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## **WELCOME MESSAGE**



Welcome to Myanmar's Coffee, Tea and Sweets Expo 2020. On behalf of the Myanmar Coffee Association, it is our pleasure to cooperate with ALT Exhibition for Myanmar's Coffee, Tea and Sweets Expo 2020 in Myanmar.

Myanmar Coffee Association is a non-profit trade organization working to increase the prosperity of all sectors of the industry by providing technical training, professional development education, local and international market linkages, access to financial assistance, information resources, capacity for sustainable economic growth, industry representation and advocacy, industry standards and certifications, recognition for excellence and opportunities for collaboration.

In line with the above goals and objectives, we invite all of our coffee stakeholders can be here with us to build more networks for your business and knowledge about the Coffee industry. We wish for great success to all the participants, exhibitors, organizers, and visitors a worthy time at Myanmar's Coffee, Tea and Sweets Expo 2020.

Myo Aye Chairman Myanmar Coffee Association

## **MESSAGE FROM ORGANISER**



#### Message from The Organizer

Rahul Bharadwaj Managing Director

It is my great pleasure to extend my warmest welcome to all our valued Exhibitors, Sponsors, Supporting Partners, Speakers, Participants, and Visitors to Tastefully Myanmar Expo 2020 held in- conjunction with Myanmar Coffee, Tea & Sweets Expo – Myanmar Biggest Food & Drink Expo Show and 3rd Edition of Myanmar Franchise Expo and Conference 2020 on 6th-8th March 2020 at Myanmar Expo @Fortune Plaza. The 3 days Expo will welcome more than 300 brands name, 120 exhibitors, 150 booths in Franchising, F&B Manufacturers, Wholesalers, Distributors, Food Service, Hypermarkets, Supermarkets, Food Processing & Packaging, Cafes, Bakery & Confectionary Retailers, and many others will gather to showcase latest products, supplies & technologies, franchising opportunities at this Biggest International sourcing platform of the year.

Tastefully Myanmar 2020- Myanmar Biggest Food & Drink Expo alongside with Myanmar's Coffee, Tea & Sweets Expo, an ideal platform where you can source for the latest food and drinks products, meat, seafood, food ingredients, wines, machineries, equipments & food technology, coffee, tea & sweet products, which produced locally and overseas.

Myanmar has been an ideal place to start up on businesses and it a steady growth in terms of economy and increasing consumer activity is a welcoming market for international franchise brands. The market had little exposure to most foreign brands from the 1990s until recent market liberalization initiatives. Since then, the country has experienced an influx of international franchises, especially in food and beverage sector from western and Asian countries.

Taste your business Success at the 3 Power –Packed Show where is just not an Expo only, the Organizer has partnered with Golden Brown Coffee to launch its 1st Myanmar Brewers Cup Competition, and various activities including Cake Decoration Competition hosted by Culinary Institute of Myanmar (CIM), Wine Master Classes & Wine Tasting, Cooking Demonstration, Barista & Latte Art Demo, Cupping Session, Baking & Pastry Demonstration by MAHA and good –line up of International speakers from International franchise brands to share the latest topic and success story of building the franchise brands in the industry.

Last but not least, a special thank you note to our valuable Exhibitors, Platinum Sponsors, Gold Sponsors and Sponsors, Associations, Supporting Partners, Official Media Partners & Media Partners, Local Partner, Official Transport Partner, Official Registration Partner, Official Hotel and members of the Press & Medias for joining hands with us to make it a successful show. We hope all visitors and participants have a fruitful event and we look forward seeing you again in 2021.



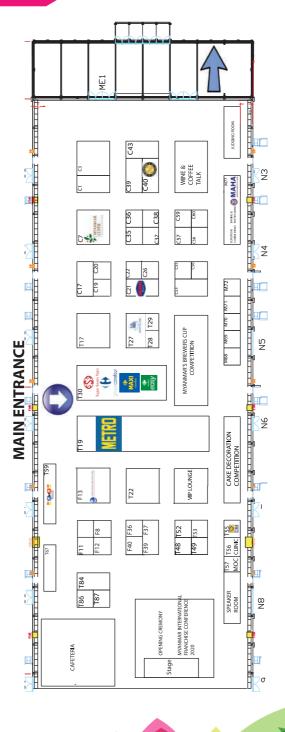
# **EXHIBITOR LIST**

| Company Name                                    | Booth No.  |
|---|------------|
| AURA  | C57        |
| BENJAMIT PACKAGING CO LTD                       | C37        |
| BETTER DAY MEDIA LTD                            | M67        |
| BUBBLE Z  | T84        |
| BUHLER MYANMAR                                  | C35        |
| CENTURY BEVERAGE                                | C17        |
| CIY.CLUB - CODING CLUB FOR KIDS                 | F11        |
| CULINARY INSTITUTE OF MYANMAR                   | T55        |
| E & N GROUP                                     | C19        |
| EXPANGLOBAL                                     | F39        |
| FRANGLOBAL                                      | T67        |
| GOLDEN BROWN COFFEE                             | C40        |
| GONE MYIN TAUNG                                 | C58        |
| GRAB & GO CONVENIENCE STORE                     | T59        |
| GRAB & GRABFOOD                                 | T26        |
| GRAND MERCURE HOTEL                             | M68        |
| IKON MART                                       | C21        |
| IPC GREEN CO LTD                                | F7         |
| KISS TRADING MYANMAR                            | C55        |
| MAHA  | M77        |
| MAKRO   | T17        |
| MAP MY GENE PTE LTD                             | F12        |
| MATRADE   | M70        |
| METRO WHOLE SALE MYANMAR LIMITED                | T19        |
| MORNING SKY CO.LTD                              | T48        |
| MOUNTAINEER COFFEE MYANMAR                      | C60        |
| MYANMAR COFFEE ASSOCIATION                      | <b>C</b> 7 |
| MYANMAR TIMES                                   | M72        |
| NATRON INDUSTRIES                               | T22        |
| PIZZA MARU                                      | F40        |
| PREMIER COFFEE                                  | C39        |
| ROASTERS ASIA PACIFIC (M) SDN BHD               | T87        |
| SNOW VILLAGE MYANMAR CO.,LTD                    | T27        |
| SP BAKERY                                       | C1         |
| STAR AVALON CO., LTD                            | M69        |
| SUPER SEVEN STARS INTERNATIONAL TRADING CO.,LTD | T30        |
| SUPER SHINE TRADING CO.LTD                      | T53        |
| TORISHO JAPAN FRIED CHICKEN                     | T28        |
| VF FRANCHISE CONSULTING                         | T64        |
| VOLUME  | C26        |
| WIN AGRO -LIVESTOCK CO LTD (WALCO)              | C38        |
| WOLF KITCHEN MYANMAR                            | T29        |
| WORLD FRANCHISE ASSOCIATES                      | F13        |
| ZIP EVENT                                       | M71        |









# **CONFERENCE PROGRAMME**



| 6 <sup>th</sup> March 2020, Friday |  |
|------------------------------------|--|
| TIME                               | PROGRAMME  |
| 9.00am-9.30am                      | Arrival of Guests  |
| 9.30am-9.40am                      | Welcome Speech By Organizer, ALT Exhibitions   |
| 9.40am-10.00am                     | Opening Address By Guest of Honor  |
| 10.00am-10.05am                    | Ribbon Cutting Ceremony & Declare Show Officially Open By Minister                                       |
| 10.05am-10.10am                    | Photography Session with Minister & VIPs   |
| 10.15am- 12.00pm                   | Minister & VIPs Tour the Hall  |
|                                    | AFTERNOON SESSION  |
| 12.00pm- 1.00pm                    | Special Arrangement, European Cuisine Demonstration Hosted by Maritime And Hospitality Academy (MAHA)    |
| 12.00pm-12.30pm                    | "How GrabFood Deliveries Increase Profit Margin?" By Head of GrabFood, Myat Kaung Min                    |
| 2.00pm- 2.30pm                     | "What Is Franchise" & "Selecting the Right Franchises" By Troy Franklin, COO, World Franchise Associates |
| 2.30pm-3.00pm                      | "Micro Moments and Precision Marketing" By Mr Sayar Win Myat   |
| 3.00pm-3.30pm                      | "How to Build A Successful Brand in Myanmar" By Prof. Dr. Aung Tun Thet                                  |
| 3.30pm-4.00pm                      | "Unit Level Profitability" By Mr Brett Larrabee, Director of International Development Little Caesar     |
| 4.00pm-4.30pm                      | "Franchisee Trends and India As A Market" By Mr. Gaurav<br>Marya Chairman – Franchise India, Franglobal  |

#### 7th March 2020, Saturday

| TIME               | PROGRAMME   |  |
|--------------------|---|--|
| 10.00am –11.00am   | "Top Seven Things to Consider Before Purchasing A Franchise" By Mr. Sean T. Ngo, CEO/Founder, VF Franchise Consulting   |  |
| 11.00am-12.00pm    | Why You Should Consider Education and Services Franchises Ms. Selina Lee, Vice-President of Asia, Scholastic World Of English Mr. Alvin Tan, CEO/Founder, Sureclean |  |
| AFTERNOON SESSION  |   |  |
| BRAND PRESENTATION |   |  |
| 2.00pm-2.15pm      | MAP MY GENE, Singapore  |  |
| 2.15pm-2.30pm      | CODE IT YOURSELF (CIY Club), Malaysia   |  |
| 2.30pm-2.45pm      | IPC GREEN INTERNATIONAL PRESCHOOL AND NURSERY, Thailand   |  |

# **CONFERENCE PROGRAMME**





#### 6<sup>th</sup> March 2020, Friday

| TIME              | PROGRAMME   |
|-------------------|---|
| 9.30am-5.00pm     | 1st Myanmar's Brewers Cup Competition Hosted By Golden Brown Coffee           |
| 10.00am-3.00pm    | Cake Decoration Competition Hosted By Culinary Institute of Myanmar (CIM)     |
| 3.30pm            | Judging Process   |
| AFTERNOON SESSION |   |
| 2.00pm-3.00pm     | Bakery & Pastry Demonstration Hosted By Maritime & Hospitality Academy (MAHA) |

### 7th March 2020, Saturday

| TIME              | PROGRAMME   |
|-------------------|---|
| 10.30am-12.00pm   | "Myanmar Coffee: Crop to Cup" By U Min Hlaing, Vice President of Myanmar Coffee Association |
| AFTERNOON SESSION |   |
| 1.00pm-2.00pm     | Career in Hospitality & Wine Industry in Myanmar By Myanmar<br>Sommelier Association        |
| 2.00pm-4.00pm     | Cupping Session with Element Coffee   |
| 2.00pm-3.00pm     | Bakery & Pastry Demonstration Hosted By Maritime & Hospitality Academy (MAHA)               |

## 8th March 2020, Sunday

| TIME              | PROGRAMME  |
|-------------------|--|
| 11.00 am -12.00pm | Insight into Wine Culture in Myanmar By Myanmar Sommelier                    |
|                   | Association  |
| AFTERNOON SESSION |  |
| 2.00pm- 3.00pm    | Wine Tasting with Riedel   |
| 2.30pm- 3.30pm    | Bakery & Pastry Decoration Hosted By Maritime and Hospitality Academy (MAHA) |



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Ni Ni Win

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-



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Ms. Phyu Hnin Oo

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SALES MANAGER

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Company Name Representative Name Position Phone Number

E-Mail Website Gone Myin Taung Co., Ltd. U Ye Naing Department Manager 0978561888, 092061160 josnsom1688@gmail.com N/A

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Cindy Toh

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Company Name Representative Name

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Bobby

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U Nyi Lwin Htet

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www.maha.org.mm (under construction)



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Sai Aung Win

**Managing Director** 

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# SP Bakery

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Franchising Manager

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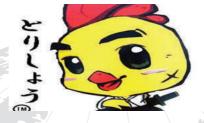
Phone Number

E-Mail

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TMSB Co., Ltd MR KEVEN

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The Myanmar Times

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Bo Bo Aung

Position

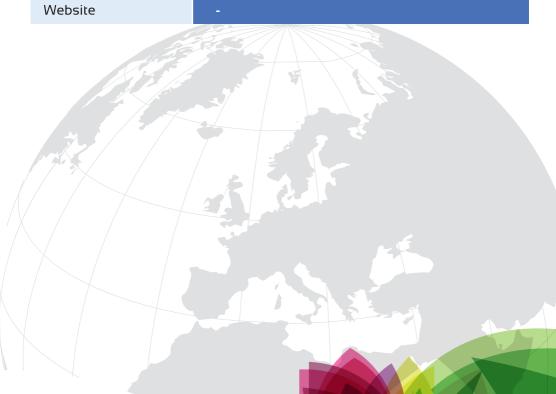
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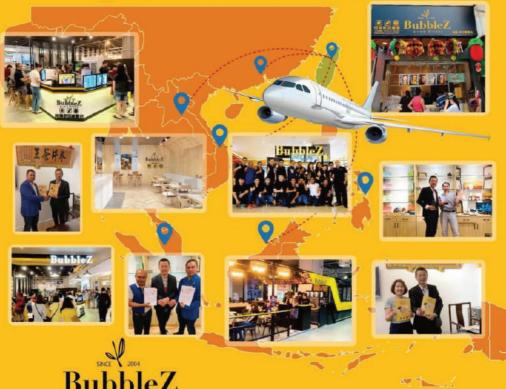


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# World Franchise Associates (WFA) is a leading international franchise sales, marketing, development, and advisory company.

Headquartered in London with international offices in strategic markets, owned and managed by a team of global franchise experts with many years of combined franchise development and franchise marketing experience.

# **SERVICES INCLUDE:**



# INTERNATIONAL FRANCHISE MARKETING 8 SALES PROGRAM

Focuses on assisting franchisor from all sectors of the franchise industry with their international expansion by identifying qualified and capable country developers and master franchisees in target markets.

- Multi-Channel Marketing Identifies Investor Candidates
- Candidates Qualified & Engaged
- 3 Execution of Franchise Agreement



### FRANCHISE DEVELOPMENT PROGRAM

Our comprehensive development program delivers all the key elements required to guide successful multi-unit businesses through the development of a franchise systems and make a brand ready to build a successful domestic and international franchisee network.

- Initial analysis defines structure and planning
- Development of franchise systems, tools and processes (STP)
- Preparation of comprehensive franchise documentation suite (FDS)



## FRANCHISE INVESTOR ADVISORY PROGRAM

A comprehensive 3-step franchise advisory service designed to help companies or high net worth individuals to identify, evaluate and secure master or area development franchise or license rights for their country or region for brands.

- Development of Franchise Developer Profile
- 2 Evaluation of and Introduction to Franchise Brands
- Acquisition of Development Rights











Troy Franklin: troy@worldfranchiseassociates.com | Mobile/WhatsApp +60 192101909























































































favehotel

















# Why is Genetic Test Important?

According to geneticists, your genes can reveal many things about you. Genes can identify factors that determine all facets of your life such as your potential, hobbies, artistic talents, intelligence, social abilities, career aptitudes and even what ailments you are prone to develop. Genetic analysis provides an undisputed reference for human life.

# Inborn Talent Genetic Test (46 Talents & Traits)

# Personality **Traits**

- 1. Optimism
- Risk-taking
   Persistence
- 4. Shyness
- 5. Composure
- 6. Split personality
- 7. Hyper Activeness
- 8. Depression
- 9. Impulsive 10. Attentiveness
- 11. Mouldability

# Intelligence Quotient [IQ]

- 1. Intelligence
- 2. Comprehension
- 3. Analytical
- 4. Memory
- 5. Creativity 6. Reading Ability
- 7. Imagination

# Emotional Quotient [EQ]

- 1. Affectionate
- 2. Faithfulness
- 3. Passion
- 4. Propensity for Teenage Romance
- 5. Sentimentality
- 6. Sociability
- 7. Self Reflection
- & Self Control

# Sports

- 1. Endurance
- 2. Sprint
- 3. Technique
- 4. Training Sensitivity
- 5. Tendency of Sport Injuries

# 6. Sport Psychology

## Artistic

- 1. Performing
- 2. Musical
- 3. Drawing
- 4. Dancing
- 5. Literature
- 6. Linguistic

# Physical Fitness

- 1. Height
- 2. General Wellness
- 3. Obesity

# Addiction

- 1. Alcoholism
- 2. Smoking
- 3. General addiction

Sensitivity to 2nd-hand Smoke, Insensitivity to 2nd-hand Smoke

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# GRAND MERCURE YANGON GOLDEN EMPIRE



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## **MISSION**

The Myanmar Coffee Assocaition is a non-profit trade Organization working to increase the prosperity of all sectors of the Industry by providing:

- Technical Training:
- Professional development education :
- Local and international market linkages;
- Access to financial assistance :
- Information resources :
- Capacity for sustainable economic growth:
- Industry representation and advocacy
- Recognition for excellence :
- Opportunities for collaboration :

### Based On:

- Our pride in our products,
- Our commitment to the principles of accountablility,
- equal opportunity, sustainability and transprency, and
- Our responsibility to build unity within the coffee industry.

# **VISION:**

Creating Pathways to Prosperity for the Myanmar Coffee Industry



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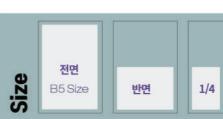
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🔞 ភាព្ធភាពាះភាពាយប់បាន៉ះ Asian Cuisine Course

For Your Vocational Qualifications & Business Development

🚳 ហា្តល៍នុင្ចំထိုင်းအစားအစာအထူးသင်တန်း

Chinese & Thai Cuisine Speciality Course

🚳 ဥពោបនាစាះនាစាသင်တန်း European Cuisine Course

🚳 ရေယာဉ်စားဗိုမျှုးသင်တန်း Ship's Cook Course

- သင်တန်းပြီးဆုံးအောင်မြင်သူများကို Certificate ပေးအပ်မည်။
- အလုပ်အကိုင်ရရှိရေးနှင့်ကိုယ်ပိုင်လုပ်ငန်း စီမံဆောင်ရွက်နိုင်ရေးအတွက် ကူညီပေးမည်။
- o န်ထမ်းအလိုရှိသော SRPS, Oil Rig, Hotel, Resort, Serviced Residence, Restaurant, Bar, Bistro, Bakery, Café, Catering Services လုပ်ငန်းရှင်များ၊ စီမံခန့်ခွဲသူများ အနေဖြင့်လည်း MAHA နှင့်ဆက်သွယ်နိုင်ပါသည်။

ကမ်းလွန်ရေနံစင်များ၊ ပြည်တွင်း / ပြည်ပရို ဟိုတယ်များ၊ စားသောက်ဆိုင်များ၊ Bakery/Café များနှင့် Catering လုပ်ငန်းများတွင် တာဝန်ထမ်းဆောင်လိုသူများ၊ ကိုယ်ပိုင်လုပ်ငန်း စီမံဆောင်ရွက်လိုသူများ နှင့် ဝါသနာအရ လေ့လာသင်ယူလိုသူများကို MAHA မုဇိတ်ခေါ်ပါသည်။

> 🔞 မုန့်မျိုးစုံသင်တန်း Bakery & Pastry Course

🙆 ကိတ်မုန့်အထူးသင်တန်း Cake Speciality Course

🔞 ကော်စီနှင့် ပျော်ရည်စုံသင်တန်း Coffee & Juice Course

🚳 လူစုလူငဝးစီမံထိန်းသိမ်းမှုသင်တန်း

Crowd Management Course

၂ဝ၊မြို့ပတ်လမ်းနှင့် ဣိတ္ဆသယလမ်းထောင့်၊ တာမွေမြို့နယ်၊ ရန်ကုန်မြို့။

# **Mountaineer Coffee**

Mongmao, Northern Shan State, Myanmar





# Mountaineer Coffee is more than a coffee shop

Mountaineer Coffee uses single origin coffee from Mongmao, Northern Shan State. Our harvest season commences in the early winter months at the elevation between 1,200 to 1,500 meters. Coffee grown at these elevations have more complex and high quality flavour.

Mountaineer's logo depicts a local ethnic woman, working as a coffee farmer. Being part of the coffee supply chain, the local farmers play a major role in harvesting the highest quality coffee cherries.

Our goal is to use locally sourced coffee bean and offer the highest cup of coffee to our customers. We are passionate in what we do and desire to show coffee lovers how amazing our coffee is. We specialize in both specialty coffee and espresso coffee. We proudly support local farmers and aim to contribute to both the local community and the Myanmar coffee industry.









### Penagos Pulping Machine

International standards machine is used to process coffee cherries.



# Premium Coffee Supplier

We specialize in both specialty coffee and espresso coffee.

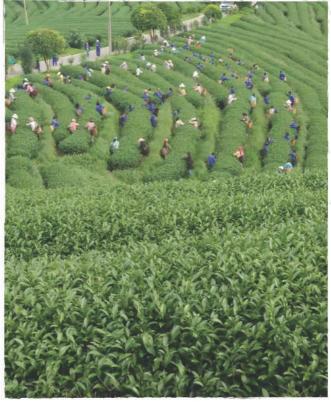


### Professional Coffee Team

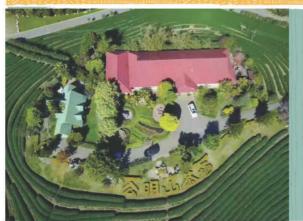
Our team consist of professional processors, roasters, brewers, and baristas.

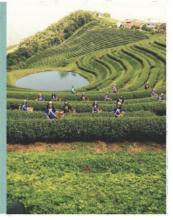






Gongming Mountaineer Tea Estate is located in Mongmao, Northern Shan State, Myanmar. The tea plantation was founded in April, 19998. By December 2001, it was officially incorporated as Three Mountain and began its business operations. The factory is located approximately 2,400 meters above sea level. The main product of this factory is high-mountain Oolong tea. Its taste notes are mellow, nectarous, full-bodied, healthy, and brightly colored, it assimilated the essence of nature and has a refreshing, cooling and comforting effect.





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