



## CHILE, CREATING FUTURE

WE ARE A CREATIVE AND RESILIENT COUNTRY LOCATED  
IN THE SOUTHERNMOST PART OF THE PLANET.

Chile is a diverse democratic republic  
with 4,300 km long with seven different climates,  
a presence on three continents, and a population of 19.5 million.

We are seeking to create a better future together.



**ProChile**

**MINISTRY OF FOREIGN AFFAIRS**



We are the Foreign Affairs Ministry institution that *promotes Chile's offerings of goods and services around the world*. Our broad international network allows us to share investment opportunities in Chile and promote tourism.



# NETWORK OF OFFICES



56

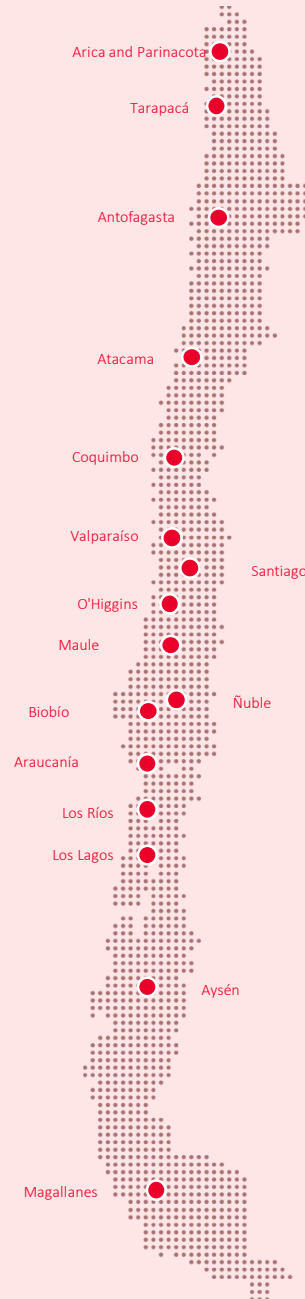
## Commercial Offices

Strategically located in the most important markets in the world

16

## Regional Offices

We work closely with Chile's export portfolio, promoting all of the country's productive sectors.



## CREATING AND CONNECTING OPPORTUNITIES



### EUROPE

- Germany
- Spain
- France
- Netherlands
- Italy
- Poland
- United Kingdom
- Russia
- Sweden
- Turkey

### MIDDLE EAST

- United Arab Emirates

### AFRICA

- Morocco

### NORTH AMERICA

- Canada
- United States
- Mexico

### SOUTH AMERICA

- Argentina
- Bolivia
- Brazil
- Colombia
- Ecuador
- Paraguay
- Peru
- Uruguay
- Venezuela

### CENTRAL AMERICA AND THE CARIBBEAN

- Costa Rica
- Cuba
- Panama
- Dominican Republic
- Guatemala

### ASIA AND OCEANIA

- Australia
- China
- South Korea
- Hong Kong
- India
- Indonesia
- Japan
- Malaysia
- Thailand
- Taiwan
- Vietnam



## AGRI-FOOD

- Wine
- Fresh fruits
- Seafood
- Meet
- Milk
- Bee products
- Dry and dehydrated fruit
- Innovation in the food sector



## SERVICES

- Fintech, Edutech & Healthtech
- Information Technologies
- Architectural, Engineering & Construction services
- Non-Conventional renewable energies and Energy efficiency
- Smart City
- Educational services
- Logistics and cybersecurity



## INDUSTRY 4.0

- Mining suppliers
- Alternatives uses for copper
- Forestry suppliers and manufacturing
- Wood and wood by-products
- Health and pharmaceutical suppliers
- Cosmetics industry
- Metallurgy
- Aquaculture suppliers



## CREATIVE INDUSTRIES

- Animation
- Performing & Visual Arts
- Audiovisual
- Design, Music & Fashion
- Graphic narrative & Illustration
- Videogames

# 1. AGRIFOODS - RELIABLE FOOD PRODUCTS FOR THE WORLD

Chile's varied agri-food have **key attributes** including safety, traceability, sustainability and security, meeting strict international standards and certifications.

Our exports reach over 170 destinations around the world.



- Wines



- Seafood



- Bee products



- Dry and dehydrated fruit



- Pisco



- Milk



- Food innovation



- Nuts



- Fresh fruits



- Meat



- Agro suppliers



- Organics



## 2. SERVICIOS – EXPERIENCE AND INNOVATION FOR THE WORLD

This category represents around 63% of Chile's GDP. Services are linked to innovation and exportation of knowledge and added value.



- Fintech



- Information technologies



- NCRE + EE



- Logistics



- Edutech



- Architectural services



- Smart cities



- Cybersecurity



- Healthtech



- Engineering & construction services



- Educational services



- Retailtech

### 3. INDUSTRIES 4.0 - SMART AND SUSTAINABLE MANUFACTURING FOR THE WORLD



The national offering of Industry 4.0 includes, innovation and added value; with a differentiated offering based on efficient processes and sustainable production, positioning themselves with comparative advantages over other countries in the region.



- Mining suppliers



- Forestry manufacturing



- Cosmetics industry



- Alternative uses for copper



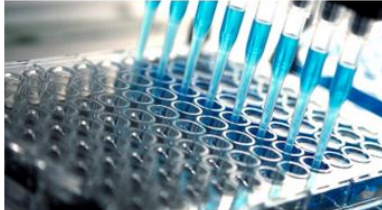
- Wood and wood-by products



- Metallurgy



- Forestry suppliers



- Health and pharmaceutical suppliers



- Acuiculture suppliers



## 4. CREATIVE INDUSTRIES – TALENT FOR THE WORLD

Chilean offerings in the creative arts are diverse, high quality, and have high added value; earning important international awards such as, Nobel Prizes for Literature, the Eisner and Academy Awards, Golden and Silver Bears at the Berlin Film Festival, and various Grammy Awards.



- Animation



- Audiovisual



- Fashion



- Videogames



- Performing arts



- Editorial design



- Music



- Design



- Visual arts



- Publishing



- Graphic narrative



- Illustration

Chile has a network of **33 free trade agreements (FTAs)** covering **65 economies**:

**ProChile**, with all its regional offices located throughout Chile, is the Competent **Governmental Authority to issue Certificates of Origin**, for the following cases:

- ✓ Chile & European Union → Association Agreement
- ✓ Chile & China → Free Trade Agreement
- ✓ Chile & United Kingdom → Association Agreement
- ✓ Chile & EFTA → Free Trade Agreement

ProChile also delegates the task of issuing Certificates of Origin to the following private entities when the agreements allow it:

- Federation of Chilean Industry – **SOFOFA** – for **industrial products**
- Central Unit of Origin Certification – **UCCO**- for **agricultural products and fishing**

\*EFTA: Iceland, Liechtenstein, Norway and Switzerland.





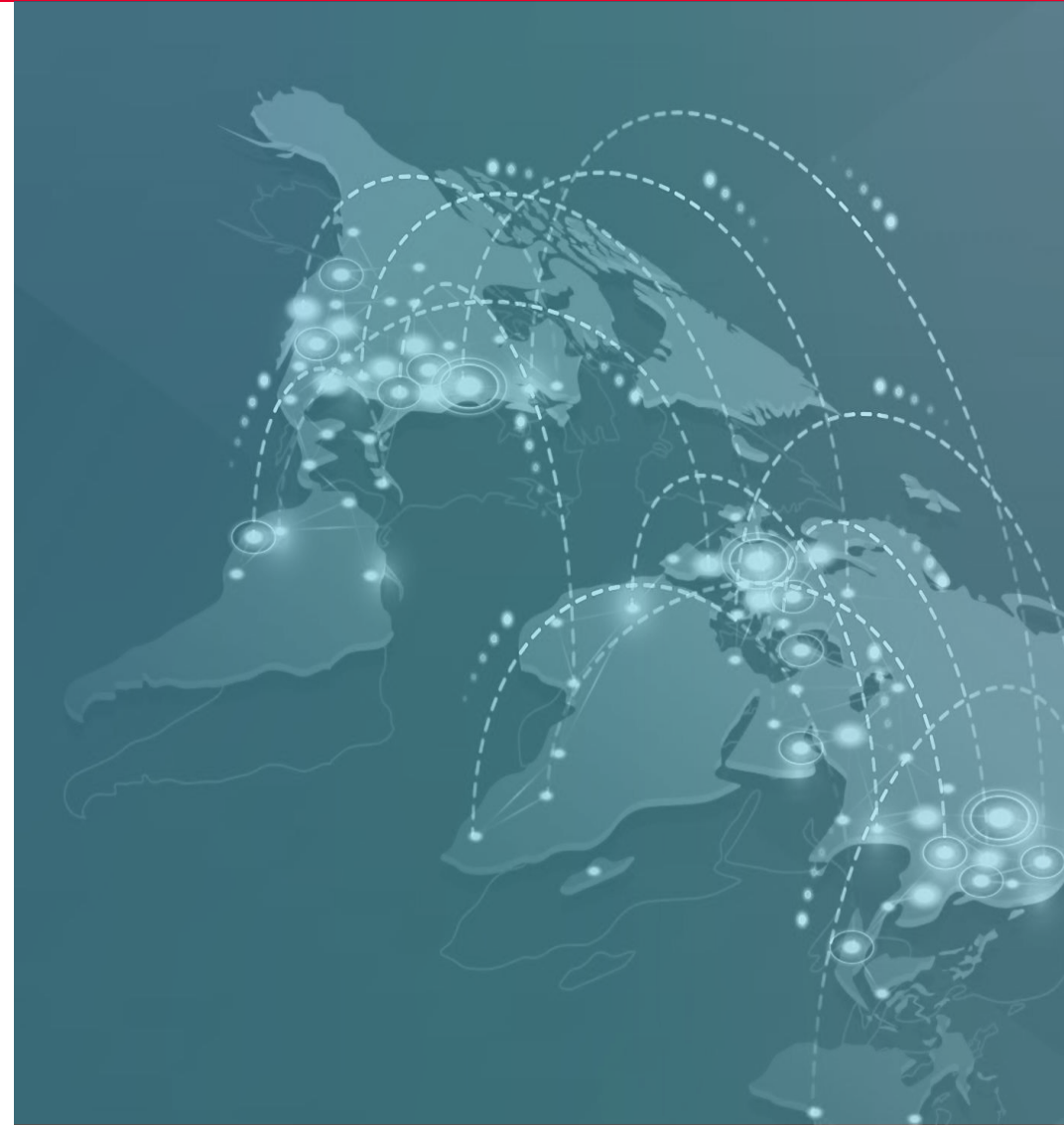
The Certificate of Origin of a good exported from Chile, can be issued by:

- ✓ **Competent authority** (ProChile, SOFOFA or UCCO).
- ✓ **Exporter/Producer, even an Importer (in some cases)**, if the FTAs allows it. (e.g. Chile & USA Free Trade Agreement or CPTPP).
- ✓ **Approved exporter** (Invoice declaration), if permitted by the Agreement. (e.g. with the European Union).



## Proof of origin used in Chile:

- ✓ Certificate of Origin in paper
- ✓ Electronic Certificate of Origin (E-Co)
- ✓ Invoice Declaration









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