

# AEO框架下的合作共赢

## Win-win Cooperation Under AEO Programme

**SINOTRUK**

2024年5月  
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# 中国重汽：我国最大的重型汽车生产基地

WE AIM AT CUSTOMERS' MAXIMUM SATISFACTION



## SINOTRUK: the largest manufacturing base of heavy duty trucks in China



1930年  
1930  
成立时间  
Founding



3万+人  
30,000+  
全球员工  
Global staff



33.4万辆  
334,000  
2023年整车销量  
Vehicle sales in 2023



248亿美元  
24.8 billion dollars  
2023年营业收入  
Sales revenue in 2023

### 旗下品牌 Brands

黄河  
Yellow River



高端重卡之王  
King of high-end heavy duty trucks

汕德卡  
SITRAK



高端重卡行业标杆  
Benchmark of high-end heavy duty truck industry

豪沃  
HOWO



单一品牌率先破百万  
Fastest sales volume of 1 million unit for a single brand

## Strategic and operation under the AEO programme

- 中国重汽集团国际有限公司-在2014年就已成为海关高级认证企业并保持至今。  
SINOTRUK INTERNATIONAL-became a member under Authorized Economic Operator (AEO) since 2014.



- 中国重汽集团国际有限公司有信心也有能力继续保持海关高级认证资质。  
SINOTRUK INTERNATIONAL is confident and capable of maintaining AEO status.



在基建、采矿、城际物流等方面助力全球经济复苏。

- ✓ More than 110 countries and regions
- ✓ Infrastructure construction,
- ✓ Mining
- ✓ Intercity logistics

**FACILITATE THE RECOVERY OF ECONOMY**

绿色通道政策+低查验率=及时交付→客户满意

- ✓ Green lane
- ✓ Less inspection
- ✓ Load and deliver on schedule

**IMPROVE CUSTOMERS' SATISFACTION**



- 聚焦高端化、智能化、轻量化，在新能源、智能驾驶、车联网等方面实现技术引领  
SINOTRUK focuses on high-end, intelligent and lightweight technologies, and has achieved technology leadership in new energy vehicles, intelligent driving, and telematics.



全球首款风阻系数0.37的全新一代高端黄河重卡  
Yellow River new generation of heavy duty truck  
with a wind resistance coefficient of 0.37



豪沃无人驾驶电动集卡  
HOWO unmanned electric container truck



中国首台商业化氢内燃机重卡  
The first commercial hydrogen internal combustion  
engine heavy duty truck in China

中国重汽将在实现全球化并成为世界一流的商用车集团的同时，  
在汽车行业引入智能化管理，助力全球汽车贸易，为 global 经济增长做出持续贡献。

- ✓ Achieve globalization operation and grow into a world-class commercial vehicle group.
- ✓ Introduce intelligent management into automotive industry.
- ✓ Continue to facilitate global trade in automobiles.
- ✓ Contribute to the global economic growth.

**THANKS**

**WELCOME TO Booth 41**