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TEXPROCIL @ 13TH INTERNATIONAL ISTANBUL YARN FAIR



(Right to Left) - Shri Amar Singh, Consul (Commerce), Shri Manish Gupta, Consul General of India, Shri R. K. Dalmia, Chairman, TEXPROCIL, Shri Siddhartha Rajagopal, Executive Director and Shri A. Ravi Kumar, Deputy Director.

CHAIRMAN'S MESSAGE



Dear Friends,

The month of February began with the Council participating in the 13th edition of the Istanbul Yarn Expo, 2016 held

from 4-6 February.

Istanbul Yarn Fair

The Fair attracts a large number of buyers from across 75 countries and provides a good meeting point for importers from Europe, Middle Eastern region. Over 15 Indian exporters participated in the event mainly displaying yarns & fabrics.

While India seems to be losing its market share in yarn and cotton fabrics, it is surprisingly showing good growth in exports of made-ups and has emerged as the second largest supplier after China. This

augurs well for our value added industry as we increase our trade in finished goods rather than raw materials.

One important factor impeding India's exports is the additional duties imposed by Turkey on Indian origin textile products viz. yarns, fabrics and made-ups. These duties are coming in the way of increasing our exports especially of fabrics. Our Home Textiles exports can also show higher growth if these duties are brought down.

We have briefed the Indian Consul General in Istanbul who has agreed to take up the matter at the next meeting of the Indo - Turkey Joint Commission. We have also followed up with a written note.

Make in India Week

The fortnight also saw the inauguration of the "Make in India

Week" in Mumbai by the Hon'ble Prime Minister being held from 13-18 February, 2016.

I had the pleasure of attending the inaugural function and was quite impressed by the ambitious targets being set and the fillip being given to the manufacturing sector.

Textiles in Maharashtra

The Maharashtra Government's commitment to the textile sector identified as a thrust area under the "Make in India" program was evident in the Seminar organized by them on "Textiles in Maharashtra : Golden Weave for Economic Growth" on 14 February.

I had the privilege of presiding over the function which was inaugurated by the Hon'ble Chief Minister of Maharashtra, Shri Devendra Fadnavis. The presence of the Chief Minister and his inspiring speech

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

motivating entrepreneurs to invest in Maharashtra was exemplary. The area around Amaravati District is being converted into a Mega Textile City and the Government is giving attractive incentives to encourage investments. Maharashtra is probably the only State which encourages entrepreneurs to bring in equity and take matching grants.

According to my assessment, the Maharashtra Textile Policy offers the best value for money and the State Government has realized the true potential of the sector in providing employment and is going "all out" to encourage investments.

Event on the Textile Sector

A session on the TEXTILE SECTOR was also organized on 18 February which was inaugurated by our Hon'ble Textile Minister Shri Santosh Gangwar. It provided a useful forum for interaction and for reflecting on the way-forward for the industry which has immense

potential for employment generation and value-added manufacturing.

Export Trends

Friends, while we celebrate the opportunities under the umbrella of "Make in India", the story relating to exports is quite gloomy. Data published for the month of January 2016 continues to show a declining trend for the consecutive 14th month. Exports of cotton textiles (yarn, fabrics, made-ups) with which Texprocil is concerned declined by 5.10% and overall the T&C exports reached US \$ 29.49 billion during April- Jan,2016, almost on par with export performance in the previous year same period.

Export Decline - Falling Demand?

Considering the fact that the Government is pro-actively supporting the industry as can be seen in the recent rationalizing of duty draw back rates for blended yarns and blankets and issuance

of a separate circular for release of amounts towards interest equalization by co-operative banks, the problem appears to be a lack of demand arising out of recessionary conditions prevailing in the overseas markets.

On its part the Council is also vigorously organizing participation in various fairs and exhibitions and related events. The exporters are also responding to our requests for participation in large numbers. The response at these events from buyers, visitors is also extremely positive as all of them are looking at India with great expectations.

Yet our data shows a declining trend! Maybe the provisional data does not reflect the true picture.

Let us hope that the final year end data gives a more authentic picture.

R K Dalmia
Chairman

:: TEXPROCIL ::

EServe No. 16 of 2016

Dated: February 18, 2016

To: The Members of TEXPROCIL

Sub: Preliminary determination on Anti Dumping Investigation initiated by Pakistan on import of Cotton yarn from India

Dear Member,

This refers to on going Anti-Dumping Investigation initiated by Pakistan against imports of Cotton Yarn of 55.5 and above counts from India.

In this regard, the Council undertook extensive efforts in refuting the case, submission of questionnaire response by individual Indian exporters and Injury Submission on behalf of Indian exporters of product under investigation.

In accordance with provisions of the Anti-Dumping Duties Act, 2015 (Act) and Anti-Dumping Duties Rules, 2001 (the "Rules") of Pakistan, the Tariff Commission, after investigation, has issued a Notice of Preliminary Determination dated 16th February 2016 (Click here).

Implication of Preliminary Determination are:

1) Non-Imposition of Provisional Anti-Dumping Measures:
The Federal Government has already imposed regulatory

duty @ 10% on imports of cotton yarn falling under the HS Code 52.05 on October 30, 2015 which covers the HS Codes of investigated product. The Commission has therefore, decided not to impose provisional anti-dumping measures on imports of investigated product. The Commission however, decided to continue the investigation till final determination.

2) Hearing: Any party registered as an interested party in this case may, if it so wishes, request a hearing in accordance with Rule 14 of the Rules within 30 days of the publication of this notice by contacting Secretary, National Tariff Commission, State Life Building No.5, Blue Area, Islamabad. Telephone No. +92-51-9202839, Fax No.+92-51-9221205.

This is for your information.

Regards,

Siddhartha Rajagopal
Executive Director

:: TEXPROCIL ::

TEXPROCIL - The International Face of Indian Cotton Textiles - www.texprocil.org

COVER STORY

TEXPROCIL @ 13th Intl. Istanbul Yarn Fair
ISTANBUL, TURKEY (4-6 February,2016)

TEXPROCIL officials in a meeting with the Turkish Association of Knitted & Woven Garments (ORSAD)

The Council participated in the 13th International Istanbul Yarn Fair which was held at the Tuyap Fair Convention & Congress Center Istanbul, Turkey from February 4 to 6, 2016. 15 Indian companies had participated in the fair through TEXPROCIL. The Council also had a booth for itself which served as an information centre .

International Istanbul Yarn Fair, which is organized annually, has become very successful and the world's most comprehensive yarn fair. The fair attracts buyers from various locations in Turkey and from more than 75 countries.

"The fair was good and we will certainly participate in its next edition to be held in 2017", said Shri Dhiraj Banka, Vice President (Exports), Sutlej Textiles & Industries Ltd.

Share of Indian Cotton Textiles in Turkish market

India is the 5th largest supplier of Cotton Yarn with a share of 10.25% , 7th largest supplier of Cotton fabrics with a share of 2.77% , 2nd largest supplier of Cotton Madeups with a share of 12.34% and the 5th largest supplier of raw cotton with a share of 3.73% .

Visitors at the Fair

A good number of visitors had attended the fair . Many buyers from Countries like Iran , Egypt ,China , Portugal, Spain and Poland besides Turkey visited the fair. "The buyers who had visited the

fair were of high quality" , said Dr. Sandeep Gupta , Director , Art Yarn Exports (India) Pvt.Ltd.

Observation on Turkish Market

Turkey has been a traditional market for exports of Yarns from India. However, the investment in the Turkish Spinning sector is growing leading to an increase in domestic supply of yarns.

In the last exhibition held in February 2015, many of the participants had stated that the Turkish Yarn manufacturers were lowering their prices. However, this year exhibitors had reported that the situation no longer remain the same. "Prices of Turkish Yarns have stabilized and Indian companies are able to get orders from the buyers both from Turkey as well as other countries" according to Shri Harsh Ajitsaria, Director of Ms. Rameswar Udyog Private Limited, Ahmedabad who had participated in the fair. .

Additional Duties levied by Turkey

In March 2011 , Turkey has imposed additional duties of 20% in addition to the existing duty of 8% on imports of textiles from India . This is hindering exports of cotton fabrics from India



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COVER STORY

(CONTD FROM PAGE 3)

TEXPROCIL @ 13th Intl. Istanbul Yarn Fair ISTANBUL, TURKEY (4-6 February,2016)

to Turkey. This issue was discussed with the Consul General of India Shri Manish Gupta in Istanbul who had visited the fair on 4.2.2016 and interacted with all the Indian participants. The Consul General had assured to take up this matter with the Turkish Govt.

Meetings

On the sidelines for the exhibition Shri R.K.Dalmia, Chairman, Shri Siddhartha Rajagopal, Executive Director and Shri A.Ravi Kumar, Deputy Director had meetings with the Istanbul Knitwear Industrialists Association and the Association of Knitted & Woven Garments (ORSAD) on 4.2.2016. Issues of mutual interest were discussed. Both the Associations assured to provide all assistance to the Council in promoting exports of textiles to Turkey.



Feedbacks

All the Indian companies reportedly benefited by participating in the fair. Many of them have got orders and have also established contacts with potential buyers. 14 Companies out of 15 who had participated in the fair has confirmed their participation in the next edition of the fair .

Future Outlook

Turkey continues to be a lucrative market for Indian Cotton textiles products . Exports to this Country can be increased if the products are of high quality and priced competitively . In the likely event of a reduction in duties on Indian textiles especially fabrics by Turkey, Turkey promises to be an attractive market of for Indian Cotton textiles.

:: TEXPROCIL ::

PRESS RELEASE : TEXPROCIL welcomes changes in Duty Drawback Scheme

The Government has notified certain changes in the All Industry Rates of Duty Drawback vide Circular No. 06/2016-Customs dated 9.2.2016. These changes are effective from 11.2.2016. New entries in the Drawback Schedule have been created for Cotton Yarns mixed with MMF – both grey and dyed. “I am glad the Government has accepted our proposal for a separate entry for Cotton Yarn mixed with MMF”, said Shri R. K. Dalmia, Chairman of The Cotton Textiles Export Promotion Council (TEXPROCIL). The Govt has also increased the Drawback caps in the case of certain MMF fabrics.

Shri Dalmia appreciated the Government for considering the feedbacks on the Drawback rates and anomalies that have arisen under the Drawback Schedule and addressing them.

However, Shri Dalmia pointed out that in the product coverage there are some clarifications needed with regard to the classification of some high valued items like “Boiler Suits” and “Protective wear made of blend containing cotton and manmade fibres” which are technical textiles products for which the market is growing.

On the 3% Interest Equalization Scheme, Shri Dalmia complimented the Govt for initiating necessary steps to implement the scheme smoothly as the problems faced initially by some of the exporters in getting the benefit from their banks have been largely resolved.

With regard to exports of Cotton textiles, Shri Dalmia pointed out that even though Indian Cotton textiles products were competitive in the world markets, preferential access being given to some of our competing nations like, Bangladesh, Cambodia, Pakistan, South Korea, Turkey and Vietnam by major importing countries like the EU besides discriminatory import duties on Indian textiles in important markets like China, Turkey and Canada are severely affecting exports.

To provide a level playing field, Shri Dalmia urged the Government to fast track the conclusion of FTAs with EU, Australia and Canada to remove trade barriers and gain market access to these leading countries. The Chairman, TEXPROCIL also urged the Govt to initiate dialogue with China and Turkey for reduction in the import duties imposed by these countries on Indian textiles.

:: TEXPROCIL ::

TRADE DATA**Turkey's Imports of Textiles & Clothing in 2014-15
Top Ten Suppliers and India**

The textile and clothing industry was the first industrial sector that developed in Turkey. The establishment of customs union with the European Union gave a major boost to the industry in 1990s and it currently is the largest manufacturing subsector in Turkey in terms of production and employment.

Turkey's Textiles & Clothing sector : Introduction

With the removal of international trade barriers for China, the Turkish textile sector has started losing its labour cost advantage and in order to maintain its competitiveness, many local producers have moved toward new designs, fashions and quality labels, targeting higher income customers.

The decision by the European Union to enter Free Trade Agreements with supplier countries for the sector, such as India and South Korea, is also affecting the local textile sector.

In order to support international expansion, the Turkish government has launched the Turquality programme, which is designed to provide assistance in marketing, quality upgrade and strategic positioning.

The Turkish textile and clothing industry is highly competitive with the number of sector companies exceeding 56,000. About 81% of the companies in the textile sector and 86% in the clothing sectors, employ less than ten people. The number of people working in the two sectors is estimated at around 2.0 million, most of whom are employed without a proper contract. The companies are mainly concentrated in the Marmara, Aegean and Cukurova regions.

Turkey's Imports of Textiles & Clothing in 2014 - Top Ten Suppliers and India

The below statistics give an account of Turkey's import of textiles and clothing in 2014-15.

Trade in Textiles & Clothing

Turkish imports of textiles and clothing from the world amounted to US\$ 12.93 billion for the year 2014-15.

TEXTILES & CLOTHING

Rank	Suppliers	Mn US \$	% share
	World	12,930.14	100.00
1	China	2,836.75	21.94
2	India	1,025.22	7.93
3	USA	1,013.40	7.84
4	Bangladesh	1,000.84	7.74
5	Indonesia	782.35	6.05
6	Italy	725.90	5.61
7	Germany	487.47	3.77
8	Turkmenistan	459.87	3.56
9	Egypt	434.84	3.36
10	Vietnam	432.27	3.34

Trade in Textiles

Turkish imports of textiles and clothing from the world amounted to US\$ 10.07 billion for the year 2014-15.

TEXTILES

Rank	Suppliers	Mn US \$	% share
	World	10,067.07	100.00
1	China	2,010.31	19.97
2	USA	998.21	9.92
3	India	917.06	9.11
4	Indonesia	751.97	7.47
5	Italy	565.91	5.62
6	Turkmenistan	459.18	4.56
7	Germany	456.98	4.54
8	Vietnam	347.77	3.45
9	Korea South	307.68	3.06
10	Egypt	300.72	2.99

For more information on Global Textile Markets, Kindly avail of our Textile Intelligence Services email: info@texprocil.org



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TRADE DATA**Turkey's Imports of Textiles & Clothing in 2014-15
Top Ten Suppliers and India****Trade in Clothing**

Turkish imports of clothing from the world amounted to US\$ 2.86 billion for the year 2014-15.

CLOTHING			
Rank	Suppliers	Mn US \$	% share
	World	2,863.07	100.00
1	China	826.44	28.87
2	Bangladesh	765.89	26.75
3	Italy	159.98	5.59
4	Egypt	134.12	4.68
5	India	108.16	3.78
6	Cambodia	93.85	3.28
7	Vietnam	84.50	2.95
8	Spain	63.35	2.21
9	Georgia	54.44	1.90
10	Morocco	51.36	1.79

Trade in Cotton Textiles

Turkish imports of cotton textiles from the world amounted to US\$ 1.88 billion for the year 2014-15.

COTTON TEXTILE ITEMS (YARN/FABRICS/MADEUPS)			
Rank	Suppliers	Mn US \$	% share
	World	1,888.32	100.00
1	China	536.93	28.43
2	Pakistan	186.35	9.87
3	Turkmenistan	170.56	9.03
4	Italy	151.40	8.02
5	India	122.28	6.48
6	Egypt	113.28	6.00
7	Uzbekistan	80.27	4.25
8	Vietnam	70.65	3.74
9	Germany	42.67	2.26
10	Spain	41.46	2.20

COTTON YARN IMPORTS			
Rank	Suppliers	Mn US \$	% share
	World	510.26	100.00
1	Turkmenistan	119.81	23.48
2	Uzbekistan	78.72	15.43
3	Pakistan	65.05	12.75
4	India	62.24	12.20
5	Vietnam	60.17	11.79
6	Egypt	36.22	7.10
7	China	22.54	4.42
8	Ethiopia	13.10	2.57
9	Indonesia	10.53	2.06
10	FTZ-Kayseri	9.42	1.85

COTTON FABRIC IMPORTS			
Rank	Suppliers	Mn US \$	% share
	World	1,128.74	100.00
1	China	410.53	36.37
2	Italy	126.37	11.20
3	Pakistan	119.23	10.56
4	Egypt	74.44	6.60
5	Turkmenistan	45.25	4.01
6	Spain	39.09	3.46
7	India	29.61	2.62
8	Germany	28.91	2.56
9	Bahrain	22.00	1.95
10	Korea South	18.23	1.61

COTTON MADEUP IMPORTS			
Rank	Suppliers	Mn US \$	% share
	World	249.32	100.00
1	China	103.86	41.66
2	India	30.43	12.20
3	Italy	19.46	7.81
4	Germany	12.78	5.13
5	UK	10.46	4.20
6	Turkmenistan	5.50	2.21
7	Vietnam	5.11	2.05
8	Bangladesh	4.73	1.90
9	Hong Kong	3.78	1.52
10	France	3.77	1.51

Data Analysis

- * China is the bulk supplier of T&C into Turkey market with a share of 21.94%, 19.97% in Textiles, 28.87% in Clothing and 28.43% in cotton textiles.
- * India is the 2nd top supplier of T&C with a share of 7.93%, 3rd in Textiles with 9.11%, 5th in Clothing with 3.78% & 5th in Cotton Textiles with 6.48% share
- * An Analysis of productwise imports shows that Cotton Fabrics dominate the cotton textiles import market with a share of 59.77% followed by Cotton Yarn and Madeups.

Data indicates that potential for growth exists in Cotton Fabrics in this market followed by Cotton Yarn and Madeups.

Garments manufacturing is seen to remain among the slowest growing industries in Turkey over the years. The entire textiles and clothing sector, however, has fuelled the grow expectation with sector's output contributing substantially to both it's manufacturing and the country's GDP and increased thrust on innovation / value addition.

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TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dear Member,

The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning 'Customer Satisfaction' we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION

Name of the Company	:	
Contact Person & Designation	:	
TEXPROCIL Membership (RCMC) No.	:	
Email Address & Website	:	

1) **Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better.***
5= Excellent, 4=Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="checkbox"/>	Publication: E-Newsletter	<input type="checkbox"/>	Intl. Fairs & Events	<input type="checkbox"/>	Certificate of Origin	<input type="checkbox"/>	Interactive Website	<input type="checkbox"/>
Membership Renewal	<input type="checkbox"/>	E-serve	<input type="checkbox"/>	Seminars & Workshops	<input type="checkbox"/>	Grievance Redressal Services	<input type="checkbox"/>	E-News Clippings	<input type="checkbox"/>
RCMC Amendment	<input type="checkbox"/>	Circulation Trade Enquiries Award	<input type="checkbox"/>	MDA/MAI Schemes	<input type="checkbox"/>	Information on Exim policy/Amendment DBK	<input type="checkbox"/>	Information Disseminated	<input type="checkbox"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? **Tick (✓)**

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
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b. If you have replied 'no' above, please suggest how the Council can improve the services
(use additional sheet if required)

Suggestions:

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? **Tick (✓)**

Accessing new Markets	<input type="checkbox"/>	Generating additional business	<input type="checkbox"/>
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Others (Pls. Specify):

Making new Contacts (Trade Enquiries)	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
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4) How is your company benefitting from the Export Facilitation services being provided by the Council?

Information on Export Policy / Procedures	<input type="checkbox"/>	Responses to various EXIM queries	<input type="checkbox"/>
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Others (Pls. Specify):

Redressal of Trade related grievances	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
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5) Have you recommended TEXPROCIL Membership to other companies? **Tick (✓)**

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? *(use additional sheet if required)*

Suggestions:

***Kindly ignore this feedback form, if you have already responded.**

Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org

TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The annual renewal subscription amount for the financial year 2015-2016 (due from 1st April, 2015) is as follows: -

- 1) **MEMBER EXPORTER** - RS. 11,450/- (MEM FEES 10,000 + S. TAX 1,450)
 2) **REGISTERED TEXTILE EXPORTERS (RTE)** - RS. 5,725/- (MEM FEES 5,000 + S. TAX 725)

Special Discount: Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

Period	Membership Fees		Discount Slab	Discounted Fees		Benefit to Exporters	
	RTE	Member		RTE	Member	RTE	Member
For 3 years	15,000	30,000	10%	13,500	27,000	1,500	3,000
For 5 years	25,000	50,000	15%	21,250	42,500	3,750	7,500

[RTEs and Members have to pay service tax on the discounted amount at the rate of 14.5%.]

Note for Members:

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2013-2014 & 2014-2015 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. _____ (Name and full address of the Member) having IE code No. _____ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2013-2014 & 2014-2015 as follows:

Sr. No.	Description	2014-2015 (Rs. FOB Value)	2013-2014 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)
 (Membership No. of Chartered Accountant)
 (Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

Note to Members & RTEs whose RCMC is expiring on 31.03.2015:

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : smita@texprocil.org)