



Know Your Life 2014

A Seminar For Underwriters



Underwriting - Gaze through and beyond the Crystal Ball !!

Time	Topics	Speakers	Designation
8.30 - 9.30	Registration		
Section Theme		Setting The Tone	
9.30 - 9.45	Welcome Address	Ms. Deepa Pandit	President, Association of Insurance Underwriters
9.45 - 10.00	AIU Report	Mr. Ganesh Iyer	Secretary, Association of Insurance Underwriters
10.00 - 10.15	AIU - Diploma in Life Underwriting - Introduction & Syllabus Group Felicitation	Ms. Varsha Gujarathi	Executive Committee Member, Association of Insurance Underwriters
10.15 - 10.55	Keynote Speech	Mr. V. K. Sharma	Managing Director, LIC of India
10.55 - 11.00	Vote of Thanks	Dr. Shivani Sarwal	Treasurer , Association of Insurance Underwriters
11.00 - 11.15	Tea Break		
11.15 - 12.15	Panel Discussion : Lets Rethink Risk & Redefine the Future - "Perceptions Crystal Clear"	Moderator	
		Ms. Varsha Gujarathi	Senior Risk Consultant, Gen Re, Mumbai Liaison Office
		Panelists	
		Ms. Meenakshi Malhotra	Assistant Secretary, Product Development Department, LIC of India
		Mr. Kayzad Hirananeek	Chief Operating Officer, Avantha Ergo Life Insurance Co. Ltd
		Mr. Anand Pejaware	Executive Director - Marketing, SBI Life Insurance
12.15 - 01.15	Lunch		
Section Theme		Future Unfurled !	
01.15 - 02.00	Life Insurance : "Change is in the Air"	Mr. Amit Punchhi	Chief Marketing Officer – Asia, Managing Director and CEO, RGA Services India Pvt. Ltd.
02.00 - 02.50	Underwriting : Predicting the Future !	Mr. Ross Campbell	Chief Underwriter - Research & Development department, Gen Re Life/Health
02.50 - 03.40	Meta trends and advancement in medicine : Its impact on underwriting	Dr. Andreas Armuss	Senior Medical Consultant, Center of Competence Medical Underwriting and Claims Consulting, Munich Re
03.40 - 04.00	Tea Break		
04.00 - 04.50	"Time off for good behaviour"	Ms. Suzy Nicholas	Underwriting Client Services Manager, Swiss Re - Sydney
04.50 - 05.40	Underwriting & Claims : "Two Sides of the Same Coin"	Mr. Ganesh Iyer	Business Information Security Officer(BISO) & Head - Underwriting, Claims, Process Assurance and Risk management - Kotak Life Insurance
05.40 - 06.30	Experience studies : "Relevance and impact on underwriting and pricing"	Mr. Raymond Soong	Hannover Re, Life & Health Asia, Hannover, Germany
		Mr. Kruse Soeren	Hannover Re, Life & Health Asia, Hannover, Germany
06.30 - 07.00	Networking Break		
07.00 pm onwards	"Here's Inviting you to come and experience this world of future underwriters...."Underwriting fiction world"- A role play to brighten and lighten your evening.....A wicked good time for everyone....An all-halloween Happy Haunting Evening.....with Ghosts, Goblins, Monsters and more coming walking through the door !!! Put on your costume and join us for a Spook- acular event !! Entertainment guaranteed !		

Time	Topics	Speakers	Designation
Section Theme		The Underwriting Prophecy !	
9.00 - 9.50	A Perspective on Product Development Process with an Underwriting insight	Mr. Raghav Kattumuri	Pricing and Product Development Actuary - India, SCOR Global Life Asia-Pacific
9.50 - 10.50	Medical Panel Discussion by IMOK : "Can our mind be Insured..!!"	Moderator	
		Dr. Chetan Shah	Chief Medical Officer, HDFC Life Insurance
		Panelists	
		Dr. Vasant Mundra	MBBS, MD (Psychiatry), DPM
		Dr Jaiee Menon	Medical Director Munich Re India Services
10.50 - 11.00 Tea Break			
11.10 - 12.00	Importance of Customer Experience in Life Insurance	Mr. Vikas Gujral	Executive Vice President & Head - Customer Service & Operations, Max Life
12.00 - 01.00	Brain Teaser 2014	Mr. Jatin Varshney	Vice President - Underwriting, Max Life
01.00 - 01.30	Prize Distribution		
01.30 - 01.45	Vote of Thanks	Dr. Shivani Sarwal	Treasurer , Association of Insurance Underwriters
01.45 onwards Lunch			

