

# **Advantages and constraints to be AEO as an european postal operator**

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# AEO postal operators worldwide

## In Europe

Post NL – The Netherlands

Slovenia Post

Czech Post

Hungarian Post

Deutsche Post

Posta Romania

Moldova Post

La Poste Groupe (Asendia UK and Geopost)



## Outside Europe

India Post (Full AEO status)



La Poste Groupe (LPG) is exploring the possibility to extend the AEO status to other flows. In this purpose, LPG is in touch with French customs in order to set up the right procedures for a smooth implementation process

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# A label of trust and confidence

Being AEO grants the postal operator to get facilitations and more competitiveness:

## - Operational criteria

- Benefit from a customised and eased treatment in terms of customs controls
- Withdraw financial guarantees for import customs clearance operations
- Reduce responsibility in case of illicit traffic detected

## - Competitiveness criteria

- Label of recognition as a trustable and reliable operator
- Development of specific activities with other AEO operators. The AEO status is often a selection criteria for tenders

## - Business and commercial criteria

- Set up a secured framework with business partners especially in countries where safety/security requirements are essential
- Performance lever to ensure the solidity of internal processes (securisation of flows, quality approach,...) and economic balance

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# With huge constraints

Getting and keeping the AEO status is:

- **A time consuming process**
  - Mapping of financial, production, supply chain, delivery processes
  - Storage of all documents in case of customs controls
  - Audits every 2 years
- **Financially and operationally non neutral**
  - Create a dedicated team to fully work on the adoption and enforcement of the status
  - Review all internal processes to match with customs requirements
- **Not synonym of “no controls at all” from customs**
  - Less ex-ante controls and same level of ex-post controls

# What could be improved?

**More  
digitalisation**



**Lower  
financial  
guarantees**



**Less ex-post  
controls**