



### **Ports & Terminals**

Building and operating world-class, multipurpose container terminals.

## **Economic zones**

Building ecosystems of opportunity for global trade.

## **Marine services**

Delivering comprehensive global solutions for the whole maritime industry.

## Logistics

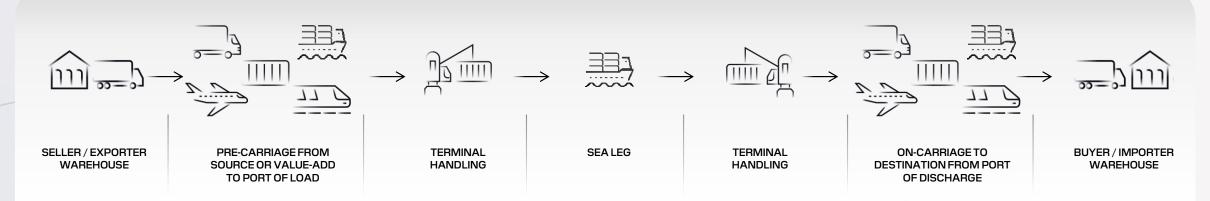
Door-to-door cargo solutions that bring the world closer together.

## **Digital Technology**

Technology-led solutions to reduce inefficiencies across the supply chain.

# **OUR PRESENCE ACROSS THE SUPPLY CHAIN**

From the factory floor to the customer's door – we operate every joint of the supply chain.



#### LOGISTICS

We integrate best-in-class facilities, multi-modal transport solutions, digital solutions and market access capabilities into seamless end-to-end supply chains.

#### **ECONOMIC ZONES**

We develop and manage Free and Special Economic Zones, Industrial, and Logistics Parks

# PORTS & TERMINALS

Our Ports and Terminals help businesses to streamline their operations, lower their costs and reduce their environmental impact.

#### MARINE SERVICES

Our maritime modalities (feeders & ferries), inland railways, offshore & port services, vessel support & repair, extend the shipping journey, and build connections and new routes.

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#### TECHNOLOGY-LED SOLUTIONS TO REDUCE INEFFICIENCIS ACROSS THE SUPPLY CHAIN

We create cutting-edge, proprietary technological solutions to revolutionise how goods and communications flow through every link of the global supply chain, creating stability, security, and profitability.



# THE CHALLENGE

Conflicting interests of the clearance process stakeholders

Import and Export processes are inevitably complex, with many players and ambiguities.

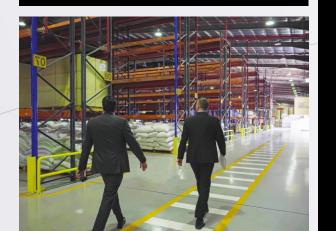
Limited or lack of trust between the concerned parties imposes the need for many controls, creating serious challenges to a faster, hence more competitive trade cycle.

Port operators have critical dependency on customs efficiency, which impacts the efficiency of the entire supply chain no matter how great the infrastructure might be.



#### PORT OPERATORS

Aim for faster, well-governed clearance cycle to reduce idle times and increase efficiency and capacity.



### CUSTOMS AUTHORITIES

Must protect the economy and society from illicit trade and protect and grow sovereign revenues.

On the flip side, have to facilitate trade and contribute to enhancing the competitiveness of the economy, without compromising security.

#### CUSTOMERS

Expect friction-free cargo clearance with minimal compliance procedures to enhance competitiveness and increase profits.









INTELLIGENT RISK MANAGEMENT



KEY PERFORMANCE INDICATORS

# OUR ANSWER: DIGITAL TECHNOLOGY

Changing what's possible!

Transforming the supply chain using advanced digital technologies is our proven formula to revolutionize the status quo by eliminating process frictions while solving traditional conflicts of interests.

Integrating systems and process stakeholders, controlled sharing of standardized data, and leveraging advanced technologies in risk management, enable higher levels of control while facilitating more efficient flow of trade.

# Integration and Data Sharing

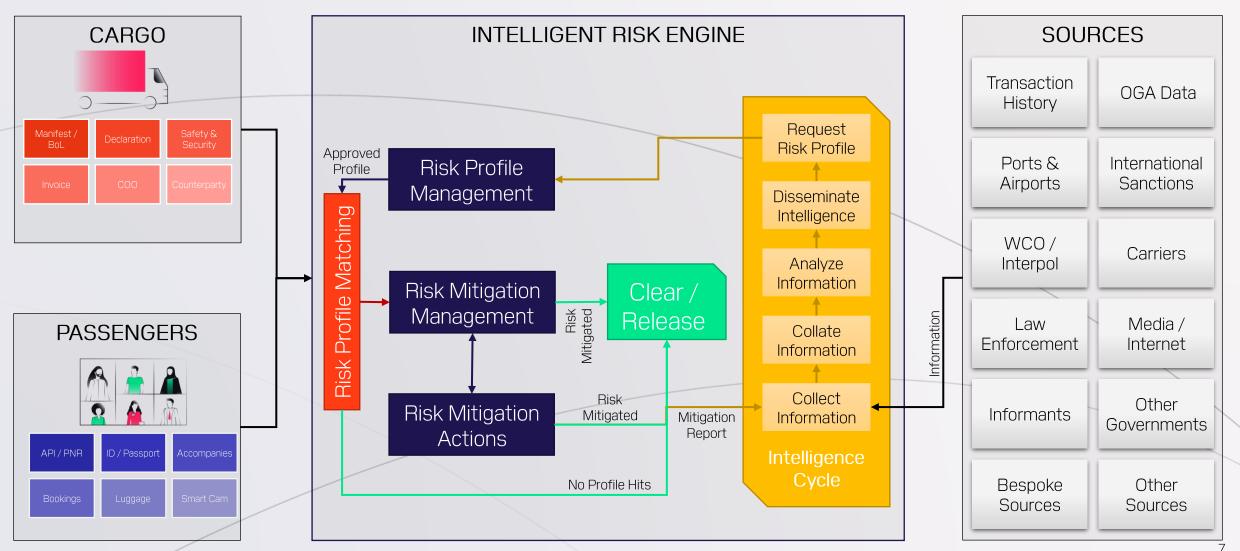
Digital transformation of customs, OGAs, and port processes, and integrating the digital Customs Management System with the Port Community System and the ERPs of major customers in a single window platform, enables a fully-controlled and governed process, providing just-in-time visibility to all stakeholders.

#### Intelligent Risk Management

Leveraging the capabilities of big data analysis, deep learning, and artificial intelligence to enable predictive risk management empowers customs authorities to achieve record-high security and eliminate revenue leakage, while boosting their most critical KPIs.

# INTEGRATED INTELLIGENCE MANAGEMENT

Intelligent digital platform capable of collating and analyzing information from virtually any source to recommend real-time risk-mitigation actions for people and cargo, minimizing possible human errors.



# THE IMPACT

Real-life example of the actual impact of our digital transformation model

45%

Increase in Seizures

Al-Supported machine models helped in scrutinizing safety and security 98%

**Auto Clearance** 

Only 2% of all processed declarations had to be subjected to human intervention.

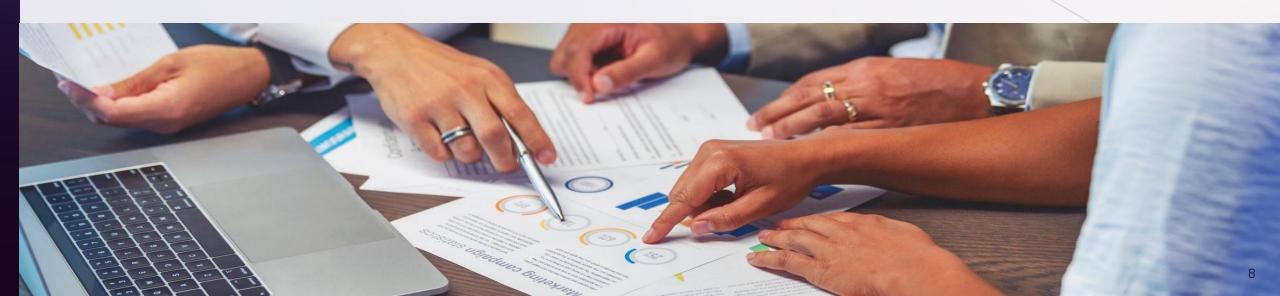
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**Processing Time** 

98% of of processed declaration autoapproved in less than 2 seconds 100%

Paperless

Fully digitalized process eliminating deliberate and accidental errors and saving time and resources.



# THE FUTURE

We are on a mission to innovate new ways to perform legacy tasks, revolutionizing the way customs officers work.

# **EFFICIENCY**

Process Re-engineering

We re-invent business processes to enable faster, easier, and cheaper trade and logistics.

## **TECHNOLOGY**

Home-Grown Solutions

We create innovative technology solutions to eliminate process frictions and time wastes at every link of the supply chain.

# **PEOPLE**

Competent Human Capital

We invest in our 100k+ warriors to make sure they're always on top of the speed game, and we invest in new generations worldwide to guarantee a more sustainable future for mankind.



# AI-GUIDED INSPECTION

Reinventing field inspection to boost productivity, reduce dependency, and enhance security.



