

Ref: 60<sup>th</sup> IIGF / 19 / 2017

3<sup>rd</sup> October, 2017

**TO ALL MEMBERS:**

**60<sup>th</sup> INDIA INTERNATIONAL GARMENT FAIR  
(Autumn/Winter – 2018-19)**

Dear Sir,

As a part of the Export Promotion Activities, we are pleased to announce next edition of IIGF i.e **60<sup>th</sup> India International Garment Fair (IIGF) Autumn/Winter – 2018-19 Collections to be held from 17<sup>th</sup> – 19<sup>th</sup> January, 2018 at Hall Nos. 11, 12 & 12A, Pragati Maidan, New Delhi.** The IIGF is held under the auspices of International Garment Fair Association (IGFA), jointly organized by The Clothing Manufacturers Association of India (CMAI), Apparel Exporters & Manufacturer Association (AEMA), Garment Exporters Association (GEA) & Garment Exporters Association of Rajasthan (GEAR).

IIGF is one of the Largest Apparel Trade Show in India recognized by International Buyers and Buying Agents. IIGF is a forum which provides a platform to the exhibitors to showcase their latest designs, style and innovative collections to Overseas Buyers/Buying Agents who visit the Fair.

The Numbers of Exhibitors/Overseas Buyers and Buying Agents who Participated/Visited in the last five IIGF's are as under:-

Fair	Nos. of Exhibitors	Area Covered	Nos. of Overseas Buyers	Nos. Of Buying Agents
55 <sup>th</sup> IIGF	433	17,255 sqm	820	334
56 <sup>th</sup> IIGF	322	15,824 sqm	749	432
57 <sup>th</sup> IIGF	408	17,255 sqm	862	258
58 <sup>th</sup> IIGF	316	15,824 sqm	715	247
Textiles India 2017 Incorporating 59 <sup>th</sup> IIGF	1300 (342)	125,000 sqm (15,657 Sqm)	2220 Buyers & Buying Agents	

We request you to kindly send us your booking immediately in the enclosed Application Form & Product List duly completed along with 25% Advance Payment by way of Demand Draft/Payable at par Cheque in favour of “**International Garment Fair Association**” Payable at Gurgaon and submit to our Association, at the earliest to avoid any disappointment at the last minute.

Thanking you in anticipation and assuring you of our best services.

Yours faithfully,



**VIJAY SHARMA  
DY. SECRETARY**

Encl: 60<sup>th</sup> IIGF Application Form

**60<sup>th</sup> INDIA INTERNATIONAL GARMENT FAIR**

**AUTUMN / WINTER – 2018-19**

**17<sup>th</sup> – 19<sup>th</sup> JANUARY, 2018**

**HALL NO. 11 to 12 & 12A AT PRAGATI MAIDAN, NEW DELHI**

**Fair Timings: 17<sup>th</sup> & 18<sup>th</sup> January, 2018 – 10.00 am to 6.00 pm**

**19<sup>th</sup> January, 2018 – 10.00 am to 5.30 pm**

**PARTICIPATION CHARGES:**

STALL SIZE (in Sqm)	RATE BUILT UP STALL (per sqm)	RATE BARE SPACE (per sqm)
9	₹.7,000/- + 18% GST	NO POLICY
12	₹.7,000/- + 18% GST	
18	₹.7,000/- + 18% GST	
24	₹.7,500/- + 18% GST	
30	₹.7,500/- + 18% GST	
36	₹.7,500/- + 18% GST	
42 onwards with multiple of 6 sqm	₹.8,000/- + 18% GST	₹.7,500/- + 18% GST
10% Extra for 2 Sides Open and 20% Extra for 3 Sides Open Stall for both Bare and Built-up Stalls for all above Sizes. Present rate of GST is 18%		

- There would be no maximum stall size
- 2/3 Sides open Stalls shall be allotted subject to availability.
- Only Pre-fabricated materials would be allowed in Bare Space Stalls.
- The construction day would be 15.01.2018, move in day would be 16.01.2018 (11.00 am) till 8.00 pm.

**ADVERTISEMENT CHARGES IN FAIR GUIDE:-**

PARTICULAR	TARIFF* ₹.	PARTICULAR	TARIFF* ₹.
Back Cover	50,000/-	Full Page (Colour)	13,500/-
Back Inside Cover	30,000/-	Book Mark**	20,000/-
Front Inside Cover	30,000/-		

\* GST @ 18% will be charged extra on advertisements tariff.

- **Mechanical Data:** Size 25 cms (H) X 19 cms (W)
- **Design & Positive to be sent directly to the Association.**
- \*\*Printed Book Mark to be supplied by the Advertiser.
- Last Date for the receipt of advertisement material and payment (adv. charges) is 31.12.2017.

**BASIC STALL PACKAGE OF 9 SQM STALL**

- The following items will be provided in the 9 sqm Built-up Stall:
  - i. One table
  - ii. Two chairs
  - iii. Six spot lights (White CFL – 20 w each)
  - iv. One Waste Paper Basket
  - v. Name Facia
  - vi. One light socket
  - vii. Carpet flooring

The items will be increased proportionately for bigger stalls.

Extra power other than six spot lights and light socket, if any, will also be charged extra. Hire charges for extra lights / fixture / furniture will be payable by the exhibitor to the official stall contractor.

- Only One Plug point socket would be provided in the Bare Space Stall.
- Only Pre-fabricated materials would be allowed in Bare Space Stalls and no construction would be allowed in the exhibition halls. Only fixing and fitting of pre-fabricated material would be allowed.

### **ALLOTMENT OF STALLS**

- Allotment of Stall will only be by Draw of Lots and will be informed to the Participants through our Association.
- IGFA reserves the right to reject any application for space without assigning any reason.
- IGFA also reserves the right to allocate space less than applied for, due to space restraints.
- The applicant is bound by the decision of IGFA in stall allocation and no representation shall be allowed in this regard.
- The booth once allotted shall not be shifted / changed.
- The dimension of the booth shall be accepted by applicants, as finalized by IGFA and no representation shall be entertained in this regard.
- The Applicant shall unconditionally accept allotment of booth and no reduction / cancellation shall be given to those booths which have pillar. Any allotment near pillar shall be accepted by applicant, as decided in Draw-of-Lots.

### **PAYMENT POLICY**

<b>Sr No</b>	<b>Details of Payment Policy</b>	<b>Last Date</b>
A	(i) 25% Advance Participation Charges along with the Application*	04.12.2017
	(ii) 75% Balance Charges**	11.12.2017
	* In case the cheque is dishonoured for any reasons, the A (i) and A (ii) Shall be accepted in the form of DD/ Pay Order only.	11.12.2017
	** In case 75% Balance is not received for any reason, upto last date, A (i) (10% Advance Application Fee shall stand forfeited).	11.12.2017
B	Participants, whose 100% participation fee is received by the last date, would only be considered for allotment of stalls in the Draw-of-lot Function.	11.12.2017

### **APPLICATION DEADLINE**

- All Applications would be accepted on **First-Come-First-Serve basis**. However, the last date for receipt of application is **4<sup>th</sup> December, 2017**. Booking will be closed once the available stall area is booked.

### **DRAW OF LOT**

- The Draw of Lot Function for allotment of Stalls will be held on **18<sup>th</sup> December, 2017**.

### **RULES & REGULATIONS**

- Participants will have to abide the decision of IGFA and Rules & Regulation as laid down in the Exhibitor's Manual.
- The Participants will abide by the Do's and Don't laid down by IGFA from time to time.

### **STALL CONFIGURATION**

- The minimum stall size shall be 9 sqm. The bookings of the stalls are acceptable in the following dimensions only:

9 12 18 24 30 36 42 48 54 60 onwards with multiple of 6 sqm

### **CANCELLATION / WITHDRAWAL POLICY**

S.N	Details of the Cancellation / Withdrawal Policy	Last Date
a.	In case the withdrawal / cancellation is submitted in writing to IGFA, following deductions would be applicable:-	
	(i) 10% of the Total Participation Fee shall be forfeited in case withdrawal is received before the Last Date.	11.12.2017
	(ii) 100% of the Participation Fee shall be forfeited in case the written request of cancellation / withdrawal is received by IGFA or no request is made by the participant.	After 11.12.2017
b.	Chairman, IGFA shall have the right to exercise his discretion, if he deems it fit, for refund of Participation Charges, either in part or in full withdrawal.	

### **APPLICATION**

- The Applications along with requisite amount of Demand Draft/Pay Order/Payable at par Cheque for booking of stalls would be in favour of “**International Garment Fair Association**” payable at Gurgaon.
- Applications duly filled for participation are required to be submitted only through our Association. Direct Application to **IGFA** may not be entertained. Please send your Application to any of the following address.

<b>MUMBAI :</b> Mr. Vijay Sharma, Dy. Secretary The Clothing Manufacturers Association of India (CMAI) 902, Mahalaxmi Chambers, 22, Bhulabhai Desai Road, Mumbai-400 026 Tel : 91-22-23538245/23525168 Fax : 91-22-23515908 Email : <a href="mailto:info@cmai.in">info@cmai.in</a> / <a href="mailto:membership@cmai.in">membership@cmai.in</a> Website : <a href="http://www.cmai.in">www.cmai.in</a>	<b>BANGALORE:</b> Mr. Cyril Devaraj, Regional Secretary The Clothing Manufacturers Association of India (CMAI) No.607 & 608, Brigade Towers, 135, Brigade Road Bengaluru-560 025 Tel/Fax : 080-22277966 Email : <a href="mailto:bglr@cmai.in">bglr@cmai.in</a>
<b>PUNE:</b> Mr. R. Mahadik, Regional Secretary The Clothing Manufacturers Association of India (CMAI) 512, Gultekdi, Market Yard, Near Gate No. 8, Pune- 411 037 Tel : 020-2426 9382. Mob : 9890449890 Email : <a href="mailto:pune@cmai.in">pune@cmai.in</a>	<b>DELHI:</b> Mr. Tilak Raj Sharma The Clothing Manufacturers Association of India (CMAI) 2/44, Old Rajinder Nagar, New Delhi – 110 060. Tel : 011- 45032885 Mob : 9891800833 Email : <a href="mailto:delhi@cmai.in">delhi@cmai.in</a>

### **IGFA Bank Details (For RTGS Purpose)**

A/C Holder : International Garment Fair Association  
 A/C No. :180401000021000  
 IFS CODE : IOBA0001804  
 Bank : Indian Overseas Bank  
 Branch Address : Apparel House, Sector – 44, Institutional Area, Gurgaon – 122 003

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## APPLICATION FORM

**60<sup>th</sup> INDIA INTERNATIONAL GARMENT FAIR**  
**Autumn / Winter – 2018-19**  
**17<sup>th</sup> – 19<sup>th</sup> JANUARY, 2018**  
**Hall Nos. 11, 12 & 12A PRAGATI MAIDAN, NEW DELHI**  
[www.indiaapparelfair.com](http://www.indiaapparelfair.com)

The 60<sup>th</sup> India International Garment Fair shall take place at Hall Nos. 11, 12 & 12A Pragati Maidan, New Delhi. The minimum stall size shall be 9 sqm. Booking of Stall Acceptable in following Dimensions only:

✓ Please Tick any One:

9  12  18  24  30  36  42  48  54  60  onwards with multiple of 6 sqm

✓ Participants opting 2 / 3 Sides Open Stall, please tick any one :

Two Sides Open  Three Sides Open

✓ Participants opting for stall size 42 sqm onward, please tick any one:-

Built-up Stall  Bare Space

✓ YOUR MAIN ITEM OF DISPLAY TO PUT YOU IN PROPER CATEGORY- WISE LISTING

(Please tick any one)

WOMEN'S WEAR	KID'S WEAR	MEN'S WEAR	ACCESSORIES/ FASHION JEWELLERY
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### COMPANY PROFILE

NAME OF THE COMPANY : .....

ADDRESS : .....

PAN No. of the Company : .....

GST No. of the Company : .....

Importer Exporter Code (IEC No): .....

YEAR OF ESTABLISHMENT : .....

NAME & DESIGNATION OF CHIEF REPRESENTATIVE : .....

TELEPHONE NO. : .....

MOBILE NO. : .....

FAX NO. : .....

(Please provide area code no.)

EMAIL ID : .....

WEBSITE : .....

EXPORT MARKETS : .....

(Countries exported to in order of export performance indicate three labels undertaken by the applicant)

PRODUCTS OF DISPLAY: .....

(Please Tick the items in Product List in attached sheet (Maximum Five Products))

**(AS THE ABOVE DETAILS ARE REQUIRED FOR PRINTING IN THE FAIR GUIDE, KINDLY TYPE THEM CAREFULLY OR WRITE IN CAPITAL BLOCK LETTERS TO AVOID ANY MISTAKES)**

**EXHIBIT SPACE REQUIREMENT**

	<u>Area Booked (Sqm)</u>	<u>Amount</u>
a. Built-up Stall	_____	_____
b. Bare Space Stall	_____	_____
c. Extra Charges: 2 Sides Open – @10% and 3 Sides Open – @ 20% <b>2/3 Sides Open Stalls shall be allotted subject to availability.</b>		_____
d. Advertisement (in Show Catalogue)		_____
<b>Total</b>		_____
<b>18% GST (as applicable)</b>		_____
<b>Grand Total</b>		_____

**PAYMENT SCHEDULE:**

- i) **SPACE BOOKED** : DD/Pay order no. \_\_\_\_\_ dated \_\_\_\_\_ for ₹. \_\_\_\_\_  
drawn on \_\_\_\_\_ issued in favour of “**International Garment Fair Association**” (IGFA), Gurgaon.
- ii) **ADVERTISEMENT** : DD/Pay order no. \_\_\_\_\_ dated \_\_\_\_\_ for ₹. \_\_\_\_\_  
drawn on \_\_\_\_\_ issued in favour of “**International Garment Fair Association**” (IGFA), Gurgaon.

Note :

- The Participant shall be liable to pay space charges for the actual coverage if it exceeds the area booked/allotted.
- The participants will abide by the Do's and Don't laid down by IGFA from time to time.
- Only pre-fabricated materials would be allowed in Bare Space Stalls and no construction would be allowed in the halls. Only fixing and fitting of pre-fabricated material would be allowed.

**SIGNATURE**  
(Name/Designation)  
Company Stamp

**NAME OF THE COMPANY:** \_\_\_\_\_

**PRODUCT LISTING**

(Please tick any five where appropriate)

<p><b><u>CASUAL WEAR</u></b></p> <ul style="list-style-type: none"> <li>• Blazers</li> <li>• Blouses</li> <li>• Cardigan</li> <li>• Cashmere Products</li> <li>• Casual Wear</li> <li>• Co-ordinates</li> <li>• Denim Wear</li> <li>• Jackets</li> <li>• Knitwear</li> <li>• Ladies Wear</li> <li>• Men's Wear</li> <li>• Pullover</li> <li>• Shirts</li> <li>• Shorts</li> <li>• Silk Garments</li> <li>• Skirts</li> <li>• Suits</li> <li>• Sweater</li> <li>• Sweat Shirt</li> <li>• T-Shirt</li> <li>• Trousers</li> <li>• Vest</li> <li>• Wool Garment</li> <li>• Others, Please Specify.....</li> </ul> <p><b><u>FORMAL/BUSINESS WEAR</u></b></p> <ul style="list-style-type: none"> <li>• Blazers</li> <li>• Scarves</li> <li>• Ponchos</li> <li>• Shawls</li> <li>• Men's Shirts</li> <li>• Men's Suits</li> <li>• Men's Trousers</li> <li>• Men's Vest</li> <li>• Women's Blouses</li> <li>• Women's Dresses</li> <li>• Women's Trousers</li> <li>• Women's Skirts</li> <li>• Suits</li> <li>• Sweat Shirts</li> <li>• Knitwear</li> <li>• Tunics</li> <li>• Others, Please Specify .....</li> </ul>	<p><b><u>CHILDREN WEAR</u></b></p> <ul style="list-style-type: none"> <li>• Boys Wear</li> <li>• Girls Wear</li> <li>• Infants Wear</li> <li>• Maternity Wear</li> <li>• Others, please specify.....</li> </ul> <p><b><u>LINGERIE &amp; UNDERWEAR</u></b></p> <ul style="list-style-type: none"> <li>• Bodysuit</li> <li>• Brassieres</li> <li>• Brief</li> <li>• Home Wear &amp; Lounge Wear</li> <li>• Hosiery &amp; Socks</li> <li>• Men's Underwear &amp; Boxer Shorts</li> <li>• Sleep Wear &amp; Pyjamas</li> <li>• Others, please Specify .....</li> </ul> <p><b><u>ATHLETIC, SPORT &amp; OUTERWEAR</u></b></p> <ul style="list-style-type: none"> <li>• Body Wear</li> <li>• Rain Wear</li> <li>• Sports Wear</li> <li>• Swimwear</li> <li>• Skiwear</li> <li>• Track Suits</li> <li>• Outerwear</li> <li>• Others, please Specify .....</li> </ul> <p><b><u>HIGH FASHION &amp; OCCASIONAL WEAR</u></b></p> <ul style="list-style-type: none"> <li>• Designer's Labels – Fashion</li> <li>• Private Labels – Fashion</li> <li>• Bridal Wear</li> <li>• Others, please Specify .....</li> </ul>
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Name of the Company: \_\_\_\_\_

**KINDLY FILL BELOW MENTION FIELDS CAREFULLY**

**FABRIC USED** (Tick the most appropriate Category)  
(Do not tick where you are not using the Fabric)

- Silk
- 100% Cotton
- 100% Manmade
- Cotton/MMF Blended
- Fibre like Linen, Flex
- Can use Imported Fabric

**TICK ABOUT ORNAMENTATION ON GARMENTS**

- Machine / Screen Print
- Hand Print
- Embroidery
- Heavy Sequined / Bead
- Hand Stitching
- Patchwork / Motif

**MOST PREFERRED DELIVERY PERIOD (FROM ORDER) - TICK ONE**

- 30 Days
- 45 Days
- 60 Days
- 90 Days

**FABRICS USED FOR THE GARMENTS**

**TYPE OF FABRICS** (List any five)

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**TYPES OF FINISHES**

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**TYPES OF WASHES** \_\_\_\_\_

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