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# BFM 89.9 The Business Station

## **2018 RATE CARD**

THE MORNING RUN	Sharper and stronger than a double espresso. We bring you the executive summaries of local a global business. All you have to do is tune in.  Breakfast Grille   Biz Talk   Market Watch   The 6AM Stretch   Current Affairs   Ringgit and Sense   The Property Show Pressing Matters		
ENTERPRISE	The essential toolkit for business, all in one place: from learning what to do and what not to do to the intricacies of keeping it all humming together nicely.  Enterprise   Raise Your Game   Tech Talk   Resource Centre   Enterprise Biz Bytes   Careers Unusual   HerVantage		
THE BIGGER PICTURE	We talk to artists, environmentalists, medical experts and just plain interesting people about the issues close to us.  Front Row   Earth Matters   Bookmark   Live & Learn   Health & Living		
THE EVENING EDITION	We're on, when you're off. Tune in as we take on hot-potato issues to inform and entertain you, soundtracked by the thumping music that only BFM plays.  Top 5 at 5   In Focus   Talkback   Life's A Pitch   Thank Friday It's Football   At The Movies   Untitled		
NIGHT SHIFT & WEEKEND	Winding down. Ditch the suit, loosen your collar and slip into something a little more comfortable.  Night School   33 RPM   A Bit Of Culture   Take 5   Style File   Pick of the Pops   MCMC   Bila Larut malam   Bar None   Style File   I Love KL Wavelength   The Flow   Into the Blue		

COMMERCIAL RM per 30sec rotational spot					
BELT	TIME	SPOT	LIVE READ*		
The Morning Run	6am - 10am	810	2500		
Enterprise	10am - 2pm	540	1750		
The Bigger Picture	2pm - 5pm	480	1500		
The Evening Edition	5pm - 9pm	640	2000		
Night Shift	9pm - 12mn	390	n.a.		
Bila Larut Malam	12mn - 6am	120	n.a.		

\*Note: Only 1 live read/hour allowed per advertiser and limited to a maximum of 2 live reads per time belt and a maximum of 1 week campaign for every script.

### ROS PACKAGES

RM per 30sec rotational spot

WEEKDAYS (Mon-Fri) RM15,000 per week

500 | Min 30 spots, 6am - 12mn, over 5 consecutive days, evenly distributed across all time belts

**L** ■ RM14,350 per week

FULL WEEK (Mon-Sun) 410 | Min 35 spots, 6am - 12mn, over 7 consecutive days, evenly distributed across all time belts

WEEKEND (Thu-Sun) RM6,400 per week

320 | Min 20 spots, 6am - 12mn, over 4 consecutive days, evenly distributed across all time belts

VARIABLE SPOT DURATION PRICING x applicable 30sec rotational spot rate						
10 sec	50%	40sec	160%			
15 sec	60%	45sec	180%			
20 sec	80%	60sec	200%			

SPECIFIED SPOT POSITION LOADING factor on applicable rate		
Within Breakfast Grille programme (8:15am)	300%	
Within Breakfast Grille hour (8am - 9am)	200%	
Before or after any programme	200%	
Within any specific ad break	200%	
Within any specific hour	150%	

#### **TERMS & CONDITIONS**

- 1. All rates quoted are for 30sec unless otherwise specified.
- 2. All advertising bilings subject to 6% service tax.
- 3. Media booking must be received 14 working days before broadcast date.

Cancellation Penalty Less than 7 days to broadcast date 100% Less than 21 days to broadcast date 50% 22 days and above to broadcast date 25%

- 4. Production process can start only upon receipt of signed and stamped media booking.
- 5. Broadcast ready material must be submitted at least 3 working days before broadcast date.

#### ADVERTISING CAMPAIGN OPTIONS

Sponsorship of Full Programmes • Sponsorship of Programme Segments • Sponsorship of Mini-Series • Sponsorship of Documentraries • Featurettes • Advertorials • Info Capsules

For more information, contact us at: salesteam@bfm.my



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