

AIU-DIPLOMA IN LIFE UNDERWRITING

An Introduction....and the Journey ...

- Develop underwriters in the Indian Market into a professional Group
- Build Competency in the field of Life Underwriting
- Provide Quality Underwriters to the industry

Acknowledgements.....

AiU

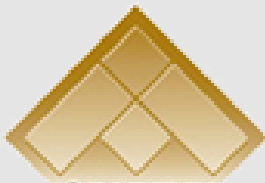
Association of
Insurance
Underwriters

60 years of Insurance
Education & Training



Diamond Jubilee
(1955 - 2015)

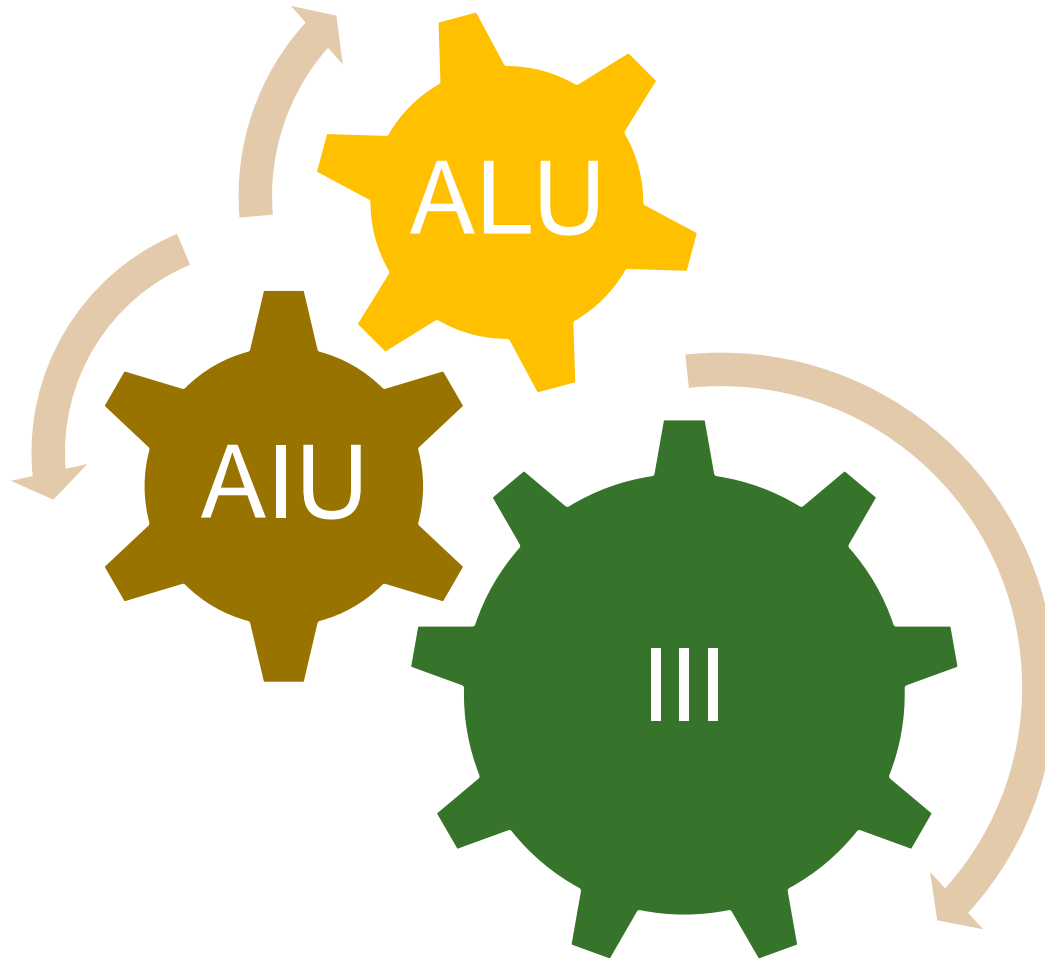
भारतीय बीमा संस्थान
INSURANCE INSTITUTE OF INDIA



**THE ACADEMY OF
LIFE UNDERWRITING**

Academy of Life Underwriting
Education for Underwriters by Underwriters

The Collaboration



and the agreements which followed on 15.11.2013



Testimony to the tripartite agreement....

In witness whereof, the parties have signed this License Agreement.

For the Academy of Life Underwriting,

By: Margaret Jaff
Margaret Jaff

Its: President - ALU

For the Association of Insurance Underwriters

By: Pandit
(D-S-Pandit)

Its: President of AIU

For the Insurance Institute of India

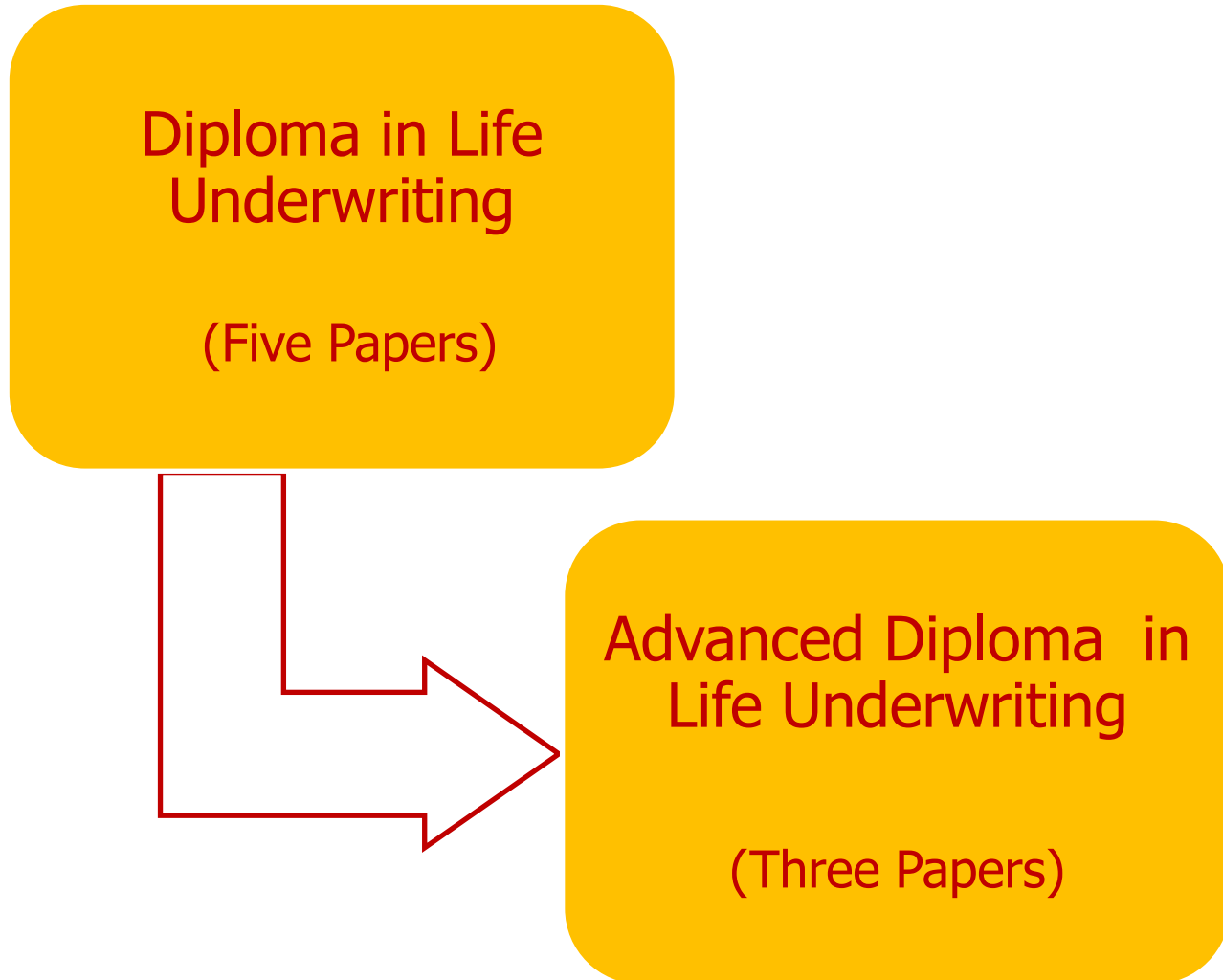
By: Shardha Shivastava

Its: Secretary - General

And the journey

- Regular Group meetings held at III Office
- Group brainstormed, prepared a detailed Scope Document of the Diploma with Target Audience, Syllabus, exemptions, takeaways etc
- ALU Books were reviewed and the content modified as per Indian market requirements

The IC-AIU Diploma



The Papers

Diploma In Life Underwriting

- ⑩ IC - 01 – Principles of Insurance
- ⑩ IC - 02 – Practice of Life Insurance
- ⑩ IC - 22 – Life Assurance Underwriting
- ⑩ IC AIU 01 – Legal & Regulatory Aspects for Life Underwriters
- ⑩ IC AIU 02 – Fundamentals of Medical Underwriting

Advanced Diploma In Life Underwriting

- ⑩ IC AIU 03 – Intermediate Medical Life Insurance Underwriting
- ⑩ IC AIU 04 – Intermediate Non-Medical Life Insurance Underwriting
- ⑩ IC AIU 05 – Advanced Life Insurance Underwriting

Finally



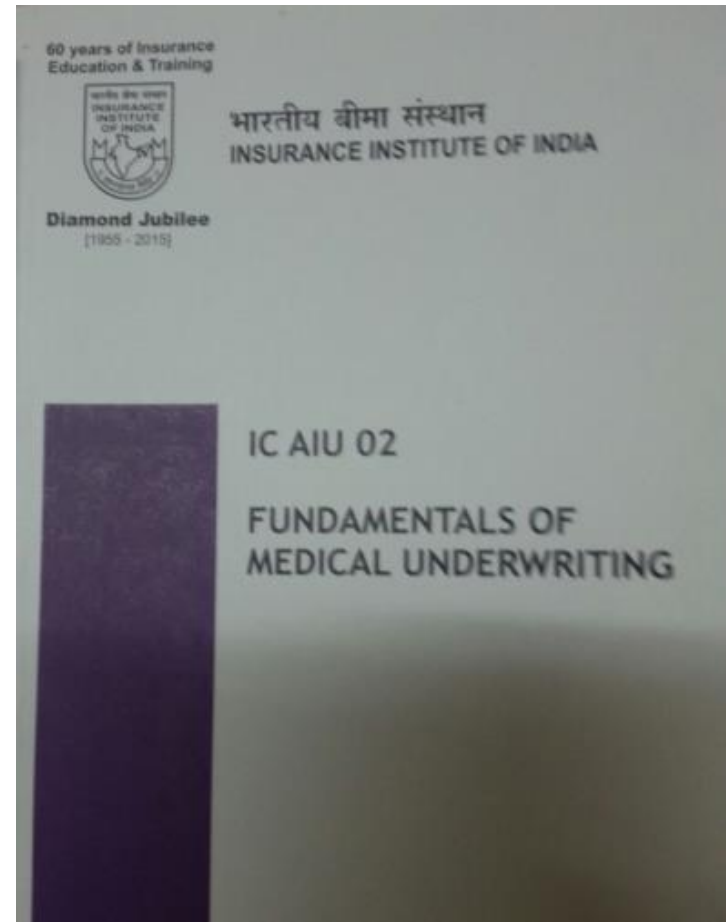
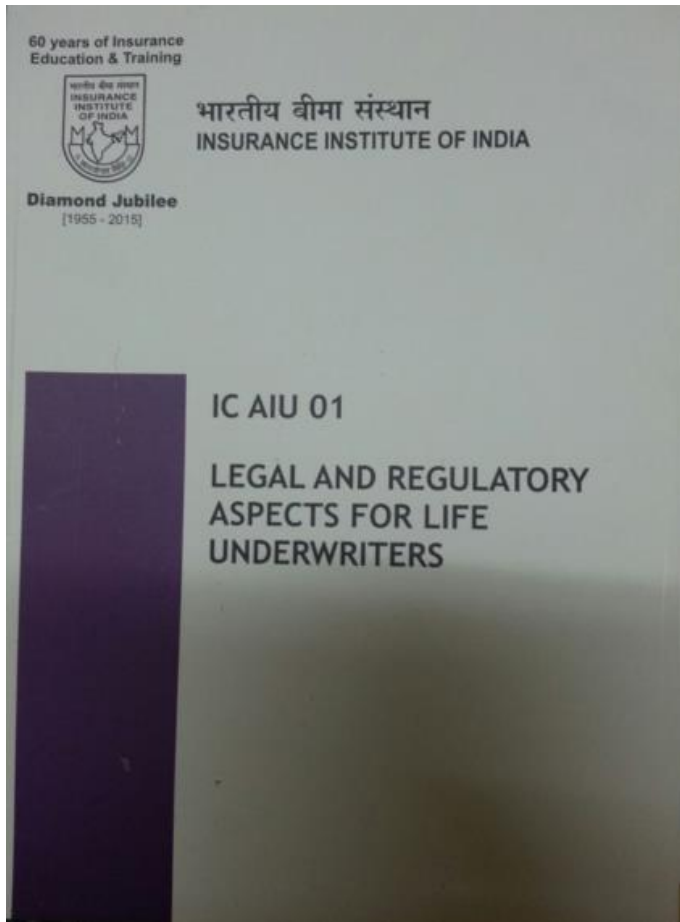
**DIPLOMA IN
LIFE UNDERWRITING
LAUNCHED**

- First Paper on 16th November 2014

Diploma Book Launch...

AiU

Association of
Insurance
Underwriters



The Team Who Made This Happen



Ms. Deepa Pandit
B.Sc.(Statistics & Computer
Programming), M.Sc. Statistics from
Mumbai University, Associate of Institute
of Actuaries India

Total Insurance Experience: Over 25 years

Current Designation: Vice President – Underwriting and Claims

Company : Avantha ERGO Life Insurance Co. Ltd



Mr. Bhimsingh Rathaur
M.A. from Mumbai University

Total Insurance Experience – 25 years

Current Designation : Secretary (Head of the dept. of Examination and Development / revision of Courses/learning Materials)

Company : Insurance Institute of India Mumbai



***Mr. Prakash Shanbhag
BSc., FIII***

Total Insurance Experience : 40 years

Designation: Secretary [Underwriting & Reinsurance] – Retired

Company : Life Insurance Corporation of India



***Dr Sheetal Salgaonkar
MD [Internal Medicine]***

Total Insurance Experience: 11 years

Current Designation : Medical Director

Company: RGA Services India Pvt. Ltd



Ms. Parvathi S

***MBA (Fin), ACII, DLDU , DLDC,
Chartered Insurer***

Total Insurance Experience : 24 years

***Designation : Vice President, Head Risk Management
(India and Sri Lanka)***

Company : Swiss Re Services India Pvt Ltd



***Ms. Varsha Gujarathi
MBA, FIII, FLMI, FALU***

Total Insurance Experience: 20 years

Designation: Senior Risk Consultant

Company : Gen Re – Mumbai Liaison Office



Mr. Girish Anand Malik
BSc, LLB, FIII, CeFA

Total Insurance Experience – 25 years

Current Designation: Executive Director
& Chief Compliance Officer

Company : Xperitus Insurance Brokers Private Limited



Ms. Ujwala Salvi
MSc., FIII, FALU

Total Insurance Experience : 20 years

Current Designation : Associate Vice President

Company : Birla Sun Life Insurance Company Ltd



***Dr. Mulchand Talreja
MBBS, DCH, DNB, MD(AM),
FIII, FALU, ADHI***

Total Insurance Experience : 8.5 years

Current Designation : Chief Manager (CMO)

Company : Birla Sun Life Insurance Company Ltd



Mr. V Krishnan
FIII, CFP^{CM}
PG in Insurance Management

Total Insurance Experience : 10.5 years

Current Designation : Client Manager, Underwriting and Claims

Company : Munich Re India Services Pvt Ltd



Ms. Noby Bakshi
B.Sc (Hons) Nursing,
AIII, AALU,
APSM Diploma from IIM Kolkatta

Total Insurance Experience: 14 years

Current Designation : Chief Manager (Underwriting)

Company : Max Life Insurance Company Ltd



***Ms. Reeja Chacko
B.Sc(Hons) Nursing,
AIII, AALU,
APSM Diploma from IIM Kolkatta***

Total Insurance Experience – 14 years

Current Designation : Assistant Vice President (Underwriting)

Company : Max Life Insurance Company Ltd



Dr. Nitin Kumar Gupta
MBBS, FLMI, FLHC, FALU, ARA, ACS

Total Insurance Experience: > 10 years

***Current Designation :Assistant Vice President and
Head- Medical Management & Underwriting***

Company : Apollo Munich Health Insurance Co Ltd

THANK YOU