



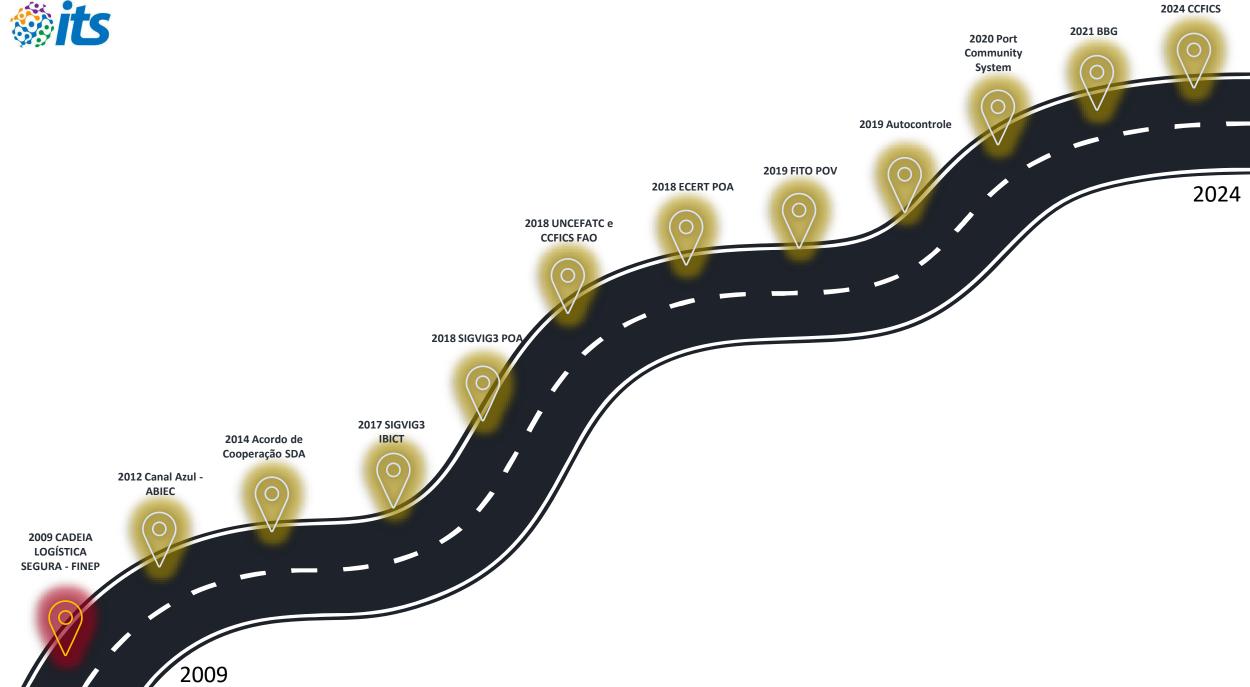




Institute of Software and Services Technology (ITS), a nonprofit organization founded in 1997 by University of Sao Paulo, IPT, SEBRAE, PRODESP, and other institutions to promote software and ICT-based services

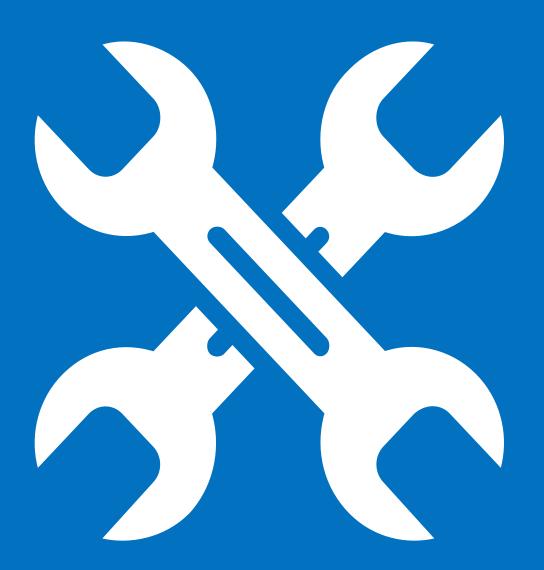
Support companies and governments to address innovative solutions for complex engineering problems







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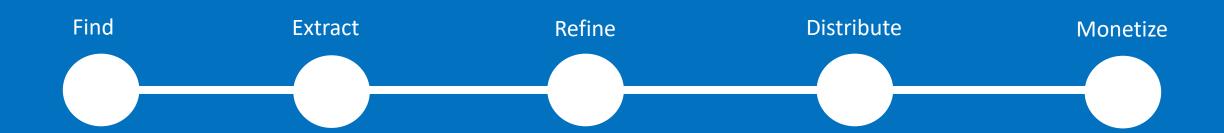




## Data

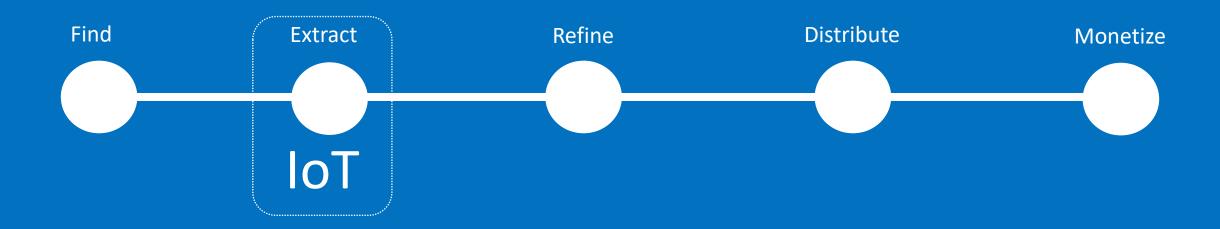






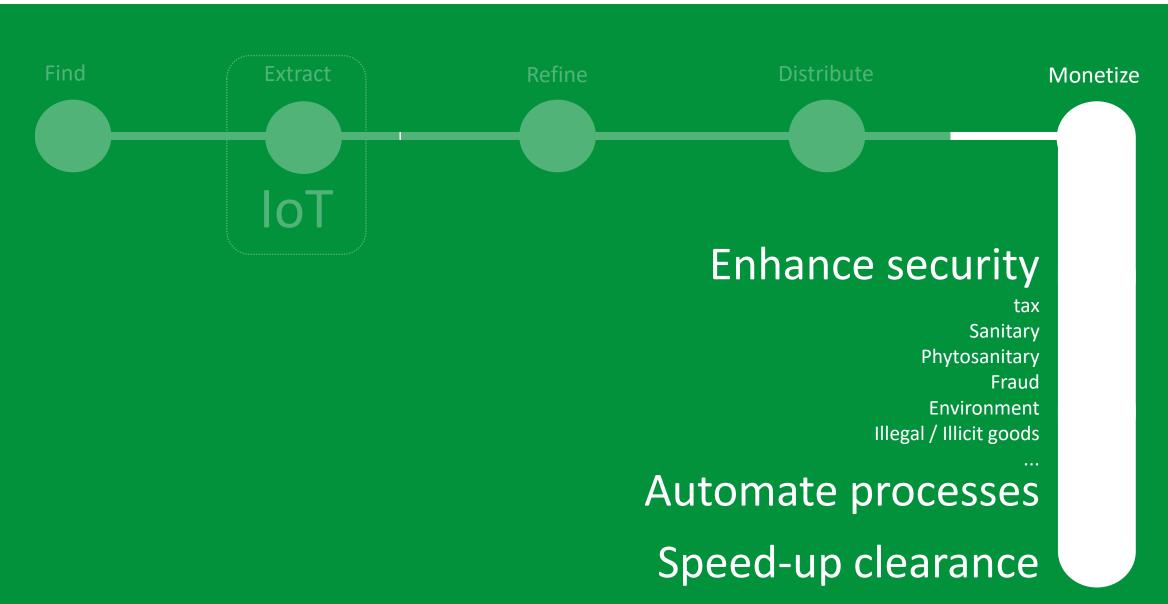
# Data is the new oil



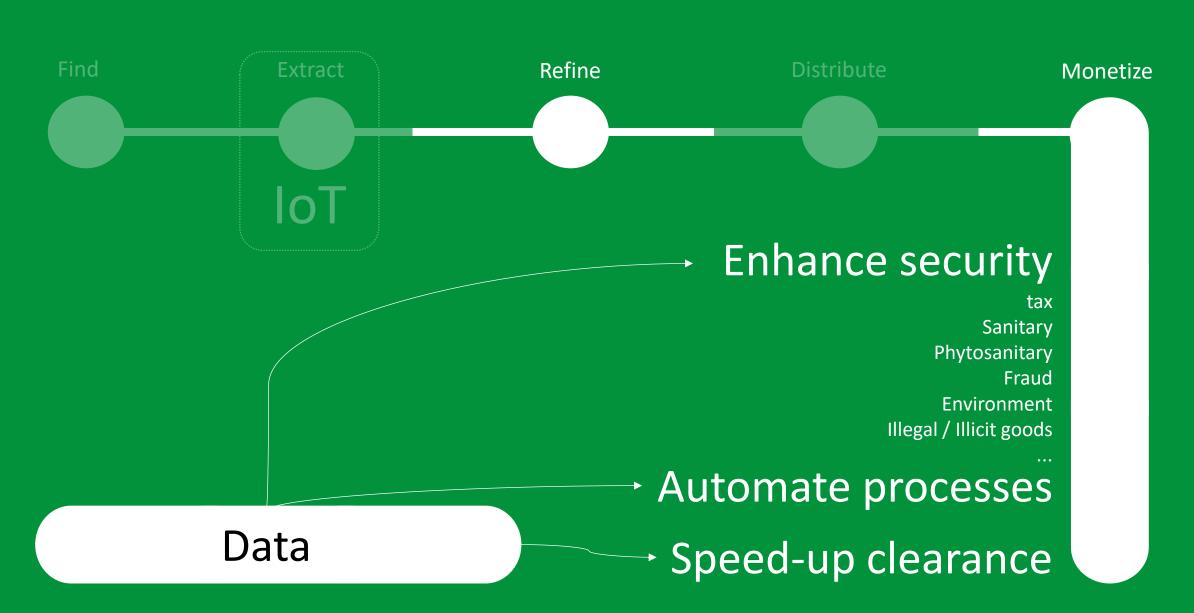


# Data is the new oil











### REF. Emissão de Certificado Fitossanitário

Caríssimos José Guilherme e Fábio Florêncio,

Permitam-nos solicitar-lhes que sejam portadores dos nossos reconhecimentos aos Senhores André Okubo, Rejane Matias, Dauton Cappi, Marlos Vicenzi, do Vigiagro Santos, além de Celso Gabriel da 5º Regional do Vigiagro, pelos excelentes resultados alcançados, pelo Vigiagro Santos que, através da competência desses fiscais, conseguiram reduzir o tempo médio de emissão de certificados fitossanitários, de uma semana para vinte quatro horas, o que resultou numa economia para o setor da ordem de US\$ 1.400.000,00 para o período de cinco meses (desde Abril de 2019, data da implementação do SIGVIG 3).

Permitam-nos solicitar ainda que estudem a possibilidade de estender a experiência de Santos aos portos de Paranaguá e Vitória, tão significativos para um ganho médio da competitividade brasileira.

Em nome de todos os exportadores que compõem a ANEC queremos reiterar nossos cumprimentos aos senhores mencionados, exemplos de competência e dedicação na prestação de serviço público.

Atenciosamente,



### Marcos Gomes de Amorim

Presidente do CCE Comitê de Contratos Externos da ANEC Associação Nacional dos Exportadores de Cereais

### Sérgio Castanho Teixeira Mendes

Diretor Geral ANEC/ANEA

Associação Nacional dos Exportadores de Cereais

Associação Nacional dos Exportadores de Algodão

### **SAVINGS**

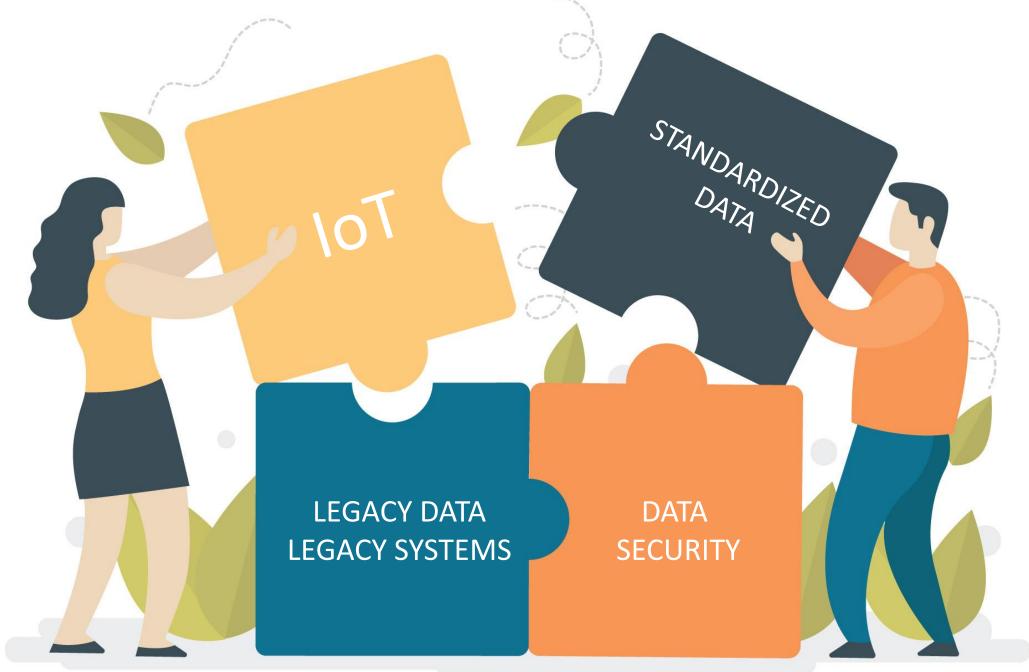
US\$ 1.4M

One Port

every 5 months

Win-Win











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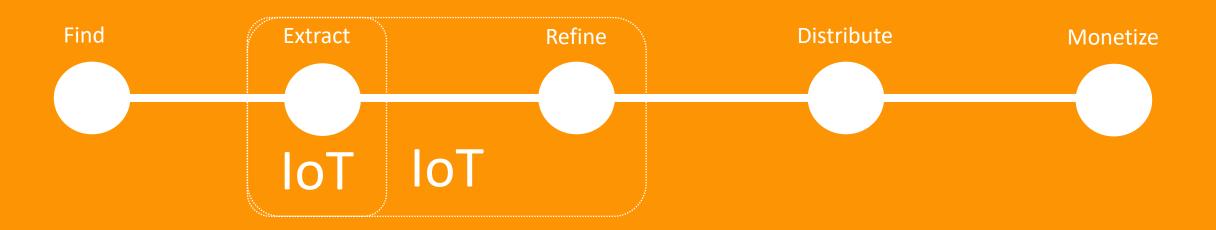
### WCO Data Model



The WCO Data Model (DM) has been the data foundation for global trade interoperability for over two decades. It was developed to provide a universal language for cross-border data exchange enabling the implementation of Single Window systems and fueling Data Analytics. It is a compilation of clearly structured, harmonized, standardized, and reusable sets of data definitions and electronic messages designed to meet the operational and legal requirements of Customs and other cross-border regulatory agencies (CBRAs) responsible for border management. It is mapped to the United Nations Trade Data Elements Directory (UN/ TDED) and leverages standards established by international organizations such as the United Nations Centre for Trade Facilitation and Electronic Business (UN/CEFACT) and the International Organization of Standards (ISO) to ensure global interoperability. The DM significantly reduces costs and improves efficiencies for Members and other stakeholders, such as the business community.

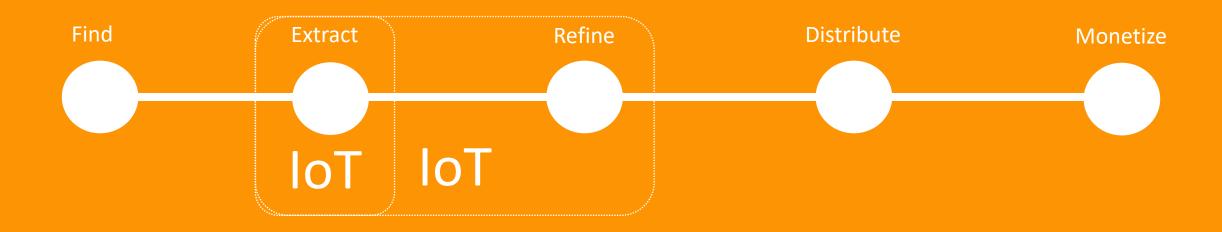






Now! - Future





Now! - Future



### THANK YOU!



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