

**THE SYNTHETIC & RAYON TEXTILES EXPORT PROMOTION COUNCIL  
RESHAM BHAVAN, 78, VEER NARIMAN ROAD, MUMBAI 400 020**

Ref : Pub/EAF2018/02

29<sup>th</sup> November 2018

**TO MEMBERS OF THE COUNCIL**

Dear Sir,

**SRTEPC Awards for Outstanding Export Performance for the year 2017 -18  
(Last date for receiving applications is Thursday 20<sup>th</sup> December 2018)**

We are pleased to inform you that the Council is organizing its Annual Export Award Function on Saturday 2<sup>nd</sup> February 2019 to recognize and honour the outstanding performance of its member exporters for the financial year 2017-18.

Members who are eligible as per the Scheme which is given below are invited to submit their applications in the enclosed forms (Annexure I, II, & III). Kindly note that the application form complete in all respects should reach the Council on or before **5 p.m. on Thursday 20<sup>th</sup> December 2018**, for consideration as an entry to qualify for the SRTEPC Export Award.

Thanking you,

Yours faithfully,

S. BALARAJU  
EXECUTIVE DIRECTOR

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**SRTEPC EXPORT AWARD SCHEME - 2017-18**

**General Terms & Conditions**

**(I) Award**

- (i) Each award winner will be given a trophy and a citation. However, companies who win Certificate of Merit and Specially Innovative MMF Products will only be given a Certificate.

**(II) Eligibility**

- a. Only members registered with the Council under Foreign Trade Policy 2015-20 will be eligible for awards.
- b. Export Performance in items that fall under the purview of the Council only will be considered for grant for awards.
- c. Products included by the applicant in one category of award cannot be repeated in any other category for claiming an Award; except for 'SRTEPC Special Award' for Overall Export Performance, 'SRTEPC Special Award for Overall Export Performance in Merchant Exports', 'Micro & Small Scale Sector' and awards in the Categories of "Focus Africa" and "Focus LAC".

- d. Separate awards under the category "SRTEPC Special Award for Overall Export Performance' will be given to Manufacturer-exporters and Merchant Exporters respectively.
- e. Applicants may please note that they are eligible to apply for both the above categories separately (SRTEPC Special Award for Overall Export Performance and SRTEPC Special Award for Overall Export Performance in Merchant Exports). However, while considering the applications the Council will choose for one category only i.e. the one where the export performance is better for qualification.
- f. Awards will be granted for the financial year April 2017 to March 2018
- g. If any discrepancy in the data provided by an applicant is noticed or any adverse reports of the export business dealings of the applicant is brought to the notice of the Council, then the entry automatically stands cancelled.
- h. Members can apply for awards in various categories and will be eligible for more than one award as per this Export Award Scheme.
- i. Application for the Awards has to be submitted in the format prescribed by the Council, duly certified by the Chartered Accountant and self attested by the highest authority of the company.
- j. SEPARATE APPLICATIONS SHOULD BE SUBMITTED FOR AWARDS IN DIFFERENT CATEGORIES.
- k. Selection of the award winners will be made by the Sub-Committee appointed by the Committee of Administration of the Council based on the qualifying criteria provided for each category. The decision of the Council will be final and cannot be contested. The Council reserves the right to re-verify the export figures submitted by the applicant.

### **(III) Criteria**

- a. Minimum export performance to qualify for SRTEPC Special Award (For overall export performance) is Rs.75 crores. To qualify for the Award in the "Merchant Exporters" Category, the minimum export is Rs.25 crores. Minimum exports to qualify for 'Certificate of Merit' is Rs.5 crores. Minimum exports to qualify for the "Continuous Nylon Yarn", "Continuous Viscose Yarn" and "Continuous Polypropylene Yarn" is Rs. 10 crores.
- b. If there is only one applicant in a Category; the award will be granted only if there is growth in exports of the applicant compared to the previous year.
- c. 'Certificate of Merit' will be given to member companies with three years of consecutive exports including the relevant year. The eligibility for qualification in this case is Rs.5 crores of minimum exports. Exporters who get awards in other categories are not eligible for Certificate of Merit.
- d. Export performance includes only those exports which have been effected in the name of the applicant company.

- e. Export performance will be computed on the basis of FOB (excluding insurance, freight and commission) price in Indian rupees.
- f. Awards in various categories will be given based on 'Best' export performance (except for Certificate of Merit). While deciding on 'Best' Export Performance due weightage will be given to value of exports and growth of exports. This will be calculated based on the criterion given below:
- g. H.S. Codes of the products should also be mentioned to ascertain whether the products fall under the purview of the Council.

Export Performance  $\pm$  25% of the difference in export performance on previous year.

**Illustration**

I	II	III	IV	V
Last year Performance	Current year performance	Difference in Exports	25% of Difference in Exports	Relative performance for consideration (II + IV)
100	100	+ 0	+ 0	100 + 0
100	90	-10	- 2.5	90-2.5 = 87.5
90	95	+ 5	+ 1.25	95+1.25 = 96.25
80	90	+10	+ 2.5	90 + 2.5 = 92.5
70	85	+15	+ 3.75	85 + 3.75 = 88.75
60	80	+20	+ 5	80 + 5 = 85
50	75	+25	+6.25	75 + 6.25 =81.25
40	70	+30	+ 7.5	70 + 7.5 = 77.5
30	65	+35	+ 8.75	65 + 8.75 = 73.75
20	60	+40	+ 10	60 + 10 = 70
10	55	+45	+ 11.25	55 + 11.25 = 66.25
0	50	+50	+ 12.5	50 + 12.5 = 62.5

**For the purpose of calculation, the criterion works as follows :**

If export growth is positive for the current year compared to the previous year:

25% of the difference is added to the export figure of the current year:

For e.g. (Exports in Rs. crores)

2016-17	2017-18	Difference	25% of Difference	Performance for consideration
260	290	30	+ 7.5	297.5

If export growth is negative for the current year compared to the previous year:

25% of the difference is deducted from the export figures of the current year:

2016-17	2017-18	Difference	25% of Difference	Performance for consideration
260	230	- 30	- 7.5	222.5

The companies with the higher value will be eligible for Awards.

**THE SALIENT FEATURES OF THE SCHEME FOR AWARDS ARE GIVEN BELOW:**

<b>I. <u>SPECIAL AWARDS</u></b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
SRTEPC Special Award	Gold Trophy	Best Overall Export Performance
SRTEPC Special Award	Silver Trophy	Second Best Overall Export Performance
SRTEPC Special Award	Bronze Trophy	Third Best Overall Export Performance
SRTEPC Special Award	Brass Trophy	Fourth Best Overall Export Performance

**Terms & Conditions**

- Total value of exports of all the items that fall under the purview of the Council will be considered for these Special Awards.
- To qualify the applicant should have a minimum export performance of Rs.75 crores for the relevant financial year April 2017-March 2018).

<b>II. <u>MERCHANT EXPORTER</u></b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
All items that fall under the Purview of the Council	Gold Trophy	Best Export Performance
	Silver Trophy	Second Best Export Performance
	Bronze Trophy	Third Best Export Performance
	Brass Trophy	Fourth Best Export Performance

**Terms & Conditions**

- Applicant should be member of the Council registered as merchant-exporter in the membership and RCMC of the Council during the year 2017-18.
- To qualify the applicant should have a minimum export performance of Rs.25 crores for the relevant financial year April 2017-March 2018).

<b>III. <u>AWARDS IN FIBRE CATEGORY</u></b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
1. Polyester Staple Fibre	Gold Trophy	Best Export Performance
2. Viscose Staple Fibre	- do -	Best Export Performance
3. Acrylic Staple Fibre	- do -	Best Export Performance

<b>IV. <u>AWARDS IN YARN CATEGORY</u></b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
1. <b>Continuous Yarn</b> (includes filament yarn of polyester only)	Gold Trophy	Best Export Performance
	Silver Trophy	Second Best Export Performance
	Bronze Trophy	Third Best Export Performance
2. <b>Continuous Nylon Yarn</b> (includes filament yarn of Nylon only)	Gold Trophy	Best Export Performance

- |    |  |             |                         |
|----|--|-------------|-------------------------|
| 3. | <b>Continuous Viscose Yarn</b><br>(includes filament yarn of Viscose only)             | Gold Trophy | Best Export Performance |
| 4. | <b>Continuous Polypropylene Yarn</b><br>(includes filament yarn of Polypropylene only) | Gold Trophy | Best Export Performance |

**Terms & Conditions**

To qualify for the Continuous Nylon Yarn, Continuous Viscose Yarn and Continuous Polypropylene Yarn the applicant should have a minimum export performance of Rs10 crores for the relevant financial year April 2017-March 2018).

- |    |   |               |                                |
|----|---|---------------|--------------------------------|
| 5. | <b>Spun Yarn</b><br>(includes spun yarns of polyester, viscose, acrylic, polypropylene, etc. and man-made fibre blended yarn like polyester-viscose, viscose-polyester, and/or any other blend of man-made fibres.) | Gold Trophy   | Best Export Performance        |
|    |   | Silver Trophy | Second Best Export Performance |
| 6. | <b>Man-made Fibre Yarn blended with natural fibre-yarn</b> made out of man-made fibres with cotton and/or any other natural fibres or animal fibres in which the man-made fibre content is not less than 50%        | Gold Trophy   | Best Export Performance        |
|    |   | Silver Trophy | Second Best Export Performance |
| 7. | <b>Sewing Thread/Embroidery Thread/ Metallic Yarn of MMF</b>  | Gold Trophy   | Best Export Performance        |

**V. AWARDS IN FABRICS CATEGORY    NAME OF AWARDS    CRITERIA**

- |    |  |               |                                |
|----|--|---------------|--------------------------------|
| 1. | Synthetic & Rayon Filament Fabrics<br>(Synthetic and rayon fabrics predominantly made of man-made filament yarn such as polyester, viscose, etc) | Gold Trophy   | Best Export Performance        |
|    |  | Silver Trophy | Second Best Export Performance |
| 2. | Synthetic & Rayon Spun Fabrics<br>(Synthetic and rayon fabrics predominantly made of man-made spun yarn)   | Gold Trophy   | Best Export Performance        |
|    |  | Silver Trophy | Second Best Export Performance |

3	Blended Fabrics of Synthetic Fibre and Natural Fibres include fabrics where predominance is of synthetic fibres with presence of natural fibres for e.g. poly-cotton, poly-wool, poly-silk, etc.).	Gold Trophy	Best Export Performance
		Silver Trophy	Second Best Export Performance
4.	Knitted Fabrics (All kinds of knitted fabrics where predominance is of synthetic content above 50%)	Gold Trophy	Best Export Performance
		Silver Trophy	Second Best Export Performance

**VI. AWARDS IN MADE-UPS CATEGORY    NAME OF AWARDS    CRITERIA**

Fabric-based made-ups like shawls/scarves/stoles/ odhanies/dhoti, rumals, dupatta, sarongs, sarees for ready to use	Gold Trophy	Best Export Performance
	Silver Trophy	Second Best Export Performance
	Bronze Trophy	Third Best Export Performance

**VII. AWARDS IN HOME FURNISHINGS CATEGORY    NAME OF AWARD    CRITERIA**

Home furnishings and value added products manufactured from Man-made fibre textile products	Gold Trophy	Best Export Performance
	Silver Trophy	Second Best Export Performance
	Bronze Trophy	Third Best Export Performance

**VIII. SYNTHETIC TECHNICAL TEXTILES    NAME OF AWARD    CRITERIA**

**Categories**

1.	Fibre/Yarn-based Technical textiles (including non-woven fabrics)	Gold Trophy	Best Export Performance
2.	Fabric-based Technical textiles (The synthetic fibre content of technical textiles should not be less than 50% and includes items like mobitechs like seat belts, air bags, seat covers; meditechs like napkins, diapers, surgical dressing; protechs like fire retardant textiles, bullet proof jackets, parachutes, canvas, shoe uppers, umbrella cloth; indutechs like ropes, ribbons, filter fabrics, bolting cloth; normal & high tenacity fabrics for industrial use; black out curtain fabrics, geotextiles like woven sacks; agrotechs like nets, shade fabrics; buildtechs like scaffolding nets, awnings & canopies, tarpaulins; hometechs like blinds, etc. Tyre yarn/cord/fabrics, narrow fabrics, etc.)	Gold Trophy	Best Export Performance

**IX. MICRO & SMALL SCALE SECTOR (Manufacturer-exporter)    NAME OF AWARDS    CRITERIA**

(i)	All those items that fall under the purview of the Council (Overall)	Gold Trophy	Best Export Performance
		Silver Trophy	Second Best Export Performance
		Bronze Trophy	Third Best Export Performance

**Terms & Conditions**

- Certificate issued by the Competent Authority as proof of SSI is to be submitted
- Applicant should be a member of the Council registered as a manufacturer/exporter under SSI category during the year April 2017 to March 2018
- Merchant Exporters are not eligible to apply in this category.
- Applicant should submit self declaration certified by CA that the products indicated in the application were manufactured with major value addition in their own SSI unit only..

<b>X. MERCHANT EXPORTER</b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
<b>Categories</b>		
1. Fabrics	Gold Trophy Silver Trophy Brass Trophy	Best Export Performance Second Best Export Performance Third Best Export Performance
2. Made-ups	Gold Trophy Silver Trophy Brass Trophy	Best Export Performance Second Best Export Performance Third Best Export Performance

**Terms & Conditions**

- Applicant should be member of the Council registered as merchant-exporter in the membership and RCMC of the Council during the year April 2017 to March 2018.
- To qualify the applicant should have a minimum export performance of Rs.25 crores for the relevant financial year April 2017 to March 2018).
- If the applicant in the SRTEPC Special Award for Overall Export Performance in Merchant Exports is eligible for award and also eligible for awards in the fabrics or made-ups, the applicant will not be considered for awards in the 'fabrics' and 'made-ups' category and the applicant in the second rank will be considered. Thus the award winner in the overall Merchant Exports category will not be eligible for award in the Merchant Exporter sector under the Fabrics or Made-ups category.
- Applicants may apply in all the categories of awards for "Merchant Exports" but will get awarded in one category only.

<b>XI EXPORTS TO "FOCUS LAC" COUNTRIES</b>	<b>NAME OF AWARDS</b>	<b>CRITERIA</b>
<b>Categories</b>		
1. Fibre/yarn	Gold Trophy	Best Export Performance
2. Fabrics/made-ups	Gold Trophy	Best Export Performance
(Only Exports to the following markets will be considered for this award: Argentina, Brazil, Chile, Mexico, Paraguay, Uruguay, Venezuela, Bolivia, Colombia, Ecuador, Peru, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Barbados, Belize, Guyana, Jamaica, Trinidad & Tobago, Antigua, Dominica, Grenada, Montserrat, St. Kitts-Nevis-Anguilla, St. Lucia, St. Vincent, Bahamas, Bermuda, British Virgin Islands, Cayman Islands, Cuba, Dominican Republic, Falkland Islands, French Guiana, Guadeloupe, Haiti, Martinique, Netherlands Antilles, Panama, Suriname, US Virgin Islands, Turks and Caicos Islands)		

**XII. EXPORTS TO “ FOCUS AFRICA” COUNTRIES      NAME OF AWARDS      CRITERIA**

**Categories**

- |    |                  |             |                         |
|----|------------------|-------------|-------------------------|
| 1. | Fibre/yarn       | Gold Trophy | Best Export Performance |
| 2. | Fabrics/made-ups | Gold Trophy | Best Export Performance |

(Only Exports to the following markets will be considered for this Award: Angola, Botswana, Lesotho, Mozambique, Namibia, South Africa, Swaziland, Zambia, Zimbabwe, Benin, Burkina Faso, Cameroon, Canary Islands, Cape Verde Is, Congo P. Rep. Equatorial Guinea, Gabon, Gambia, Ghana, Guinea, Guinea Bissau, Cote D’ivoire, Liberia, Mali, Mauritania, Niger, Nigeria, Sao Tome, Senegal, Sierra Leone, St. Helena, Togo, Burundi, Central Africa. Rep, Chad, Malawi, Rwanda, Uganda, Congo D. Rep. Comoros, Djibouti, Ethiopia, Kenya, Madagascar, Mauritius, Reunion, Seychelles, Somalia, Tanzania Rep., Egypt, Algeria, Morocco, Tunisia, Sudan, Libya).

**XIII. CERTIFICATE OF MERIT      Certificate**

**Terms & Conditions**

- Company should have exports for three consecutive years including the relevant year.
- Growth in value of exports of 25% or more compared to the previous year is mandatory.
- Minimum exports of Rs. 5 crores for the year is mandatory.
- Applicants who get awards in other categories are not eligible to receive Certificate of Merit.

**XIV. SPECIALLY INNOVATIVE MMF PRODUCTS Certificate**

**Terms & Conditions**

- Nominations are invited from the company who have produced specially processed/innovative products whether fibre, yarn, fabrics or made-ups.
- A write up of not more than 100 words informing on technology adopted for manufacturing the product or any relevant information should be provided on letterhead.

**HOW TO APPLY**

If you are eligible to receive award/s on the basis of your export performance for the year 2017-18 and fulfill the other terms and conditions mentioned above, you may submit your application in the prescribed format and **Annexure I** together with details of your export performance in the prescribed format attached herewith (**Annexure II & Annexure III**), duly signed by a Chartered Accountant.





**THE SYNTHETIC & RAYON TEXTILES EXPORT PROMOTION COUNCIL**  
**RESHAM BHAVAN, 78 VEER NARIMAN ROAD, MUMBAI 400 020**  
 (Enclosure to Circular No.Pub/EAF2018/02 dated 29<sup>th</sup> November 2018)

**APPLICATION FOR EXPORT AWARD FOR THE YEAR 2017-18 (APRIL-MARCH)**

Company \_\_\_\_\_

Address: \_\_\_\_\_

Phone : \_\_\_\_\_

Fax : \_\_\_\_\_

E-mail : \_\_\_\_\_

Contact Person & Designation : \_\_\_\_\_

Membership No. of Council : \_\_\_\_\_

Registration-cum-Membership

(RCMC) No. of the Council : \_\_\_\_\_

Importer-Exporter Code No. : \_\_\_\_\_

**Whether application is for** : (Mark X where applicable in only one bracket)

- SRTEPC Special Award (Based on total overall export performance in all synthetic and rayon textile items)
- SRTEPC Special Award for Overall Export Performance in Merchant Exports
- Polyester Staple Fibre
- Viscose Staple Fibre
- Acrylic Staple Fibre
- Continuous Yarn
- Continuous Nylon Yarn
- Continuous Viscose Yarn
- Continuous Polypropylene Yarn
- Spun Yarn
- Man-made Fibre Yarn blended with natural fibre
- Sewing Thread/Embroidery Thread/Metallic Yarn
- Synthetic & Rayon Filament Fabrics
- Synthetic & Rayon Spun Fabrics
- Blended Fabrics of Synthetic Fibre and Natural Fibres

- ( ) Knitted Fabrics
- ( ) Fabric-based made-ups
- ( ) Home furnishings and value added products
- ( ) Fibre/Yarn-based Synthetic Technical Textiles
- ( ) Fabric-based Synthetic Technical Textiles
- ( ) Micro & Small Scale Sector
- ( ) Merchant Exporters Fabrics
- ( ) Merchant Exporters Made-ups
- ( ) Exports of Fibre/yarn to "Focus LAC" Countries
- ( ) Exports of Fabrics/made-ups to "Focus LAC" Countries
- ( ) Exports of Fibre/yarn to "Focus Africa" Countries
- ( ) Exports of Fabrics/made-ups to "Focus Africa" Countries
- ( ) Certificate of Merit
- ( ) Specially Innovative MMF Products

**Export Performance (Summary Statement)**

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Product/s	2016-2017	2017-2018	Relative value of exports
	FOB Value(Rs.)	FOB Value(Rs)	as per Award criteria*

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**\*Relative export performance as per award criteria is arrived at by adding  $\pm 25\%$  of the difference in export performance of the previous year to the export performance of the year 2017-18. For more details see illustration given in terms and conditions.**

We hereby declare that the export figures given in the statement in Annexures are our own exports against which we ourselves have claimed export assistance.

Signature: \_\_\_\_\_

Designation: \_\_\_\_\_

Name : \_\_\_\_\_

Rubber Stamp

of the company:

Date: \_\_\_\_\_