## VIETNAM

**Vietnam:** Vietnam has emerged as one of the highly potential and fast growing textile & clothing markets in the world with an import value of US\$ 20.74 billion for different materials of textiles & clothings from various global destinations during the year 2013. There is good potential for export of fabrics including Polyester-viscose fabrics and Synthetic fabrics from India. Polyester fabrics, polyester-wool and other blended fabrics are in good demand. There is great interest for embroidered and high fashion fabrics and made-ups from India. Fibre & yarn is also demanded by the market. Vietnam's total import of Textiles & Clothing from the world was around USD 20.74 billion in 2013. Its global import of MMF Textiles was about USD 9.95 billion during the year 2013. India's share in the Vietnam market is however, a meager 2% (or around USD 454 Million).

- Vietnam is a potential market for Indian MMF textiles as per the statistics given below:

|                             | Value in US\$ Mn. |                   |                  |
|-----------------------------|-------------------|-------------------|------------------|
| <b>MMF</b> Textile Products | Import from World | Import from India | % Share of India |
| Fabrics                     | 6948.34           | 38.75             | 0.56             |
| Made-ups                    | 548.04            | 2.48              | 0.45             |
| Yarn                        | 486.57            | 2.77              | 0.57             |
| Fibre                       | 1963.86           | 43.24             | 2.20             |
| Total                       | 9,946.81          | 87.24             | 0.88             |

- Total import of man-made fibre textiles by Vietnam in 2013 was US\$ 9,947 Mn. of which US\$ 6948 Mn. was fabrics, US\$ 548 Mn. was Made-ups, US\$ 486.57 Mn was Yarn and US\$ 1963.86 was fibre.
- Vietnam import of MMF textiles from India during 2013 was US\$ 87.24 Mn, accounting for 0.54% share in its total import of MMF textiles.
- Product share in the export basket of Indian MMF textiles to Vietnam was fabrics
  44%, Made-ups 3%, fibre 50% and Yarn 3%.
- Main countries imported MMF textiles from were China, Taipei Chinese, Korea Rep., Japan, Thailand, etc.

#### Vietnam's import of textile and clothing from world during 2013

- During 2013 Vietnam imported USD 20.77 billion of textile and clothing of which US\$ 14.80 billion (71%) was textiles only and remaining US\$ 5.97 billion (29%) was clothing.
- The Share of the Textiles in Vietnam's total import are as follows:

| Silk                                    | : US\$ 136.38 Mn   |
|---|--------------------|
| Wool                                    | : US\$ 189.13 Mn.  |
| Jute and other Vegetable textile fibres | : US\$ 53.93 Mn.   |
| Cotton                                  | : US\$ 4021.86 Mn  |
| MMF                                     | : US\$ 9946.81 Mn. |
| Carpet                                  | : US\$ 81.67 Mn.   |
| Others                                  | : US\$ 6348.04 Mn  |

Main Silk textiles imported by Vietnam from World during 2013 were as follows:

|             |  | In USD   |
|-------------|--|----------|
| <u>Code</u> | Product label  | thousand |
| 500720      | Woven fabrics of silk/silk waste,o/t noil silk,85%/more of such fibres | 74592    |
| 500200      | Raw silk (not thrown)  | 49032    |
| 500400      | Silk yarn (other than yarn spun from silk waste) nt put up f retl sale | 5547     |

Main Wool textiles imported by Vietnam from World during 2013 were as follows:

| Code   | Product label  | In USD<br>thousand |
|--------|--|--------------------|
| 511211 | We wan fabric of combd wool (find animal bair $> -85\%$ by wight $< -200$ g/m <sup>2</sup> | 42997              |
| 511211 | Woven fabric of combd wool/fine animal hair,>/=85% by wght,<=200 g/m2                      | 42997              |
| 510820 | Yarn of combed fine animal hair, not put up for retail sale                                | 25316              |
| 511230 | Woven fabrics of combd wool/fine animal hair,<85% by wt,mixd w m-m fib                     | 20454              |
| 511130 | Woven fabric of cardd wool/fine animl hair,>/=85% by wt,mixd w m-m fib                     | 19311              |
| 510810 | Yarn of carded fine animal hair, not put up for retail sale                                | 17554              |
| 510710 | Yarn of combed wool,>/=85% by wght of wool,not put up for retail sale                      | 14782              |
| 511219 | Woven fabrics of combed wool/fine animal hair,>/=85% by wght,>200 g/m2                     | 11796              |
| 510529 | Wool tops and other combed wool, other than combed wool in fragments                       | 6762               |

| 511119 | Woven fabrics of carded wool/fine animal hair,>/=85% by wght,>300 g/m2 | 5954 |
|--------|--|------|
| 511120 | Woven fabric of cardd wool/fine animl hair,>/=85% by wt,mixd w m-m fi  | 5470 |

## Main Cotton textiles imported by Vietnam from World during 2013 were as follows:

| Code   | Product label  | IN USD   |
|--------|--|----------|
|        |  | thousand |
| 520044 |  | 4246520  |
| 520811 | Plain weave cotton fabric,>/=85%, not more than 100 g/m2, unbleached   | 1216528  |
| 520100 | Cotton, not carded or combed   | 922913   |
| 520524 | Cotton yarn,>/=85%, single, combed, 192.31 >dtex>/=125, not put up     | 165610   |
| 520842 | Plain weave cotton fabrics,>/=85%, >100 g/m2 to 200 g/m2, yarn dyed    | 138633   |
| 520942 | Denim fabrics of cotton,>/=85%, more than 200 g/m2                     | 132938   |
| 520939 | Woven fabrics of cotton,>/=85%, more than 200 g/m2, dyed, nes          | 131421   |
| 520645 | Cotton yarn, <85%, multiple, combed, <125 dtex, not put up, nes        | 115002   |
| 520932 | Twill weave cotton fabrics,>/=85%, more than 200 g/m2, dyed            | 99340    |
| 521142 | Denim fabrics of cotton, <85% mixed with m-m fib, more than 200 g/m2   | 86720    |
| 520523 | Cotton yarn,>/=85%, single, combed, 232.56 >dtex>/=192.31, not put up  | 64980    |
| 520931 | Plain weave cotton fabrics,>/=85%, more than 200 g/m2, dyed            | 61558    |
| 521031 | Plain weave cotton fab,<85% mixd w m-m fib,not more than 200 g/m2,dyd  | 57529    |
| 520839 | Woven fabrics of cotton,>/=85%, not more than 200 g/m2, dyed, nes      | 54268    |
| 521041 | Plain weave cotton fab,<85% mixd w m-m fib,nt mor thn 200g/m2,yarn dyd | 54052    |
| 520832 | Plain weave cotton fabric,>/=85%,>100g/m= to 200g/m=, dyed             | 43219    |
| 521011 | Plain weave cotton fab,<85% mixd w m-m fib,not more than 200 g/m2,unbl | 34368    |
| 521139 | Woven fabrics of cotton,<85% mixd w m-m fib,more than 200 g/m2,dyd,nes | 31780    |
| 520512 | Cotton yarn,>/=85%,single,uncombed,714.29 >dtex>/=232.56, not put up   | 29718    |
| 521039 | Woven fabrics of cotton,<85% mixd with m-m fib,<=200 g/m2,dyed,nes     | 28345    |
| 520852 | Plain weave cotton fabric,>/=85%, >100 g/m2 to 200 g/m2, printed       | 28197    |
| 520849 | Woven fabrics of cotton,>/=85%,nt more than 200 g/m2, yarn dyed, nes   | 27905    |
| 520843 | Twill weave cotton fabric,>/=85%, not more than 200 g/m2, yarn dyed    | 26708    |
| 520859 | Woven fabrics of cotton,>/=85%, not more than 200 g/m2, printed, nes   | 25710    |
| 520819 | Woven fabrics of cotton,>/=85%, not more than 200 g/m2,unbleached, nes | 25454    |
| 520522 | Cotton yarn,>/=85%,single,combed, 714.29 >dtex>/=232.56, not put up    | 19769    |
| 521132 | Twill weave cotton fab,<85% mixed with m-m fib,more than 200 g/m2,dyed | 19310    |
| 520822 | Plain weave cotton fabric,>/=85%, >100 g/m2 to 200 g/m2, bleached      | 18324    |
| 521049 | Woven fabrics of cotton,<85% mixed w m-m fib,<=200g/m2,yarn dyed,nes   | 16792    |
| 521032 | Twill weave cotton fab,<85% mixd w m-m fib,not more than 200 g/m2,dyd  | 15941    |
| 521131 | Plain weave cotton fab,<85% mixed with m-m fib,more than 200 g/m2,dyed | 15394    |
| 520959 | Woven fabrics of cotton,>/=85%, more than 200 g/m2, printed, nes       | 15187    |

# Main MMF textiles imported by Vietnam from World during 2013 were as follows:

| Code   | Product label   | In USD thousand |
|--------|---|-----------------|
| 540752 | Woven fabrics,>/=85% of textured polyester filaments, dyed, nes             | 390702          |
| 540761 | Woven fabric >85% non-textured polyester filaments                          | 379543          |
| 540233 | Textured yarn nes, of polyester filaments, not put up for retail sale       | 240000          |
| 540742 | Woven fabrics,>/=85% of nylon/other polyamides filaments, dyed, nes         | 225576          |
| 540247 | Filament yarn of polyester, incl. monofilament of < 67 decitex, single      | 131951          |
| 540246 | Filament yarn of polyester, incl. monofilament of < 67 decitex, single      | 100890          |
| 540769 | Woven fabric >85% polyester filaments, nes                                  | 89440           |
| 540754 | Woven fabrics,>/=85% of textured polyester filaments, printed, nes          | 84000           |
| 540792 | Woven fabrics of synthetic filaments, dyed, nes                             | 83574           |
| 540772 | Woven fabrics,>/=85% of synthetic filaments, dyed, nes                      | 73639           |
| 540219 | High-tenacity filament yarn of nylon or other polyamides (excl. sewing      | 67267           |
| 540710 | Woven fab of high tenacity fi yarns of nylon oth polyamides/polyesters      | 56688           |
| 540244 | Synthetic filament elastomeric yarn, single, untwisted or with a twist      | 48176           |
| 540110 | Sewing thread of synthetic filaments  | 43340           |
| 540782 | Woven fabrics of synthetic filaments,<85% mixed with cotton,dyed,nes        | 41990           |
| 540245 | Filament yarn of nylon or other polyamides, incl. monofilament of < 67      | 41193           |
| 540741 | Woven fab,>/=85% of nylon/other polyamides filaments,unbl or bl,nes         | 37174           |
| 540751 | Woven fabrics,>/=85% of textured polyester filaments, unbl or bl, nes       | 25873           |
| 540231 | Texturd yarn nes, of nylon/oth polyamides fi,<=50tex/s.y., not put up       | 23807           |
| 540261 | Yarn of nylon or other polyamides fi, multiple, nes, not put up             | 17143           |
| 540753 | Woven fabrics,>/=85% of textured polyester filaments, yarn dyed, nes        | 13666           |
| 540262 | Yarn of polyester filaments, multiple, nes, not put up                      | 13559           |
| 540832 | Woven fabrics of artificial filaments, dyed, nes                            | 12029           |
| 540419 | Synthetic monofilament of >= 67 decitex and with a cross sectional dim      | 11897           |
| 540220 | ,<br>High tenacity yarn (o/t sewg thread),of polyester filaments,not put up | 10211           |
| 540269 | Yarn of synthetic filaments, multiple, nes, not put up                      | 9983            |
|        | Chapter 55  |                 |
| 550320 | Staple fibres of polyesters, not carded or combed                           | 401369          |
| 551341 | Plain weave polyester stapl fib fab,<85%,mixd w/cot,<=170g/m2,printd        | 238854          |
| 551211 | Woven fabrics, containing>/=85% of polyester staple fibres, unbl or bl      | 223964          |
| 551511 | Woven fab of polyester staple fib mixd w viscose rayon staple fib, nes      | 176194          |
| 550410 | Staple fibres of viscose, not carded or combed                              | 94398           |
| 551219 | Woven fabrics, containg >/=85% of polyester staple fibres, o/t unbl or bl   | 81025           |
| 550200 | Artificial filament tow   | 77669           |
| 551321 | Plain weave polyester staple fib fab,<85%,mixd w/cotton,<=170g/m2,dyd       | 58499           |
| 551513 | Woven fab of polyester staple fibres mixd w/wool/fine animal hair, nes      | 50070           |
| 550810 | Sewing thread of synthetic staple fibres                                    | 45283           |
| 551422 | Twill weave polyester staple fibre fab,<85%,mixd w/cotton,>170g/m2,dyd      | 38568           |
| 551323 | Woven fab of polyester staple fib,<85%,mixd w/cot,<=170 g/m2,dyd,nes        | 28549           |
| 551311 | Plain weave polyest stapl fib fab,<85%,mixd w/cottn,<=170g/m2,unbl/bl       | 25088           |
| 551421 | Plain weave polyester staple fibre fab,<85%,mixd w/cotton,>170g/m2,dyd      | 21948           |
| 551519 | Woven fabrics of polyester staple fibres, nes                               | 21192           |
| 551622 | Woven fabrics of artificial staple fib,<85%,mixd with man-made fi,dyd       | 20037           |
| 550953 | Yarn of polyester staple fibres mixed with cotton, not put up, nes          | 19290           |
| 551291 | Woven fabrics, containing>/=85% of oth synthetic staple fibres, unbl/bl     | 18559           |
| 551423 | Woven fabrics of polyester staple fib,<85%,mixed w/cot,>170 g/m2,dyed       | 17600           |
| 551011 | Yarn,>/=85% of artificial staple fibres, single, not put up                 | 16666           |

| 551612 | Woven fabrics, containing>/=85% of artificial staple fibres, dyed         | 15317 |
|--------|---|-------|
| 551614 | Woven fabrics, containing>/=85% of artificial staple fibres, printed      | 15078 |
| 550330 | Staple fibres of acrylic or modacrylic, not carded or combed              | 14845 |
| 550922 | Yarn,>/=85% of polyester staple fibres, multiple, not put up, nes         | 13588 |
| 551331 | Plain weave polyest stapl fib fab,<85% mixd w/cot,<=170g/m2,yarn dyd      | 12918 |
| 550921 | Yarn,>/=85% of polyester staple fibres, single, not put up                | 11025 |
| 551299 | Woven fabrics, containg >/=85% of other synthetic staple fib, o/t unbl/bl | 10228 |
| 551512 | Woven fabrics of polyester staple fibres mixd w man-made filaments, nes   | 9737  |
| 551692 | Woven fabrics of artificial staple fibres, dyed, nes                      | 9060  |
| 550951 | Yarn of polyester staple fibres mixd w/ arti staple fib, not put up, nes  | 8903  |
| 551599 | Woven fabrics of synthetic staple fibres, nes                             | 8815  |

# Main Clothing items imported by Vietnam from World during 2013 were as follows:

| Code   | Product label  | In USD thousand |
|--------|--|-----------------|
| 610432 | Womens/girls jackets, of cotton, knitted                               | 1362604         |
| 610442 | Womens/girls dresses, of cotton, knitted                               | 444668          |
| 610433 | Womens/girls jackets, of synthetic fibres, knitted                     | 415234          |
| 611030 | Pullovers, cardigans and similar articles of man-made fibres, knitted  | 356587          |
| 610332 | Mens/boys jackets and blazers, of cotton, knitted                      | 344392          |
| 611595 | Full-length or knee-length stockings, socks and other hosiery, incl. f | 284486          |
| 610443 | Womens/girls dresses, of synthetic fibres, knitted                     | 231859          |
| 610452 | Womens/girls skirts, of cotton, knitted                                | 205218          |
| 610333 | Mens/boys jackets and blazers, of synthetic fibres, knitted            | 182126          |
| 610462 | Womens/girls trousers and shorts, of cotton, knitted                   | 179362          |
| 611020 | Pullovers, cardigans and similar articles of cotton, knitted           | 147558          |
| 610711 | Mens/boys underpants and briefs, of cotton, knitted                    | 139919          |
| 611596 | Full-length or knee-length stockings, socks and other hosiery, incl. f | 79372           |
| 610463 | Womens/girls trousers and shorts, of synthetic fibres, knitted         | 51535           |
| 611790 | Parts of garments/of clothg accessories, of textile materials, knittd  | 49132           |
| 610821 | Womens/girls briefs and panties, of cotton, knitted                    | 32716           |
| 611521 | Pantyhose and tights of synthetic fibres, knitted or crocheted, measur | 26736           |
| 610342 | Mens/boys trousers and shorts, of cotton, knitted                      | 26727           |
| 610220 | Womens/girls overcoats, anoraks etc, of cotton, knitted                | 26501           |
| 611710 | Shawls, scarves, veils and the like, of textile materials, knitted     | 21221           |
| 611693 | Gloves, mittens and mitts, nes, of synthetic fibres, knitted           | 19711           |
| 610822 | Womens/girls briefs and panties, of man-made fibres, knitted           | 18784           |
| 610130 | Mens/boys overcoats, anoraks etc, of man-made fibres, knitted          | 17797           |
| 610422 | Womens/girls ensembles, of cotton, knitted                             | 17652           |
| 610120 | Mens/boys overcoats, anoraks etc, of cotton, knitted                   | 17327           |
| 611692 | Gloves, mittens and mitts, nes, of cotton, knitted                     | 13469           |
| 611120 | Babies garments and clothing accessories of cotton, knitted            | 12520           |
| 610910 | T-shirts, singlets and other vests, of cotton, knitted                 | 12034           |
|        | Chapter 62   |                 |
| 621790 | Parts of garments or of clothg accessories nes, of tex mat, not knittd | 173783          |
| 620433 | Womens/girls jackets, of synthetic fibres, not knitted                 | 158721          |
| 620432 | Womens/girls jackets, of cotton, not knitted                           | 149487          |
| 621710 | Clothing accessories nes, of textile materials, not knitted            | 132550          |
| 621210 | Brassieres and parts thereof, of textile materials                     | 120416          |
| 620292 | Womens/girls anoraks and similar article of cotton, not knitted        | 51238           |
| 620452 | Womens/girls skirts, of cotton, not knitted                            | 48039           |

| 620443 | Womens/girls dresses, of synthetic fibres, not knitted                   | 45039 |
|--------|--|-------|
| 620193 | Mens/boys anoraks and similar articles, of man-made fibres, not knitted  | 43841 |
| 620442 | Womens/girls dresses, of cotton, not knitted                             | 32023 |
| 620293 | Womens/girls anoraks & similar article of man-made fibres, not knitted   | 25705 |
| 620342 | Mens/boys trousers and shorts, of cotton, not knitted                    | 24621 |
| 620462 | Womens/girls trousers and shorts, of cotton, not knitted                 | 17167 |
| 621430 | Shawls, scarves, veils and the like, of synthetic fibres, not knitted    | 16802 |
| 620213 | Womens/girls overcoats∼ articles of man-made fibres, not knittd          | 8952  |
| 620332 | Mens/boys jackets and blazers, of cotton, not knitted                    | 8469  |
| 620640 | Womens/girls blouses and shirts, of man-made fibres, not knitted         | 7904  |
| 621149 | Womens/girls garments nes, of other textile materials, not knitted       | 5953  |
| 620212 | Womens/girls overcoats and similar articles of cotton, not knitted       | 4503  |
| 621133 | Mens/boys garments nes, of man-made fibres, not knitted                  | 4210  |
| 621520 | Ties, bow ties and cravats, of man-made fibres, not knitted              | 4072  |
| 621290 | Corsets, braces & similar articles & parts thereof, of textile materials | 4059  |
| 620520 | Mens/boys shirts, of cotton, not knitted                                 | 3692  |
| 620333 | Mens/boys jackets and blazers, of synthetic fibres, not knitted          | 3679  |
| 620343 | Mens/boys trousers and shorts, of synthetic fibres, not knitted          | 3280  |