

ADVERTISING RATES & SPECS

WITH EFFECT FROM JANUARY 1, 2019

All rates are quoted in RM • 6% service tax is applicable

DISPLAY RATES				RM per single-column cm	
	ROP* / Classified Display**		Appointments & Notices	Classified Liners	
	Full Colour / Spot Colour	Black & White			
Casual	53	53	53.00 Min size: 5cm x 2cols	13.00 per line Minimum 4 lines	
6 insertions	51	51			
13 insertions	47	47			
26 insertions	43	43			
39 insertions	39	43			
52 insertions	36	43			

* Min size: 12cm x 2col

** Min size: 5cm x 1col

NOTE: FOR BLACK & WHITE ADS, LOWEST DISCOUNTED RATE IS RM43 PSCCM @ 26X RATE

COLOUR SURCHARGE				RM per insertion	
	Full Colour	2-Spot Process	1-Spot Process		
Full Edition	9,000	4,500	3,500		

FULL PAGE READY RATES					RM per insertion	
	Full Colour	2-Spot Process	1-Spot Process	Black & White		
Casual	24,688	20,188	19,188	15,688		
6 insertions	24,096	19,596	18,596	15,096		
13 insertions	22,912	18,412	17,412	13,912		
26 insertions	21,728	17,228	16,228	12,728		
39 insertions	20,544	16,044	15,044	12,728		
52 insertions	19,656	15,156	14,156	12,728		

LOADINGS			% premium on advertisement cost	
Back Page	Full Page Full Colour (FC) only		+ 50%	
DPS	Full Page FC only		+ 50%	
Page 2 (mainpaper)	T&C applies Full Page FC only		+ 50%	
Page 3 (mainpaper)	Full Page FC only		+ 50%	
Pages 5, 7 & 9	Full Page FC/Spot Colour (SC) only		+ 40%	
Pages 11 & 13	Full Page FC/SC only		+ 35%	
Specified Front Half Right Page	Full Page FC/SC only		+ 35%	
Specified Front Half Pages			+ 25%	
Specified Position on Page			+ 50%	
Specified Page/Section of Newspaper			+ 30%	
Centre-spread/Facing/Consecutive /Continuous Pages	FC/SC only		+ 50%	
Appointments & Notices out of Classified Page			+ 30%	

FULL COLOUR BOTTOM PANEL ADS / BLOCK BUY				RM per insertion	
		Front Page 8cm x 8cols	ROP 10cm x 8cols		
Casual		25,000	13,240		
13 insertions	1 block	21,000	11,000		
26 insertions	2 blocks	20,000	10,200		
39 insertions	3 blocks	19,000	9,700		
52 insertions	4 blocks	18,000	9,200		

NOTE: Fixed Position advertisement contracts cannot be cancelled.

COVER JACKET			
Full Wrap (NEWSPRINT)	4 Pages	Full Colour	130,000
Full Wrap (SIMILI PAPER) *T&C apply	4 Pages	Full Colour	200,000
Exterior Wrap (Cover + OBC)	2 Pages	Full Colour	120,000
Half Wrap	2 Pages	Full Colour	100,000
Cover *T&C apply	1 Page	Full Colour	80,000

FRONT PAGE			
Billboard	7cm x 4cols	Full Colour	25,000
<i>Top right corner of front cover.</i>			
Top Banner	5cm x 8cols	Full Colour	25,000
<i>Below masthead on front cover.</i>			
Extended Billboard	(Billboard + Top Banner)	Full Colour	70,000
<i>Near masthead on front cover. Add RM30,000 to ensure exclusivity with no wrap on the Front page.</i>			

BIG IMPACT IMPRESSIONS			
First Double Page Spread	Page 2 & Page 3	Full Colour	78,000
Page Dominant Executions ROP			30,000

BRANDING SPOTS			
Page - Top Panel Branding Spot	2cm x 4cols	Full Colour	7,000
<i>On top page right or left</i>			
6cm x 2cols Small Branding Spot	ROP	Full Colour	4,500
10cm x 2cols (Maximum size)	ROP	Full Colour	6,000
10cm x 2cols (Specified position)	ROP	Full Colour	8,000
10cm x 2cols (Specified position)	Front Half	Full Colour	10,000

STICK ONS				
(Similar to post-it notes)	Peninsular	Klang Valley	Selected Areas 100K > 50K	
Small: 2.75" x 3.00"	0.20	0.25	0.28	0.38
Medium: 3.00" x 4.00"	0.25	0.29	0.35	0.42
Large: 4.00" x 6.00"	0.32	0.35	0.39	0.47

Stick-on rates include the cost of printing on one side only.
Add RM35,000 to ensure exclusivity with no wrap on the Front page.

LOOSE INSERTS					Insertion & Distribution • RM per piece of insert	
Close size: 30cm x 20cm	Peninsular	Klang Valley	Selected Areas 100K > 50K			
1-fold Max 110gsm	0.17	0.19	0.30	0.35		
2-fold Max 110gsm	0.19	0.21	0.35	0.40		
3-fold Max 110gsm	0.21	0.23	0.40	0.45		

Terms and conditions apply.

COLUMN WIDTH MEASUREMENTS

1 col	2 col	3 col	4 col	5 col	6 col	7 col	8 col
3.0cm	6.3cm	9.6cm	12.9cm	16.2cm	19.5cm	22.8cm	26.0cm

Centre-spread (across the gutter) 54cm

TERMS AND CONDITIONS

AD REQUIREMENTS

Booking Deadline

- General, Centre-spread
Full Wrap / Half Wrap (newsprint) 3 working days prior to publication date
- Loose Inserts 7 working days prior to publication date
- Stick-on 21 working days prior to publication date
- Full Wrap (simili paper) 21 working days prior to publication date

Material Deadline

- General, Centre-spread, Loose Inserts,
Full Wrap / Half Wrap (newsprint) 2 working days prior to publication date
- Full Wrap (simili paper) 14 working days prior to publication date
- Stick-on 14 working days prior to publication date

Delivery Deadline

- Loose Inserts, Full Wrap (simili paper)
Stick-on 3 working days prior to publication date

Repeat Copy Instructions

Repeat copy instructions for both Display and Classified ads must be accompanied by a photocopy of the advertisement.

Cancellation Notice

- General, Centre-spread, Loose Inserts,
Full Wrap / Half Wrap (newsprint) 14 working days prior to publication date
- Full Wrap (simili paper) 21 working days prior to publication date
- Stick-on 21 working days prior to publication date

Cancellation Charges

- 100% of ad cost will be charged where cancellation notice is not given in accordance with the schedule as required (see above).
- The Advertiser and/or its advertising agency will bear any production/creative services/charges rendered/incurred by theSun regardless of the cancellation of the ad.

Tear sheets

Request for tear sheets must be forwarded to theSun within 7 days of publication.

Service Tax

All ads are subject to current prevailing 6% Service Tax.

Payment Terms

1. Approved Advertisers and/or their advertising agencies must make payment within 30 days from the invoice date, failing which interest on late payment calculated at 1.0% per month will be imposed.
2. Prepayment with Order is required for other Advertisers and/or their advertising agencies.
3. In the event that an Advertiser and/or its advertising agency fails to make timely payment, theSun may immediately cancel all orders for advertising and the Advertiser and/or its advertising agency shall indemnify theSun for all expenses incurred in connection with the amounts payable for cancellation, including any legal fees incurred.

Publishing Conditions

1. All advertisements must comply with prevailing laws, regulations and/or guidelines governing such advertisements or the products or services being advertised.
2. theSun reserves the right to restrict the sizes of advertisements.
3. theSun reserves the right to publish all advertisements booked in the run-on-page unless it has been specifically agreed upon by the parties concerned that the advertisements with loadings be published according to the Advertiser's Media Orders/Space Orders.
4. theSun assumes no liability for unsatisfactory advertisement and/or reproduction results if the advertisement material is not prepared in accordance to theSun's requirements.
5. theSun reserves the right to reject/cancel/omit/suspend/defer any order and will not publish any advertisement without any explanation, notwithstanding the acceptance of payment and assumes no liability for the rejection/cancellation/omission/suspension/deferment of any advertisement.
6. theSun reserves the right to hold an Advertiser and/or its advertising agency jointly and severally responsible for such monies that are due and payable to theSun. Advertiser and/or its advertising agency shall fully indemnify theSun from all claims, actions, demands, losses, damages, costs and expenses, of any nature whatsoever, including legal fees, which theSun may become liable by reason of its publication of the Advertiser's advertisement or provision of production services to the Advertiser and/or its advertising agency.
7. Advertiser and/or its advertising agency shall fully indemnify and hold theSun from and against any claim, liability, demand, charge, damages, cost and expenses of any nature whatsoever incurred by theSun in respect of any action or proceeding bought or threatened by any parties against theSun before any court, administrative body, local authorities or other tribunals arising from or in connection with the publication of the Advertiser's advertisement or provision of production services to the Advertiser and/or its advertising agency.
8. Forwarding of an order by Advertiser and/or its advertising agency is construed as an acceptance of all rates and conditions under which advertising space is sold at the time by theSun and such order, when accepted by theSun, shall constitute a contract. Failure of Advertiser and/or its advertising agency to make any order correspond to price, or otherwise, with the rate card is regarded as a clerical error and publication will be made and charged based on the terms of the rate card without further notification.
9. All contracts are conditional on strikes, fires, acts of God, or any cause not subject to the control of theSun, excluding Advertiser's and/or its advertising agency's failure and/or inability to perform.

GENERAL TECHNICAL SPECIFICATIONS

Acceptable Ad Sizes

Columns per page	8
Full Page	37cm (H) x 8col (W)
Centre-spread	37cm (H) x 16cols (W)
Centre-spread through the gutter	37cm (H) x 54cm (W)
Half Page (horizontal)	18cm (H) x 8col (W)
Half Page (vertical)	37cm (H) x 4col (W)
Quarter Page	18cm (H) x 4col (W)
Junior Page*	24cm (H) x 5col (W)

*Maximum size: 28cm x 6col

Ad Formats

theSun accepts ad materials in digital format.

Ad Artwork Format

- Ad artwork format should only be in JPEG or Adobe Acrobat PDF formats with all fonts embedded. Artwork should be in CMYK mode.
- theSun accepts delivery of ads in digital format on CDs and via Asia On Time and EADS networks.

Image Resolution

- Images should be rendered at a resolution of 300 dpi at full size.
- Line copy should be prepared in black.

Cropping & Bleeds

- All artwork must be cropped to size.
- Do not include bleeds as theSun is a NON-bleed publication.

Line Screen

- 85 lines per inch

BLACK & WHITE ADS

Proof

- A proof of the ad material is required.
- It should be provided on newsprint.

COLOUR ADS

Font Type / Specs

- White text reversed out of four-colour background should not be less than 12-point size. A boldface type font is recommended. Thin strokes in type and lettering will result in misregistration of background colours.
- For fine wordings or small text in black, use only solid black (C=0, M=0, Y=0, K=100). Avoid using rich black / 4-colour black which will result in misregistration.

Proofs

- 2 sets of final colour proofs are required.
- These should be provided on newsprint.