

SACU Regional AEO Programme

PRESENTED BY

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ABOUT SACU

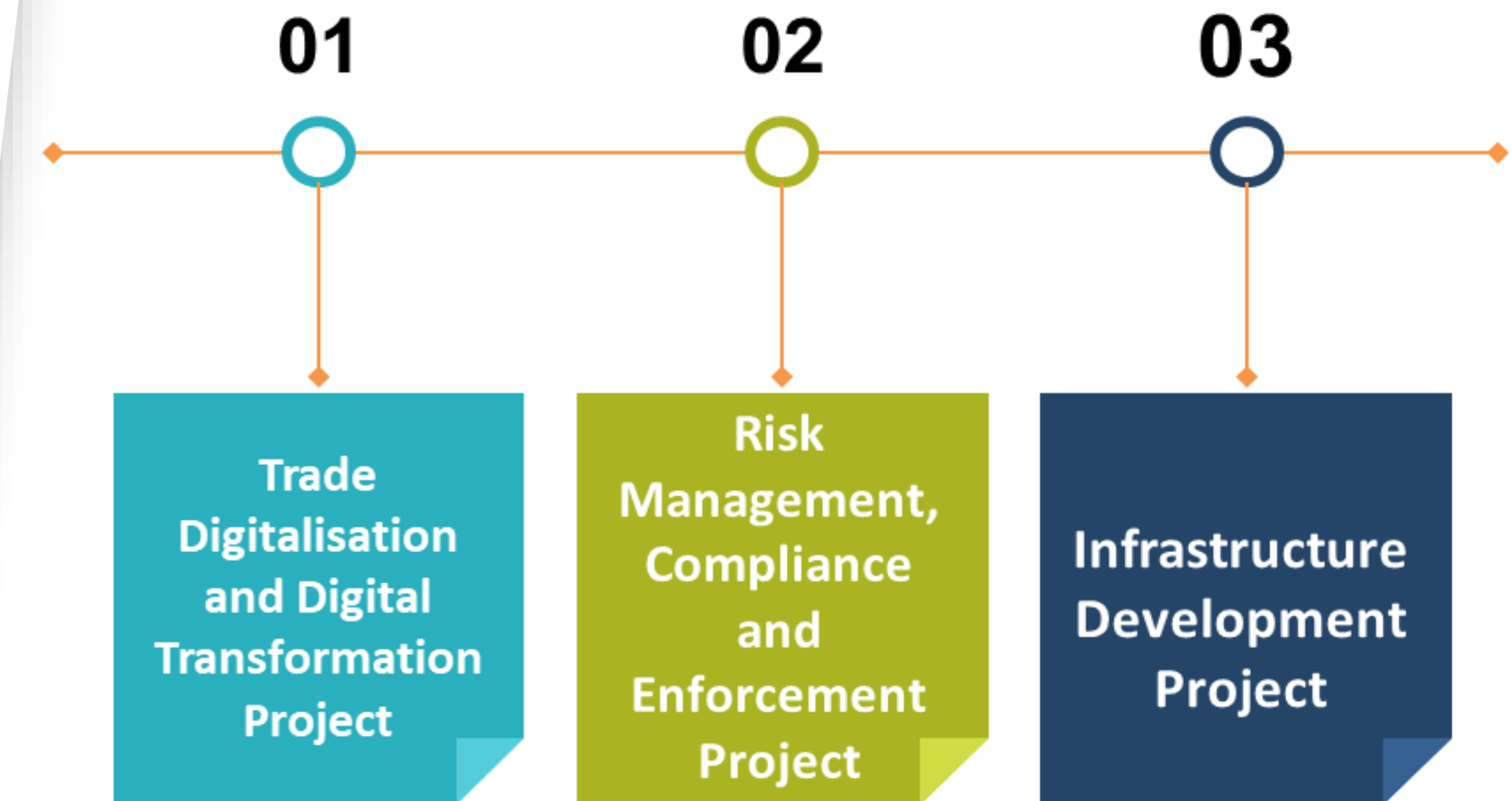


SACU

Trade Facilitation & Logistics Programme

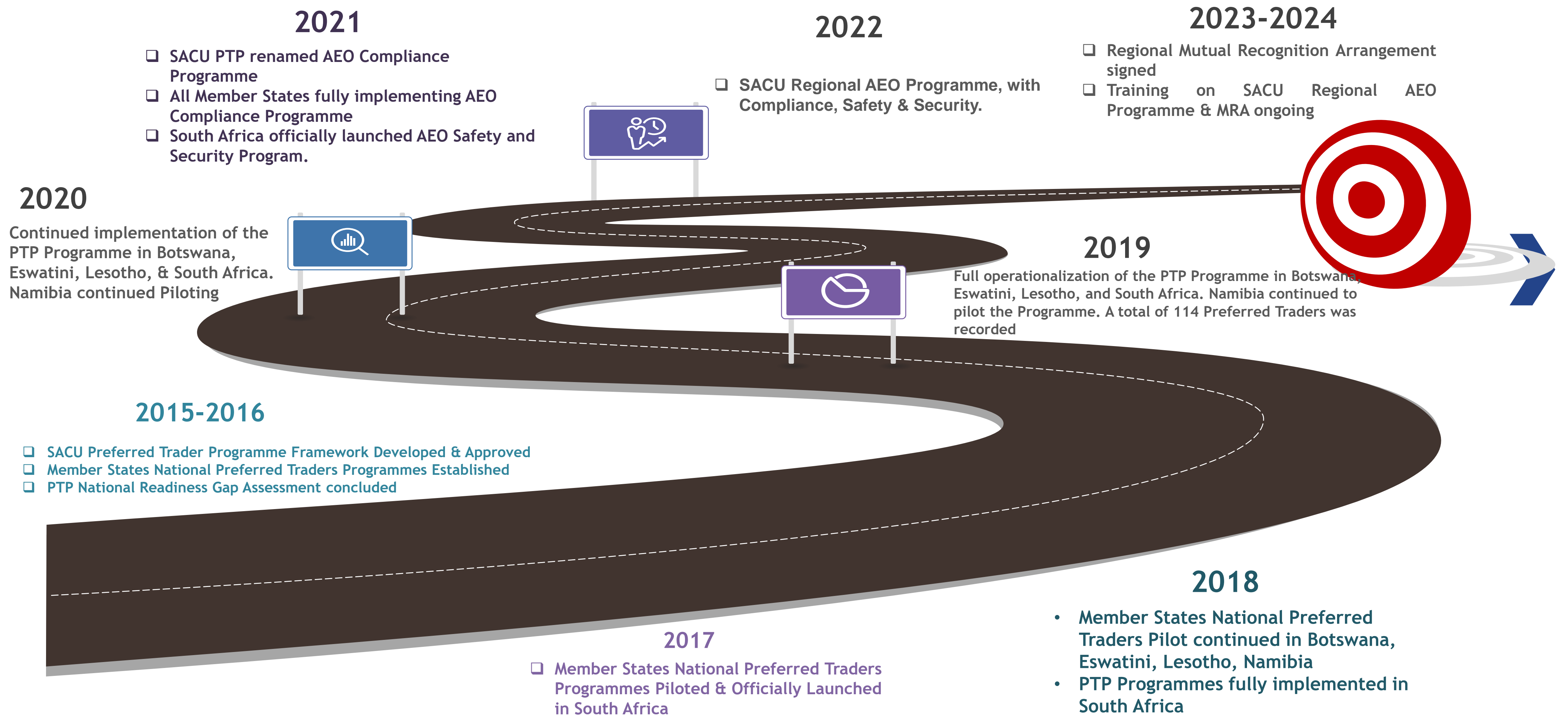


Projects



SACU AEO

Journey (key highlights)



SACU Regional AEO Programme

Approach

A THREE-TIERED MODEL

	Tier 1: SMME entry level	Tier 2: Regional Compliance status	Tier 3: Regional AEO Status
Description	Regional entry level to the programme; compliance and safety/security requirements. But simplified process to become an approved SMME, e.g., via a self-assessment	Transition of existing AEOs Compliance - Regionally recognised Compliance status.	Regional AEO status and eligible for MRA (access to MRA), additional benefits etc.
Users	SMMEs with high frequency, but low value trade over the border	Existing AEO Compliance members in transition towards full AEO status.	Traders who import from/export to the SACU region regularly with full AEO status.
Requirements	Increasing compliance and security requirements & level of trust		
User benefits	Increasing benefits for traders		

Opportunities

Regional Level

01

Mutual Recognition Benefits Intra-SACU

02

Mutual Recognition Benefit – Extra-SACU

03

Harmonisation and Standardisation within the Common Customs Union

01

Increase Compliance & Security – increased revenue collection = contribution to the SACU Revenue Pool

02

Trade Facilitation = seamless cross border trade = competitiveness

03

Support Industrialisation & Trade Agenda in SACU



Challenges

Regional Level

01

Uneven Uptake – Different levels of development

02

Resources – human and capital-Mainstreaming AEO Programme

03

Competing priorities – country & regional level

04

Manual systems for administering AEO Programme & Onboarding OGAs

05

AEO Marketing Strategies still at infancy

06

Turnover of staff – Risk, Audit



Future Outlook

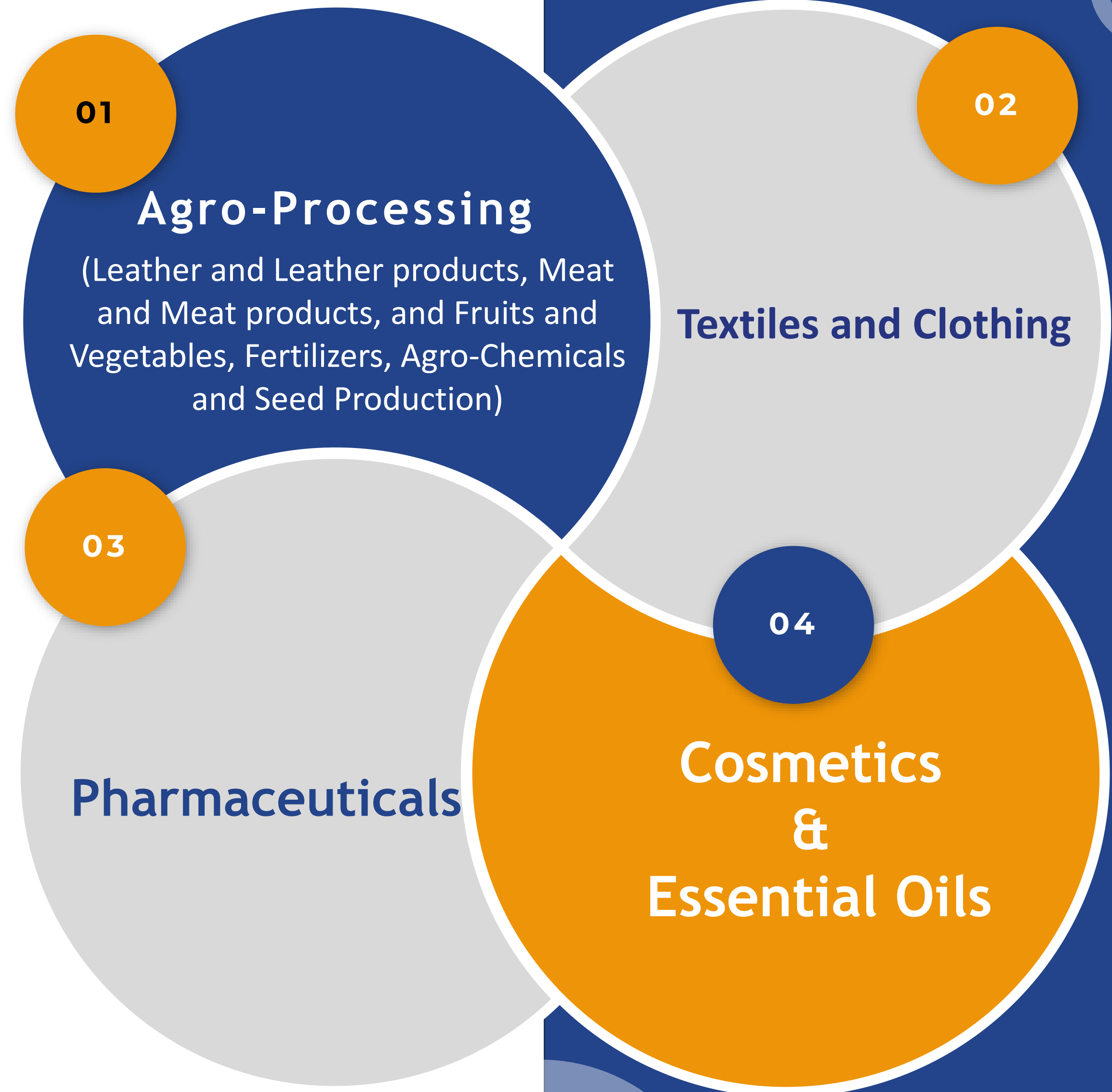
Regional Level

AEO to support:

Revenue Collection efforts = SACU Revenue Pool

Industrialisation = Prioritised Sectors

Trade Agenda in SACU = concluded trade agreements



Concluded Agreements With 3rd Parties

- African Continental Free Trade Area (AfCFTA)
- FTA - SACU and the European Free Trade Association (EFTA) - Norway, Iceland, Switzerland and Liechtenstein;
- Economic Partnership Agreement - SADC-EPA Group and the European Union - (EU-SADC EPA);
- SACU and MERCOSUR PTA;
- Economic Partnership - SACU, Mozambique and the UK;
- SACU USA Trade and Development Cooperation Investment, 2008
- SACU India - ongoing
- SACU is beneficiary of AGOA



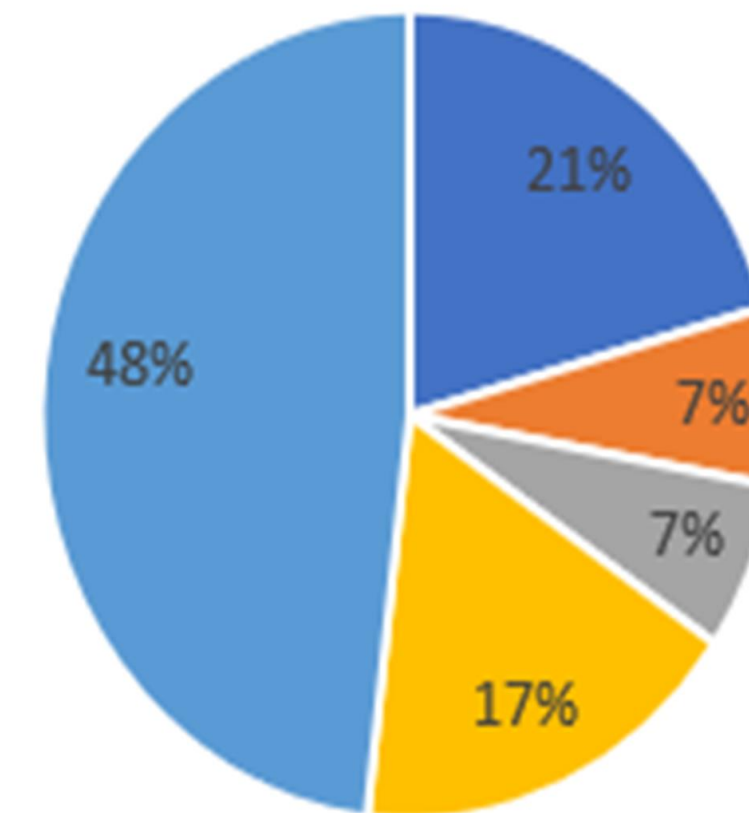
Trade-
Agenda

Revenue Shares %



Revenue Sharing Agenda

Revenue Shares for SACU Member States (in %): 5-year historical averages



■ Botswana ■ Eswatini ■ Lesotho ■ Namibia ■ South Africa



THANK YOU

