.00	334.00	1510.08		. ,
(Apr.'14-Mar '15)	659,593	1,067,159	3,013	277,492	458,406	2,465,663		
Value (Rs. Cr.)	2063.00	1653.00	8.50	260.00	314.00	4298.50		
(Apr.'13-Mar '14)	2,781,985	916,050	3,290	147,001	533,668	4,381,994		
Value (Rs. Cr.)	9626.00	1410.00	9.20	158.00	305.00	11508.20		

<sup>#</sup> Deoiled Rice Bran Extractions (P) - Provisional ® Revised

### **Average FOB Price of Oilmeals & Exchange Rate:**

(Price in LIS\$ EAS/EOR/Tons/Indian Port)

								(Price in US\$ FAS/FOB/Tons/Indian Port)				
Meal	Mar. 2016	Feb. 2016	Jan. 2016	Dec 2015	Nov. 2015	Oct. 2015	Sept. 2015	Aug. 2015	July 2015	June 2015	May 2015	Mar. 2015
Soybean Meal	480	489	492	487	489	511	485	480	507	553	592	448
Rapeseed Meal	247	286	304	295	287	302	288	283	272	277	300	253
Groundnut Ext.	425	423	446	444	453	448	432	435	450	463	463	450
Rice Bran Ext.	162	164	159	157	163	161	173	170	146	147	146	NQ
Castorseed Meal	74	76	87	96	101	107	110	111	114	112	109	115
E: 1US\$ = Rs.	66.89	68.24	67.33	66.50	66.10	65.02	66.17	65.10	63.60	63.79	63.72	62.48

International price vis a vis Indian FOB Price : (5<sup>th</sup> April, 2016)

	Meal	International Price US\$/T	Indian FOB Price US\$/T
Soybean Mea		US\$ 327 Arg. CIF Rotterdam	US\$ 495 FAS Kandla
Rapeseed Mea	al	US\$ 224 Hbg ex. Mill	US\$ 250 Kandla
Sunflower Me	al	US\$ 205 Hipro CIF Fra	NQ

India is currently totally out priced in International Market due to huge price variation.

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### South Korea, Vietnam, Taiwan & Thailand - Major Importers of Oilmeals:-

**South Korea** is a major importer of oilmeals from India. During Apr.'15–Mar.'16, oilmeal export to South Korea is reported at 708,276 tons compared to 935,508 tons; consisting 277,450 tons of rapeseed meal 429,921 tons of castor meal and 905 tons of soybean meal. **Vietnam** imported 285,165 tons compared to 327,128 tons last year; consisting of 2,587 tons of rapeseed meal , 480 tons of soybean meal and 281,602 tons of Deoiled rice bran extraction. **Thailand** imported 27,795 tons compared to 212,639 tons; consisting 11,646 tons of rapeseed meal, 10,581 tons of soybean meal, 5,404 tons of Deoiled rice bran extractions and 164 tons of castor meal. **Taiwan** imported 39,916 tons compared to 73,090 tons last year; consisting of 19,823 tons of rapeseed meal, 18,856 tons of castor meal, 400 tons of groundnut meal and 837 tons of soybean meal. **Oman** imported 28,923 tons compared to 29,881 tons last year consisting of 12,463 tons of soybean meal, 15,960 tons of Deoiled Rice Bran and small quantity of 500 tons of castor meal.

**Major Importers of Oilmeals** 

(Qtv. in MT.)

	majo: mportoro or s						
Country	Apr.'15 – Mar.'16	Apr.'14 – Mar.'15	% Change				
South Korea	708,276	935,508	(-) 24.29%				
Vietnam	285,165	327,128	(-) 12.83%				
Thailand	27,795	212,639	(-) 87.08%				
Taiwan	39,916	73,090	(-) 45.39%				
Indonesia	12,945	80,820	(-) 83.98%				
Oman	28,923	29,881	(-) 3.21%				
Cambodia	21,780	30,653	(-) 28.95%				
Myanmar	15,184	54,966	(-) 72.38%				

### Port-wise Export : Apr.'15 - Mar.'16

The export from Kandla is reported at 731,807 tons (62%), followed by Mumbai including JNPT handled 52,119 tons (4%), Kolkata handled 322,714 tons (27%), Mundra handled 72,576 tons (6%) and Pipavav handled 5,225 tons (0.5%).

**Export from Major Ports** 

(Qty. in MT)

Port	Apr.'15 – Mar.'16	Apr.'14 – Mar.'15	% Change
Kandla	731,807	1,736,888	(-) 57.87%
Mumbai/JNPT	52,119	288,569	(-) 81.94%
Kolkata	322,714	277,492	(+) 16.30%
Mundra	72,576	89,333	(-) 18.76%
Pipavav	5,225	41,184	(-) 87.13%

### Major reasons for dropped in export :-

- 1. The overall export in term of quantity reduced to 11.84 lakh tons from 24.66 lakh tons down by 52%. In term of value, the total earning reported at 1,510 crores compared to 4,298 crores in 2014-15, down by 65%.
- 2. Lower production of soybean coupled with high price in domestic market resulted in to drastic fall in crushing lead to disparity in export of soybean meal.
- 3. Export to South Korea, Thailand, Indonesia, Taiwan, Iran, Vietnam, Myanmar, Cambodia drastically reduced due to disparity in export in these regions against severe competition from other origins including China and Argentina.
- 4. India lost Vietnam market for soybean meal due to stiff competition from other origins and increased availability from domestic crushing of imported soybean.
- 5. On wake of lifting sanctions, Iran shifted soybean meal buying from India to another origins.
- 6. Totally lost European Market due to severe disparity.
- 7. Bangladesh was large importers of soybean and rapeseed meal from India, now moved to import of soybean for domestic crushing. Similarly Pakistan also started importing soybean, apart from rapeseed for domestic crushing, now depend on local availability of meal from crushing of imported oilseeds.

We are enclosing herewith a Month-wise/Port-wise as well as Country-wise statements of export of oilmeals during Apr.'15 – Mar.'16 with comparative period of previous year for your kind information.

Thanking you,

Yours faithfully,

(Dr. B.V. MEHTA)
Executive Director

Encl: Statement File: C-76(stat)

# THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA EXPORT OF OILMEALS (EXTRACTIONS)

EXPORT OF OILMEALS - COMMODITY & PORTWISE FOR APRIL 2015 TO MARCH 2016 (PROVISIONAL) WITH COMPARATIVE PERIOD FOR PREVIOUS YEAR MONTH 2014-15 ( 12 MONTHS )

#### COMMODITYWISE

(Qty.in M.T.)

MONTH	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT#	S.F.EXT	CST EXT	TOTAL
April 2015	18,017	69,398	250	24,332		70,641	182,638
	89,883	125,872	132	12.180		20,378	248,445
May 2015	14,046	35,188		40,618		31,487	121,339
,	8.226	95,847		16,246		49,288	169,607
June 2015	2.098	56,139		34,328		77,134	169,699
04110 2010	2,637	99,054		14,640		91,422	207,753
July 2015	2,098 2,637 928	8,645	150	33,628		887	44,238
oury 2010	6,635	87,637	132	16,976		20,722	132,102
August 2015	768	49,788	102	8,500		32,778	91,834
August 2010	2,778	112,375	132	19,656		22,001	156,942
Sept.,2015	6,996	60,211	206	33,236		39,110	139,649
3ept.,2015	<b>6,886</b> 868	65,567	132	21,140		21,814	109,521
0-4 0045	4 227					21,014	34,168
Oct.,2015	4,237	3,079	200	6,852		E2 710	238,703
	29,071	140,393	263	16,258		52,718	
Nov.,2015	8,909	12,845	700	12,528		85,777	120,059
	110,806	39,133	788	34,638		3,667	189,032
Dec.,2015	5,667	16,855		28,988		32,708	84,218
	193,832	129,707	665	37,902		48,072	410,178
Jan.,2016	7,707	1,990		38,151		3,349	51,197
	104,426	44,361	512	31,100		5,255	185,654
Feb.,2016	1,127	9.803	496	41,838 (R)		40,440	93,704
	64,514	62,545	126	29,820 —		51,494	208,499
Mar.,2016	430	7,260		2,000 (P)		42,008	51,698
	45,917	64,668	131	26,936		71,575	209,227
2015-16 (F.Y.)	70,820	331,201	1,102	324,999		456,319	1,184,441
2014-15 (F.Y.)	659,593	1,067,159	3,013	277,492		458,406	2,465,663
2012 14 (F.V.)	2 701 005	016.050	2 200	147.001		533,668	4,381,994
2013-14 (F.Y.)	2,781,985	916,050	3,290	147,001		383,392	4,846,013
2012-13 (F.Y.)	3,439,848	786,690	2,883	233,200		303,392	4,040,013

# Deoiled Rice Bran Extractions

(P) Provisional

(R) Revised

#### PORT-WISE

					TOT-WIOL						
MONTH	BEDI	MUMBAI/JNPT	KOLKATA	KANDLA	VIZAG	HAZIRA	B' NAGAR	PIPAVAV	MUNDRA	OTHERS	TOTAL
April 2015		- 6,793	24,332	138,805					12,708		182,63
	32,19	7 37,612	12,180	156,460				132	9,864		248,44
May 2015		7 457	40,618	66,039					7,225		121,339
		40 450	16,246	123,605					13,304		169,60
June 2015	-		34,328	126,068					3,505		169,69
			14,640	173,060					4,845		207,75
July 2015	-		33,628					2,225	5,390		44,23
		10,010	16,976	91,702				132	7,773		132,10
August 2015			8,500	78,300				1,500	2,974		91,83
			19,656	106,804				7,132	10,026		156,94
Sept.,2015		6,552	33,236	96,651				1,000	2,210		139,64
		10,000	21,140	62,615				7,132	7,935		109,52
Oct.,2015		4,037	26,852					500	2,779		34,1
			16,258	192,220				7,263	9,919		238,7
Nov.,2015		8,667	12,528	94,755					4,109		120,0
**		44,346	34,638	92,605				9,595	7,848		189,03
Dec.,2015		4,281	27,900	39,604					12,433		84,2
		33,922	37,902	328,390				6,000	3,964		410,1
Jan.,2016		3,518	36,954						10,725		51,1
Management Company		07,102	31,100	114,533				263	5,006		185,6
Feb.,2016	-	1,031	41,838	47,865					2,970		93,70
to car passo, a many to co		34,197	29,820	141,128				126	3,228		208,49
Mar.,2016		430	2,000	43,720					5,548		51,69
STATE OF THE PARTY		19,495	26,936	153,766				3,409	5,621		209,22
2015-16 (F.Y.)	-	52,119	322,714	731,807				5,225	72,576		1,184,4
2014-15 (F.Y.)	32,19		277,492	1,736,888				41,184	89,333		2,465,66
2013-14 (F.Y.)	84.60	0 414,455	147,001	3,328,652		219,318		2,464	185,504		4,381,99
2012-13 (F.Y.)	417,78		233,200	2,892,136	15,193	162,571		4,068	412,821	31,126	4,846,0

# COMMODITY & PORTWISE EXPORT OF OILMEALS FOR APRIL 2015 TO MARCH 2016 WITH COMPARATIVE PERIOD FOR PREVIOUS YEAR 2014-15 (12 MONTHS)

PORT	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL
Bedi							
9	32,197						32,197
Mumbai/JNPT	43,852	8,267					52,119
	158,306	110,768					269,074
Kandla	15,030	287,730				429,047	731,807
	417,473	815,013				350,636	1,583,122
Vizag							
Hazira							
Bhavnagar							
Pipavav		5,225					5,22
		36,200	1,575				37,775
Kolkata				322,714			322,714
				250,556			250,556
Mundra	11,938	29,979	1,102	2,285		27,272	72,57
0.00	5,700	40,510	1,307			36,195	83,712
Total	70,820	331,201	1,102	324,999		456,319	1,184,44
	613,676	1,002,491	2,882	250,556		386,831	2,256,436

### COUNTRY-WISE - MARCH 2016

Country	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL	Mar.,2015
South East Asia & Others								
China								180
South Korea		3,920				39,800	43,720	103,541
Thailand	A 20 CA					164	164	22,000
Vietnam				2,000		104	2,000	24,452
Japan	'	883		_,			883	824
Indonesia	390						390	475
Malaysia		1,103					1,103	200
Sri Lanka		.,					1,103	1,964
Taiwan		1,354				1.853	3,207	4,861
Cambodia		.,				1,055		
Myanmar								2,243 8,533
Sub-Total - I	390	7,260		2,000		41,817	51,467	169,273
ME & African Countries								
U.A.E.						1.000 (100 (100 (100 (100 (100 (100 (100		4.004
Kuwait								4,061
Oman								1,615 5,097
Sub-Total - II								10,773
Europe & Others								
Europe *	1							00.500
France								28,500
New Zealand	40						40	681
Italy				•••		404	40	
						191	191	
Sub-Total - III	40					191	231	29,181
Total (Mar., 2016)	430	7,260		2.000		42,008	51,698	
(Mar., 2015)	45,917	64,668	131	26,936		71,575	0.,000	209,227

### COUNTRY-WISE - APRIL 2015 TO MARCH 2016

Country	S.B.EXT	RAPE EXT	G.N.EXT	R.B.EXT	S.F.EXT	CST EXT	TOTAL	2014-15	2013-14
South East Asia & Others									·
China						220	220	1,122	-
South Korea	905	277,450				429,921	708,276	935,508	1,165,107
Thailand	10,581	11,646		5,404		164	27,795	212,639	313,27
Phillipines		274					274	1,748	11,14
Vietnam	480	2,587	496	281,602			285,165	327.128	251,952
Indonesia	3,985	8,754	206	201,002			12,945		
Malaysia	0,500	2,045	200					80,820	136,573
Sri Lanka	277	155				218	2,263	3,120	18,336
Japan	1,332						432	21,234	22,45
		2,028		364		4,040	7,764	40,577	245,99
Singapore		170					170	509	12
Taiwan	837	19,823	400			18,856	39,916	73,090	114,22
Cambodia	1,673	500		19,607			21,780	30,653	9.08
Myanmar	10,392	3,532		1,260			15,184	54,966	32,958
Pakistan		460		28			488	22,106	74
Sub-Total - I	30,462	329,424	1,102	308,265		453,419	1,122,672	1,805,220	2,321,964
ME & African Countries									
U.A.E.	1,825			198			0.000	0.050	00.00
Oman	12,463						2,023	6,250	38,89
Yemen	12,403			15,960		500	28,923	29,881	32,78
Kuwait	40.007	4							15,35
	10,897	1,777					12,674	21,774	63,19
ran	9,050						9,050	362,091	1,243,11
Egypt								882	8,51
Turkey			·	288			288	1,152	24,76
Africa	5,583						5,583		
Vlauritious								41	78
Sudan								180	1 70.
Others				288			288	100	
Sub-Total - II	39,818	1,777		16,734		500	58,829	422,251	1,427,429
Europe & Others									
Greece									
rance						4 0 70		4,700	14,61
New Zeland	540					1,956	1,956	131,136	343,82
	540						540	399	48
taly						444	444	8,507	19:
J.S.A.									1.56
Europe *								93,450	271,91
Sub-Total - III	540					2,400	2,940	238,192	632,60
Apr'15 Mar.'16)	70,820	331,201	1,102	324,999		456,319	1,184,441		
(Apr'14 - Mar.'15)	659,593	1,067,159	3,013	277,492		458,406	1,104,441	2,465,663	4,381,994
2013-14 (F.Y.)	2,781,985	916,050	3,290	147,001		533,668	4.381.994		
2012-13 (F.Y.)	3,439,848	786,690	2,883	233,200		383,392	4,846,013		I

Final Destination in Europe not available

Note : Data does not include export of oilmeals to SAARC Countries viz. Bangladesh,Pakistan and Nepal by
Road/Rail

S.B.- Soybean, R.S.- Rapeseed, G.N.- Groundnut, R.B.- Rice Bran, S.F.- Sunflower, CST - Castorseed

Source: SEA Data Bank

Date: 6th April, 2016